

# ARTICULATION AGREEMENT BETWEEN NORTHWEST COLLEGE AND UNIVERSITY OF WYOMING

## **OVERVIEW:**

This formal program articulation agreement is made and entered into by Northwest College, hereinafter referred to as NWC, and University of Wyoming, hereinafter referred to as UW. By this agreement NWC and UW express a shared commitment to increasing opportunities for student access to and success in higher education.

## **PURPOSE:**

This agreement provides students who have completed the **Associate of Science** degree with articulated coursework in Business and Finance the opportunity to complete a **Bachelor of Science in Business Administration** (online), **Business Economics, Finance, Management, or Marketing** degree at UW. Any NWC student who has earned an Associate of Science degree with coursework that adheres to the guidelines within this agreement is guaranteed that UW will accept designated major related credits and that all general education credits will apply to the Bachelor of Science degrees in a manner consistent with the treatment of native UW students and given junior status in the major.

## **CONDITIONS OF TRANSFER:**

### **Section I: Admissions and Matriculation**

NWC students maintaining continuous enrollment under this agreement will be afforded the same treatment and protection as native UW School of Business students enrolled under a specific catalog.

Criteria for acceptance into UW School of Business will be consistent with the criteria outlined in the institutional articulation agreement between NWC and UW.

NWC, upon request of students, will provide verification of completed courses to UW through its Office of Registration and Records.

Transfer students from NWC will have access to financial aid, scholarships, and student services on the same basis as native students.

UW will apply the same academic progress and graduation standards to NWC transfer students as those applicable to native UW students.

### **Section II: Program Plan**

While a course-by-course equivalence was used in the development of this plan, this agreement presumes that the general education core requirements at NWC meet general education requirements at UW. Students falling under this program articulation agreement will be responsible for successfully completing the additional prescribed requirements.

AS Business Northwest College			Equivalent University of Wyoming Courses		
General Education			General Education		
Course	Course Title	Credits	Course	Course Title	Credits
ENGL 1010	English I: Introduction to Composition	3	ENGL 1010	Freshman English	3
	C2	3		C2	3
MATH 1400	COLLEGE ALGEBRA	4	MATH 1400	COLLEGE ALGEBRA	4
*MATH 2200 -OR- MATH 2350	CALCULUS I -OR- BUSINESS CALCULUS I	4	*MATH 2200 -OR- MATH 2350	CALCULUS I -OR- BUSINESS CALCULUS I	4
*MATH 2205 -OR- MATH 2355	CALCULUS II -OR- MATHEMATICAL APPLICATIONS FOR BUSINESS	4	*MATH 2205 -OR- MATH 2355	CALCULUS II -OR- MATHEMATICAL APPLICATIONS FOR BUSINESS	4
STAT 2050	Fundamentals of Statistics	4	STAT 2050	Fundamentals of Statistics	4
US and Wyoming Government		3	US and Wyoming Government		3
Lab Science Elective		4	Lab Science Elective		4
Wellness Elective		2	Non-business Elective		2
Humanities or Visual & Performing Arts		3	Non-business Elective		3
<b>Total General Education Credits</b>		<b>34</b>	<b>Total General Education Credits</b>		<b>34</b>
Business Core			Business Core		
Course	Course Title	Credits	Course	Course Title	Credits
ACCT 2010	Principles of Accounting I	3	ACCT 1010	Principles of Accounting I	3
ACCT 2020	Principles of Accounting II	3	ACCT 1020	Principles of Accounting II	3
FIN 2100	Managerial Finance	3	FIN 3250	Corporate Finance	3
BADM 2010	Business Law	3	MGT 1040	Legal Environment of Business	3
ECON 1010	Principles of Macroeconomics	3	ECON 1010	Principles of Macroeconomics	3
ECON 1020	Principles of Microeconomics	3	ECON 1020	Principles of Microeconomics	3
IMGT 2400	Introduction to Information Mgt.	3	IMGT 2400	Introduction to Information Mgt.	3
MGT 2100	Principles of Management	3	MGT 3210	Management and Organization	3
MKT 2100	Principles of Marketing	3	MKT 3210	Principles of Marketing	3
BUSN 2000	Introduction to International Business	3		Free Elective	3
<b>Total Business Core Credits</b>		<b>30</b>	<b>Total Business Core Credits</b>		<b>30</b>
<b>Total Business Admin AS Hours</b>		<b>64</b>	<b>Total Business Admin AS Hours</b>		<b>64</b>

\*Math 2200 and 2205 may be substituted for Math 2350 and 2355.

Grade of C or better required for ABS and Core courses.

2.50 cumulative transfer GPA required for ABS.

FYS waived with Wyoming Core.

# UNIVERSITY OF WYOMING COURSEWORK TO COMPLETE BACHELOR OF SCIENCE

## Courses needed for major in Business Administration (Online)

Non-business Elective	5
DSCI 3210 Introduction to Operations & Supply Chain Management	3
MGT 4800 Business Strategy and Policy	3
ACCT 2110 Managerial Accounting	3
DSCI 4240 Computer Applications in Decision Science	3
3000/4000 level Finance course	3
MGT 3110 Business Ethics	3
MGT 4340 Law for Managers	3
MGT 3410 Human Resource Management	3
MKT 4430 Marketing Management C3	3
Restricted 3000/4000 level Business electives	6
Free electives	<u>18</u> 56
- A minimum of 3 of 18 credit hours must be 3000/4000 level	

## Courses needed for major in Finance

Non-business Elective	5
DSCI 3210 Introduction to Operations & Supply Chain Management	3
MGT 4800 Business Strategy and Policy	3
FIN 3310 Investment Management	3
FIN 3520 Financial Markets and Institutions	3
FIN 4250 Advanced Corporate Finance C3	3
ACCT 3100 Financial Statement Analysis	3
4000 level Finance courses	6
3000/4000 level Economics courses	6
3000/4000 level Economics or Finance Restricted Business elective	3
Free electives	<u>18</u> 56

## Courses needed for major in Business Economics

Non-business Elective	5
DSCI 3210 Introduction to Operations & Supply Chain Management	3
MGT 4800 Business Strategy and Policy	3
ECON 3010 Intermediate Macroeconomics	3
ECON 3020 Intermediate Microeconomics	3
ECON 4240 History of Economic Thought I C3	3
3000/4000 level Economics courses	15
Free electives	<u>21</u> 56
- A minimum of 3 of 21 credit hours must be 3000/4000 level	

**Courses needed for major in Management (core courses and one concentration)**

Non-business Elective		5	
DSCI 3210	Introduction to Operations & Supply Chain Management	3	
MGT 4800	Business Strategy and Policy	3	
MGT 3110	Business Ethics -or-		
	MKT 3110 Marketing Ethics -or-		
	INBU 3110 Global Business Ethics	3	
MGT 3410	Human Resource Management	3	
MGT 3420	Organization Behavior and Leadership	3	
MGT 4470	Negotiations and Conflict Resolution C3	3	23

and

Management Consulting Concentration

MGT 4340	Law for Managers	3	
MGT 4425	Supervision -or-		
	MGT 4465 Managerial Tools	3	
MKT 4590	Sustainable Business Practices	3	
DSCI 4240	Computer Applications in Decision Science	3	
ACCT 2110	Managerial Accounting	3	
MGT 4430	Organizational Design and Change -or-		
	MGT 4440 Managerial Problem Solving	3	
Free electives		15	33 56

or

Entrepreneurship Concentration

MGT 4510	New Entrepreneurial Venture	3	
MGT 4550	Family Business and Corporate Venturing	3	
MGT 4560	Entrepreneurial Accounting and Finance	3	
MGT 4360	Business Law for Entrepreneurs	3	
Free electives		21	33 56
- A minimum of 3 of 21 credit hours must be 3000/4000 level			

or

Supply Chain Management Concentration

DSCI 4230	Purchasing and Supply Management	3	
DSCI 4240	Computer Applications in Decision Science	3	
DSCI 4270	Logistics	3	
DSCI 4280	Supply Chain Management	3	
Free electives		21	33 56
- A minimum of 3 of 21 credit hours must be 3000/4000 level			

**Courses needed for major in Marketing (core courses and one concentration)**

Non-business Elective		5	
DSCI 3210	Introduction to Operations & Supply Chain Management	3	
MGT 4800	Business Strategy and Policy	3	
MKT 3110	Marketing Ethics -or- MGT 3110 Business Ethics -or- INBU 3110 Global Business Ethics	3	
MKT 4240	Consumer Behavior	3	
MKT 4520	Marketing Research and Analysis	3	
MKT 4450	Advanced Marketing Management C3	3	<u>23</u>

and

Sustainability and Global Markets Concentration

MKT 4600	Campus Sustainability	3	
MKT 4590	Sustainable Business Practices	3	
MKT 4540	International Marketing	3	
ECON 2400	Economics of the Environment -or- INBU 4570 Global Business Issues	3	
Free electives		<u>21</u>	<u>33</u> <u>56</u>

- A minimum of 3-6 of 21 credit hours must be 3000/4000 level  
NOTE: if a student takes ECON 2400, they need to offset with upper division hours

or

Customer Experience Management Concentration

MKT 4230	Integrated Marketing Communication	3	
MKT 4590	Sustainable Business Practices	3	
MKT 4440	Marketing of Services	3	
MGT 3410	Human Resources Management -or- MKT 4210 Sales Management	3	
Free electives		<u>21</u>	<u>33</u> <u>56</u>

- A minimum of 3 of 21 credit hours must be 3000/4000 level

or

Supply Chain Management Concentration

DSCI 4230	Purchasing and Supply Management	3	
DSCI 4240	Computer Applications in Decision Science	3	
DSCI 4270	Logistics	3	
DSCI 4280	Supply Chain Management	3	
Free electives		<u>21</u>	<u>33</u> <u>56</u>

- A minimum of 3 of 21 credit hours must be 3000/4000 level


Transfer students must complete a minimum of 30 upper division credit hours from UW.

**TERMS OF AGREEMENT:**


This agreement is made and entered into in the academic year 2015-2016 and remains in force unless a new articulation agreement is signed by all parties. The agreement is subject to annual review to ensure currency with the respective degree requirements, and may be amended at any time. Should either party desire to discontinue this agreement, advance notification of one year will be required.

**SIGNATURES:**

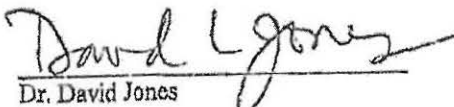
By the affixing of signatures of the academic officers of both institutions, Northwest College and University of Wyoming hereby enter into this program articulation agreement leading from the Associate of Science degree with articulated coursework to the Bachelor of Science in Business Administration, Finance, Management, or Marketing.

  
Dr. Stefani Hicswa  
President  
Northwest College

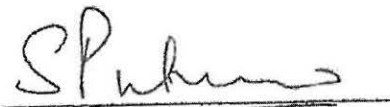
2/22/16  
Date

  
Dr. Gerald Giraud  
Vice President for Academic Affairs  
Northwest College


2/12/16  
Date

  
Dr. David Jones  
Interim Provost  
University of Wyoming

12/1/15  
Date

  
Dr. Sanjay Putrevu  
Dean, College of Business  
University of Wyoming

11/23/15  
Date

  
Dr. Philip Varca  
Associate Dean, College of Business  
University of Wyoming

21 Nov 15  
Date



# Business, AS

## Northwest College

### FRESHMAN

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ACCT	2010*	Principles of Accounting I	3		ACCT	2020*	Principles of Accounting II	3	
ENGL	1010*	English I: Introduction to Composition	3		*		Communication 2	3	
		Humanities or Visual & Performing Arts	3		STAT	2050*	Fundamentals of Statistics	4	
		US and Wyoming Government	3				Lab Science	4	
MATH	1400	College Algebra	4				Wellness elective	2	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>

Northwest College  
W Y O M I N G

### SOPHOMORE

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3		ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4		BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3		MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3		IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3		MGT	2100**	Principles of Management	3	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>
<b>Total Degree Hours</b>								<b>64</b>	

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

Academic plans and course schedules may need to be altered if your Math Placement scores require you to take Math 0900, 0921, 0925.

# Business Administration, Online BS

## University of Wyoming

### JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MGT	3110**	Business Ethics	3
MGT	4340**	Law for Managers	3	MGT	3410**	Human Resource Management	3
	**	Restricted 3/4000 level business elective	3			Free electives	6
		Non-business electives	5				
				<b>Summer Semester</b>			
				MKT	4430**	Marketing Management	C3 3
<b>TOTAL</b>			<b>14</b>	<b>TOTAL</b>			<b>15</b>



### SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2110**	Managerial Accounting	3	MGT	4800**	Business Strategy and Policy	3
DSCI	4240**	Computer Applications in DSCI	3		**	Restricted 3/4000 level business elective	3
FIN	3520**	Financial Markets and Institutions	3			3/4000 level free elective	3
		Free electives	6			Free elective	3
<b>TOTAL</b>			<b>15</b>	<b>TOTAL</b>			<b>12</b>
						<b>Total Degree Hours</b>	<b>120</b>

#### Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

**Minimum requirements include:** Minimum of 42 semester hours of junior/senior-level courses. 30 of the 42 hours must be earned from UW. • 2.50 grade point average in all College of Business courses. • 2.50 grade point average in all institution (UW) courses. • 50% of the business credit hours must be from the University of Wyoming. • Grade of C or above required for University Studies Program: FY, C1, C2, and C3. • Grade of C or above required for common body of knowledge and major specific core courses. • A maximum of 6 hours each at the freshman/sophomore and junior/senior-level of military science may be applied to degrees in the College of Business. • Grade of C or above in MGT 4800 and a passing score on the ETS standardized test for COB majors.

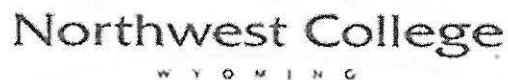


# Business, AS

## Northwest College

### FRESHMAN

Fall Semester			Hrs	Spring Semester			Hrs	
Dept	#	Course Title	#	Dept	#	Course Title	#	
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3	
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3	
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4	
		US and Wyoming Government	3			Lab Science	4	
MATH	1400	College Algebra	4			Wellness elective	2	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>			



### SOPHOMORE

Fall Semester			Hrs	Spring Semester			Hrs	
Dept	#	Course Title	#	Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>			
							<b>Total Degree Hours</b>	<b>64</b>

#### Transfer Recommendations and Notes:

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# Finance, BS

## University of Wyoming

### JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	**	3/4000 level Economics elective	3	DSCI	3210**	Intro to Op and Supply Chain Mgt	3
FIN	3310**	Investment Management	3	ECON	**	3/4000 level Economics elective	3
FIN	3520**	Financial Markets & Institutions	3	ACCT	3100**	Financial Statement Analysis	3
		Non-business electives	5	FIN	**	4000 level Finance elective	3
						Free elective	3
			<b>TOTAL</b>	<b>14</b>			<b>TOTAL</b>
							<b>15</b>



### SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
FIN	**	4000 level Finance elective	3	FIN	4250**	Advanced Corporate Finance	C3 3
	**	3/4000 level Economics or Finance elective	3	MGT	4800**	Business Strategy and Policy	3
		Free electives	9			Free electives	6
			<b>TOTAL</b>	<b>15</b>			<b>TOTAL</b>
							<b>12</b>
							<b>Total Degree Hours</b>
							<b>120</b>

#### Transfer Recommendations and Notes:

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# Business, Associate of Science

## Northwest College

### FRESHMAN

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3		
ENGL	1010*	English 1: Composition	3		*	Communication 2	3		
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4		
		US and Wyoming Government	3			Lab Science	4		
MATH	1400	College Algebra	4			Wellness elective	2		
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>



### SOPHOMORE

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3		
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3		
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4		
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3		
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3		
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>
							<b>Total Degree Hours</b>	<b>64</b>	

#### Transfer Recommendations and Notes:

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# Business, AS

## Northwest College

### FRESHMAN

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ACCT	2010*	Principles of Accounting I	3		ACCT	2020*	Principles of Accounting II	3	
ENGL	1010*	English I: Introduction to Composition	3		*		Communication 2	3	
		Humanities or Visual & Performing Arts	3		STAT	2050*	Fundamentals of Statistics	4	
		US and Wyoming Government	3				Lab Science	4	
MATH	1400	College Algebra	4				Wellness elective	2	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>

Northwest College  
W Y O M I N G

### SOPHOMORE

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3		ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4		BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3		MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3		IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3		MGT	2100**	Principles of Management	3	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>
					<b>Total Degree Hours</b>				<b>64</b>

#### Transfer Recommendations and Notes:

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# Management, Management Consulting, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	DSCI	4240**	Computer Applications in DSCI	3		
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3410**	Human Resource Management	3		
MGT	4340**	Law for Managers	3	MGT	3420**	Organizational Behavior & Leadership	3		
		Non-business electives	5			Free electives	6		
<b>TOTAL</b>				<b>14</b>	<b>TOTAL</b>				<b>15</b>



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
MGT	4425**	Supervision ( <i>Fall only</i> )	3	or MGT	4465**	Managerial Tools ( <i>Spring only</i> )			
MGT	4430**	Organizational Design & Change ( <i>Fall only</i> )	3	or MGT	4440**	Managerial Problem Solving			
ACCT	2110**	Managerial Accounting	3	MGT	4470**	Negotiations & Conflict Resolution	C3 3		
MKT	4590**	Sustainable Business Practices ( <i>Fall only</i> )	3	MGT	4800**	Business Strategy & Policy	3		
		Free elective	3			Free electives	6		
<b>TOTAL</b>				<b>15</b>	<b>TOTAL</b>				<b>12</b>
							<b>Total Degree Hours</b>	<b>120</b>	

### Transfer Recommendations and Notes:

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# Business, AS

## Northwest College

### FRESHMAN

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3		
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3		
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4		
		US and Wyoming Government	3			Lab Science	4		
MATH	1400	College Algebra	4			Wellness elective	2		
			<b>TOTAL</b>	<b>16</b>				<b>TOTAL</b>	<b>16</b>

## Northwest College

W Y O M I N G

### SOPHOMORE

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3		
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3		
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4		
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3		
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3		
			<b>TOTAL</b>	<b>16</b>				<b>TOTAL</b>	<b>16</b>
								<b>Total Degree Hours</b>	<b>64</b>

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

Academic plans and course schedules may need to be altered if your Math Placement scores require you to take Math 0900, 0921, 0925.

# Management, Entrepreneurship, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
MGT	4360**	Business Law for Entrepreneurs ( <i>Fall only</i> )	3	DSCI	3210**	Intro to Op and Supply Chain Mgt	3
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3410**	Human Resource Management	3
		Non-business electives	5	MGT	4510**	New Entrepreneurial Venture ( <i>Spring only</i> )	3
		Free elective	3			Free electives	6
			<b>TOTAL</b>				<b>TOTAL</b>
			<u>14</u>				<u>15</u>



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
MGT	4550**	Family Business & Corporate Venturing	3	MGT	4470**	Negotiations & Conflict Resolution	<b>C3</b> 3
MGT	3420**	Organizational Behavior & Leadership	3	MGT	4560**	Entrepreneurial ACCT & FIN ( <i>Spring Only</i> )	3
		3/4000 free elective	3	MGT	4800**	Business Strategy & Policy	3
		Free elective	6			Free elective	3
			<b>TOTAL</b>				<b>TOTAL</b>
			<u>15</u>				<u>12</u>
						<b>Total Degree Hours</b>	<u>120</u>

### Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

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**Minimum requirements include:** Minimum of 42 semester hours of junior/senior-level courses. 30 of the 42 hours must be earned from UW. • 2.50 grade point average in all College of Business courses. • 2.50 grade point average in all institution (UW) courses. • 50% of the business credit hours must be from the University of Wyoming. • Grade of C or above required for University Studies Program: FY, C1, C2, and C3. • Grade of C or above required for common body of knowledge and major specific core courses. • A maximum of 6 hours each at the freshman/sophomore and junior/senior-level of military science may be applied to degrees in the College of Business. • Grade of C or above in MGT 4800 and a passing score on the ETS standardized test for COB majors.

# Business, AS

## Northwest College

### FRESHMAN

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3		
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3		
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4		
		US and Wyoming Government	3			Lab Science	4		
MATH	1400	College Algebra	4			Wellness elective	2		
			<b>TOTAL</b>	<b>16</b>				<b>TOTAL</b>	<b>16</b>

Northwest College  
W Y O M I N G

### SOPHOMORE

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3		
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3		
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4		
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3		
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3		
			<b>TOTAL</b>	<b>16</b>				<b>TOTAL</b>	<b>16</b>
								<b>Total Degree Hours</b>	<b>64</b>

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

Academic plans and course schedules may need to be altered if your Math Placement scores require you to take Math 0900, 0921, 0925.

# Management, Supply Chain Management, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MGT	3410**	Human Resource Management	3		
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3420**	Organizational Behavior & Leadership	3		
		Non-business electives	5	DSCI	4240**	Computer Applications in DSCI	3		
		Free elective	3			Free electives	6		
			<b>TOTAL</b>	<b>14</b>				<b>TOTAL</b>	<b>15</b>



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
DSCI	4230**	Purchasing & Supply Mgt ( <i>Fall only</i> )	3	DSCI	4270**	Logistics ( <i>Spring only</i> )	3		
DSCI	4280**	Supply Chain Management ( <i>Fall only</i> )	3	MGT	4470**	Negotiations & Conflict Resolution	C3 3		
		3/4000 level free elective	3	MGT	4800**	Business Strategy & Policy	3		
		Free electives	6			Free elective	3		
			<b>TOTAL</b>	<b>15</b>				<b>TOTAL</b>	<b>12</b>
							<b>Total Degree Hours</b>	<b>120</b>	

### Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

**Minimum requirements include:** Minimum of 42 semester hours of junior/senior-level courses. 30 of the 42 hours must be earned from UW. • 2.50 grade point average in all College of Business courses. • 2.50 grade point average in all institution (UW) courses. • 50% of the business credit hours must be from the University of Wyoming. • Grade of C or above required for University Studies Program: FY, C1, C2, and C3. • Grade of C or above required for common body of knowledge and major specific core courses. • A maximum of 6 hours each at the freshman/sophomore and junior/senior-level of military science may be applied to degrees in the College of Business. • Grade of C or above in MGT 4800 and a passing score on the ETS standardized test for COB majors.

# Business, AS

## Northwest College

### FRESHMAN

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ACCT	2010*	Principles of Accounting I	3		ACCT	2020*	Principles of Accounting II	3	
ENGL	1010*	English I: Introduction to Composition	3		*		Communication 2	3	
		Humanities or Visual & Performing Arts	3		STAT	2050*	Fundamentals of Statistics	4	
		US and Wyoming Government	3				Lab Science	4	
MATH	1400	College Algebra	4				Wellness elective	2	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>

  
Northwest College  
W Y O M I N G

### SOPHOMORE

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3		ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4		BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3		MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3		IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3		MGT	2100**	Principles of Management	3	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>
<b>Total Degree Hours</b>								<b>64</b>	

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

Academic plans and course schedules may need to be altered if your Math Placement scores require you to take Math 0900, 0921, 0925.



# Marketing, Sustainability & Global Markets, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MKT	4540**	International Marketing	3
MKT	4240**	Consumer Behavior	3	MKT	4600**	Campus Sustainability	3
MKT	4520**	Marketing Research & Analysis	3	**		3000 level Ethics (MGT, MKT or INBU 3110)	3
		Non-business electives	5			Free electives	6

TOTAL 14

TOTAL 15



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	2400**	Economics of the Environment†	3	MGT	4800**	Business Strategy & Policy	3
		Or		MKT	4450**	Advanced Marketing Management	C3 3
INBU	4570**	Global Business Issues†				Free electives	6
MKT	4590**	Sustainable Business Practices (Fall only)	3				
		3/4000 level free elective	3				
		Free elective	6				

†If ECON 2400 is used then 6 of 21 credit hours required for free electives must be 3/4000 level courses.

TOTAL 15

TOTAL 12  
Total Degree Hours 120

### Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

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**Minimum requirements include:** Minimum of 42 semester hours of junior/senior-level courses. 30 of the 42 hours must be earned from UW. • 2.50 grade point average in all College of Business courses. • 2.50 grade point average in all institution (UW) courses. • 50% of the business credit hours must be from the University of Wyoming. • Grade of C or above required for University Studies Program: FY, C1, C2, and C3. • Grade of C or above required for common body of knowledge and major specific core courses. • A maximum of 6 hours each at the freshman/sophomore and junior/senior-level of military science may be applied to degrees in the College of Business. • Grade of C or above in MGT 4800 and a passing score on the ETS standardized test for COB majors.



# Business, AS

## Northwest College

### FRESHMAN

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ACCT	2010*	Principles of Accounting I	3		ACCT	2020*	Principles of Accounting II	3	
ENGL	1010*	English I: Introduction to Composition	3		*		Communication 2	3	
		Humanities or Visual & Performing Arts	3		STAT	2050*	Fundamentals of Statistics	4	
		US and Wyoming Government	3				Lab Science	4	
MATH	1400	College Algebra	4				Wellness elective	2	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>



### SOPHOMORE

Fall Semester				Hrs	Spring Semester				Hrs
Dept	#	Course Title	#		Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3		ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4		BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3		MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3		IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3		MGT	2100**	Principles of Management	3	
<b>TOTAL</b>				<b>16</b>	<b>TOTAL</b>				<b>16</b>
								<b>Total Degree Hours</b>	<b>64</b>

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

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# Marketing, Customer Experience Management, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MKT	4230**	Integrated Marketing Comm ( <i>Spring only</i> )	3
MKT	4240**	Consumer Behavior	3	MKT	4440**	Marketing of Services	3
MKT	4520**	Marketing Research & Analysis	3	**	3000 level Ethics (MGT, MKT or INBU 3110)		3
		Non-business electives	5			Free electives	6
			<b>TOTAL</b>				<b>TOTAL</b>
			<u>14</u>				<u>15</u>



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
MGT	3410**	Human Resources Management	3	MGT	4800**	Business Strategy & Policy	3
		OR		MKT	4450**	Advanced Marketing Management	C3 3
MKT	4210**	Sales Management				Free electives	6
MKT	4590**	Sustainable Business Practices ( <i>Fall only</i> )	3				
		3/4000 level free elective	3				
		Free electives	6				
			<b>TOTAL</b>				<b>TOTAL</b>
			<u>15</u>				<u>12</u>
						<b>Total Degree Hours</b>	<u>120</u>

### Transfer Recommendations and Notes:

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# Business, AS

## Northwest College

### FRESHMAN

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3		
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3		
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4		
		US and Wyoming Government	3			Lab Science	4		
MATH	1400	College Algebra	4			Wellness elective	2		
TOTAL				<u>16</u>	TOTAL				<u>16</u>

Northwest College  
W Y O M I N G

### SOPHOMORE

Fall Semester			Hrs	Spring Semester			Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3		
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3		
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4		
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3		
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3		
TOTAL				<u>16</u>	TOTAL				<u>16</u>
							Total Degree Hours	<u>64</u>	

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

Academic plans and course schedules may need to be altered if your Math Placement scores require you to take Math 0900, 0921, 0925.

# Marketing, Supply Chain Management, BS

University of Wyoming

## JUNIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	DSCI	4240**	Computer Applications in DSCI	3
MKT	4240**	Consumer Behavior	3	**		3000 level Ethics (MGT, MKT or INBU 3110)	3
MKT	4520**	Marketing Research & Analysis	3			Free electives	9
		Non-business electives	5				

TOTAL 14

TOTAL 15



## SENIOR

Fall Semester			Hrs	Spring Semester			Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	4230**	Purchasing & Supply Mgt ( <i>Fall only</i> )	3	DSCI	4270**	Logistics ( <i>Spring only</i> )	3
DSCI	4280**	Supply Chain Management ( <i>Fall only</i> )	3	MGT	4800**	Business Strategy & Policy	3
		3/4000 level free elective	3	MKT	4450**	Advanced Marketing Management	C3 3
		Free electives	6			Free elective	3

TOTAL 15

TOTAL 12  
Total Degree Hours 120

### Transfer Recommendations and Notes:

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