

CURRICULUM VITA
(July 2012)

NAME

Dale J. Menkhaus

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EDUCATION

1973 Ph.D., Purdue University, West Lafayette, IN.
1970 M.S., Michigan State University, East Lansing, MI.
1967 B.S., Purdue University, West Lafayette, IN.

ACADEMIC POSITIONS

1982-Present, Professor, Agricultural and Applied Economics, University of Wyoming.
1977-1982, Associate Professor, Agricultural Economics, University of Wyoming.
1973-1977, Assistant Professor, Agricultural Economics, University of Wyoming.

OTHER POSITIONS

1970, Instructor, Purdue North Central Regional Campus, Westville, IN.
(Taught two courses -Introductory Agricultural Economics and Agribusiness Management)
1969-1973, Graduate Research Assistant, Purdue University, West Lafayette, IN.
1967-1969, Graduate Research Assistant, Michigan State University, East Lansing, MI.

CURRENT JOB DESCRIPTION

40% Teaching 50% Research 5% Service 5% Advising

TEACHING (Recent years)

<u>Year</u>	<u>Semester</u>	<u>Course No./Title</u>	<u>Cr.Hrs.</u>	<u>Enrollment</u>
2012	Spring	AGEC 1020 Microecon	3	46
2011	Fall	AGEC 1020 Microecon	3	42
2011	Fall	AGEC 4840 Ag. Mkt. Anal.	3	15
2011	Spring	AGEC 1020 Microecon	3	39
2010	Fall	AGEC 1020 Microecon	3	41
2010	Fall	AGEC 4840 Ag. Mkt. Anal.	3	8
2010	Spring	AGEC 1020 Microecon	3	40
2010	Spring	AGEC 4910 Problems	3	1
2009	Fall	AGEC 4840 Ag. Mkt. Anal.	3	28
2009	Fall	AGEC 1020 Microecon	3	44
2009	Fall	AGEC 4930 Internship	3	1
2009	Fall	AGEC 4910 Problems	1	1
2009	Fall	AGEC 5900 College Teaching	1	1
2009	Spring	AGEC 1020 Microecon	3	34
2009	Spring	AGEC 4910 Problems	1	2
2009	Spring	AGEC 5900 College Teaching	1	1

2008	Fall	ACEC 4840 Ag. Mkt. Anal.	3	16
2008	Fall	AGEC 1020 Microecon	3	30
2008	Fall	AGEC 4930 Internship	3	1
2008	Summer	AGEC 4910 Problems	2	1
2008	Spring	AGEC 4890 Topics	3	1
2008	Spring	AGEC 5740 Cons. Beh./Price Anal. 4 (1/2)	4	4 – Team taught
2007	Fall	AGEC 4910 Problems	3	2
2007	Fall	ACEC 4840 Ag. Mkt. Anal.	3	12
2007	Fall	AGEC 1020 Microecon	3	30
2007	Spring	AGEC 5710 Adv. Ag. Mktg	3	6 – Selected lectures
2007	Spring	AGEC 5740 Cons. Beh./Price Anal. 4 (1/2)	4	6 – Team taught
2006	Fall	AGEC 1020 Microeconomics	3	33
2006	Fall	AGEC 4840 Ag. Market Anal.	3	23
2006	Fall	AGEC 4910 Problems	3	3
2006	Spring	AGEC 4910 Problems	3	2
2006	Spring	AGEC 5740 Cons. Beh./Price Anal. 4	4	2

OTHER TEACHING

“Competitive and Anticompetitive Behavior in English Auctions,” Guest Lecture, Advanced Ag Market Theory, Department of Agricultural and Applied Economics, October 13, 2011.

March 2010, Guest Lecture, “Valuing Product Attributes,” AGEC 5740.

September – December 2002, Visiting Professor and Fulbright Scholar, Saratov State Socio-Economic University, Saratov, Russia – “Applied Market Analysis/Applied Econometrics.”

May 28-June 8, 1996, University Faculty Exchange Program, Saratov, Russia - "Using Demonstrations to Teach Microeconomic Theory: An Application of Experimental Economics."

May 1996, Guest Lecturer, St. Petersburg University of Economics and Finance, St. Petersburg, Russia - "Changes in U.S. Agriculture and a Demonstration of Economics Experiments."

Nov.-Dec. 1992, Guest Lecturer, ESA, Angers, France, Faculty Exchange Program, "Marketing Research Techniques in Agribusiness Management - An Economic Perspective."

1973 - Present, Problems in Ag. Econ. (Independent Study), 1-3 credits, numerous students.

CLASS HANDOUTS AND MATERIALS

Menkhaus, D.J. 2002. “Applied Market Analysis,” Lecture Notes, Department of Agricultural and Applied Economics, University of Wyoming and Saratov State Socio-Economic University.

Menkhaus D.J. 2002. “Applied Econometrics,” Lecture Notes, Department of Agricultural and Applied Economics, University of Wyoming and Saratov State Socio-Economic University.

Menkhaus, D.J. 1998. "Agricultural Market Analysis," Video Tape Series Prepared for Off-Campus Offering, University of Wyoming.

Menkhaus, D.J. 1996. "Consumption and Consumer Demand," Class Handout, University of Wyoming.

Menkhaus, D.J. 1996. "Theory of the Firm - Production Principles, Costs, Revenue, Profit and Factor Demand," Class Handout, University of Wyoming.

Menkhaus, D.J. 1996. "Supply and Market Organization," Class Handout, University of Wyoming.

Menkhaus, D.J., 1992, "Marketing Research Techniques in Agribusiness Management - An Economic Perspective," Class Handout, University of Wyoming and Faculty Exchange Program with ESA, Angers, France.

Menkhaus, D.J., G.D. Whipple, and D. Hixon, May 1990, "The Value of Beef Breeding Bull Physical Characteristics," Class Handout, University of Wyoming.

Menkhaus, D.J., G.D. Whipple, and J.P. Hewlett, August 1988, "An Analysis of Demand for Lamb and Wool," Class Handout, University of Wyoming.

Bastian, C.T. and D.J. Menkhaus, January 1988, "Seasonal Index Computer Program and User's Guide," Class Handout, University of Wyoming.

Menkhaus, D.J., J.S. St. Clair, and G.D. Whipple, January 1988, "Price Flexibilities and Consumer Preferences for Meats," Class Handout, University of Wyoming.

Menkhaus, D.J., July 1986, "Understanding the Organization, Coordination and Performance of the Beef Industry," Class Handout, University of Wyoming.

Menkhaus, D.J., July 1986, "What Can Be Done To Improve Profits for Feeder Cattle Producers?," Class Handout, University of Wyoming.

Menkhaus, D.J. and J.S. St. Clair, July 1986, "Market Concentration in the Beef Packing Industry," Class Handout, University of Wyoming.

Menkhaus, D.J., August 1985, "Notes on Multicollinearity: Condition Indexes," Class Handout, University of Wyoming.

Menkhaus, D.J., August 1984, "Estimating Shift Effects from Simultaneous Supply and Demand Models," Class Handout, University of Wyoming.

Menkhaus, D.J., November 1970, "Production Costs and Revenue," Class Handout, Purdue University and University of Wyoming.

PUBLICATIONS IN PREPARATION/REVIEW

In Preparation:

Bastian, C.T., A.M. Nagler, D.J. Menkhaus, M.D. Ehmke, J.B. Whitaker, and C.E. Young, "Decoupled Programs, Payment Incidence, and Factor Markets: Evidence from Market Experiments," Working Paper for Journal Submission, Department of Agricultural and Applied Economics, University of Wyoming, Laramie, WY.

Phillips, O.R., L.J. Rittmueller, and D.J. Menkhaus, "Choosing Bargaining Partners in Concentrated Markets," Working Paper for Journal Submission, Department of Economics and Finance, University of Wyoming, Laramie, WY.

Phillips, O.R., D.J. Menkhaus, and Matt Ramey, "Unequal Surplus in Private Negotiation: Equity and Equilibrium around the Intersection of Supply and Demand in Laboratory Markets," Working Paper for Journal Submission, Department of Economics and Finance, University of Wyoming, Laramie, WY.

M.D. Ehmke, A.M. Nagler, D.J. Menkhaus, C.T. Bastian, C. E. Young, "Is Agricultural Policy Decoupling Against

Human Nature? Experimental Evidence of Fairness Expectations' Contributions to Payment Incidence”

Under Review:

Nagler, A. M., D. J. Menkhaus, C. T. Bastian, M. D. Ehmke, and K.T. Coatney, “Subsidy Incidence in Agricultural Land Markets: An Experimental Approach,” Journal of Agriculture and Applied Economics

Phillips, O.R., A. M. Nagler, D.J. Menkhaus, C.T. Bastian, and S. Huang, “Trading Partner Choice and Bargaining Culture in Private Negotiation,” Organizational Behavior and Human Decision Processes

Phillips, O., A. Brodie, and D.J. Menkhaus, “Reserve Prices and Tacit Collusion in Laboratory English Auctions” Journal of Economics and Management Strategy .

Sabasi, D.M., C.T. Bastian, D.J. Menkhaus, and O.R. Phillips, “Committed Procurement in Privately Negotiated Markets: Evidence from Laboratory Markets,” American Journal of Agricultural Economics

PUBLISHED WORKS

Refereed Journal Articles/Papers:

Coatney, K., S. Shaffer, and D.J. Menkhaus, 2012, “Auction Prices, Market Share, and a Common Agent” Journal of Economic Behavior and Organization, Vol. 81, pp. 61-73.

Phillips, O.R., D.J. Menkhaus, and J.N. Thurow, 2011, “The Small Firm in a Choosing Game” Review of Industrial Organization, Vol. 38, pp. 191-207.

Phillips, O.R. and D.J. Menkhaus, 2010, “The Culture of Private Negotiation: Endogenous Price Anchors in Simple Bilateral Bargaining Experiments,” Journal of Economic Behavior and Organization, Vol. 76, No. 3, pp. 705-715.

Phillips, O.R., D.J. Menkhaus, A.M. Nagler, and C.T. Bastian, 2010, “Experimental Work on Subsidies, Moral Hazard, and Market Power in Agricultural Markets,” Contemporary Economic Policy, Vol. 28, No. 4, pp. 488-501.

Phillips, O.R. and D.J. Menkhaus, 2009, “Maintaining Tacit Collusion in Repeated Ascending Auctions,” Journal of Law and Economics, Vol. 52, pp. 91-109.

Menkhaus, D.J., O.R. Phillips, and A.V. Yakunina, 2009, “Inventories and Public Information in Private Negotiation: A Laboratory Market Study,” American Journal of Agricultural Economics, Vol. 91, No. 2, pp. 503-517.

Nagler, A., D.J. Menkhaus, C.T. Bastian, N.S. Ballenger, Erik O'Donoghue, and C. Edwin Young, 2009, “Are Production Decisions Decoupled Under a Bond Scheme? Experimental Evidence,” Review of Agricultural Economics, Vol. 31, No. 2, pp. 222-230.

Menkhaus, D.J., C.T. Bastian, and M. D. Ehmke, 2008, “The Evolving Agricultural Marketplace: Selected Results and Implications for the West from the Laboratory,” Western Economics Forum, Vol. 7, No. 2, pp. 44-51.

Whipple, G.D. and D.J. Menkhaus, 2008, "Wool Industry," Encyclopedia of Rural America: The Land and People, Second Edition, Volume 2, (G.A. Goreham, Editor), Grey House Publishing, Inc. Millerton, NY, pp. 1114-1117.

Skalsky, S. J.J. Jacobs, D.J. Menkhaus, and B. Stevens, 2008, “Impact of Fuel and Nitrogen Prices on Profitability of Selected Crops: A Case Study,” Agronomy Journal, Vol. 100, Issue 4, pp. 1161-1165.

Nagler, A., C.T. Bastian, B.D. Lubben, and D.J. Menkhaus, 2008, “Out with the Old, In with the New: Are Commodity Producers Ready for Buyouts?” Western Economics Forum, Volume 7, No. 1, pp. 14-21.

- Bastian, C.T., D.J. Menkhaus, A.M. Nagler, and N.S. Ballenger, 2008, "Ex Ante Evaluation of Alternative Agricultural Policies in Laboratory Posted-Bid Markets," American Journal of Agricultural Economics, Vol. 90, No. 5, pp. 1208-1215.
- Menkhaus, D.J., O.R. Phillips, C.T. Bastian, and Gittings, L.B., 2007, "The Matching Problem (and Inventories) in Private Negotiation," American Journal of Agricultural Economics, Vol. 89, No. 4, pp. 1073-1084.
- Menkhaus, D.J. and A.V. Yakunina, 2004, "Food Retailing in the Russian Federation and Implications for the Food Supply Chain," Journal of East-West Business, Vol. 10, No 3, pp.53-73.
- Campbell, S., S. Mooney, J.P. Hewlett, D.J. Menkhaus, and G.F. Vance, 2004, "Can Ranchers Slow Climate Change?," Rangelands, Vol. 26, No. 4, pp. 16-22.
- Menkhaus, D.J., O.R. Phillips, and C.T. Bastian, 2003, "Impacts of Alternative Trading Institutions and Methods of Delivery on Laboratory Market Outcomes," American Journal of Agricultural Economics, Vol. 85, No. 5, pp. 1323-1329.
- Yakunina, A.V., D.J. Menkhaus, O.R. Phillips, and V.E. Esipov, 2003, "Non-Performance Risk and Transaction Costs in Experimental Forward and Spot Markets," Journal of Comparative Economics, Vol. 31, Issue 2, pp. 257-274.
- Menkhaus, D.J., O.R. Phillips, A.F.M Johnston, and A.V. Yakunina, 2003, "Price Discovery in Private Negotiation Trading for Forward and Spot Deliveries," Review of Agricultural Economics, Vol. 25, No. 1, pp. 89-107.
- Menkhaus, D.J., O.R. Phillips, and K.T. Coatney, 2003, "Shared Agents and Competition in Laboratory English Auctions," American Journal of Agricultural Economics, Vol.85, No. 4, pp. 829-839.
- Phillips, O.R., D.J. Menkhaus, and K.T. Coatney, 2003, "Collusive Practices in Repeated English Auctions: Experimental Evidence on Bidding Rings," American Economic Review, Vol. 93, No. 3, pp. 965-979.
- Inman, K., D.M. McLeod, and D.J. Menkhaus, 2002, "Rural Land Use and Sale Preferences in a Wyoming County," Land Economics, Vol. 78, No. 1, pp. 78-95.
- Yakunina, A.V. and D.J. Menkhaus, 2002, "Price Discovery and Market Information in the Transition Economy of Russia: A Laboratory Study," Final Report and Working Paper 01/14, Economic Education and Research Consortium – Russia, Grant Number 99-216, Moscow, Russia (English and Russian).
- Menkhaus, D.J., O.R. Phillips, and K.T. Coatney, 2002, "Competition in Laboratory English Auctions", Final Report, USDA-GIPSA, Grant Number USDAGIPSNC5418, Washington, D.C.
- Phillips, O.R., D.J. Menkhaus, and J.L. Krogmeier, 2001, "Laboratory Behavior in Spot and Forward Markets," Experimental Economics, Vol. 4, Issue 3, pp. 243-256.
- McLeod, D.M., J.L. Woirhaye, and D.J. Menkhaus, 2001, "Factors Influencing Support for Rural Land Use Control: A Reply," Agricultural and Resource Economics Review, Vol. 30, No. 2, pp. 212-214.
- Phillips, O.R. and D.J. Menkhaus, 2001. "Random Shocks in Experimental Spot and Forward Auction Markets," The Quarterly Review of Economics and Finance, Vol. 41, pp. 545-560.
- Phillips, O.R., D.J. Menkhaus, and J.L. Krogmeier, 2000, "Production to Order or Production to Stock: The Endogenous Choice of Institution in Experimental Auction Markets," Journal of Economic Behavior and Organization, Vol. 44, No. 3, pp. 335-345.
- Leishman, D., D.J. Menkhaus, and G.D. Whipple, 2000, "Revealed Comparative Advantage and the Measurement of

- International Competitiveness for Wool," Sheep and Goat Research Journal, Vol. 16, No. 2, pp. 58-64.
- Menkhaus, D.J., C.T. Bastian, O.R. Phillips, and P.D. O'Neill, 2000, "Supply and Demand Risks in Forward and Spot Markets: Implications for Agriculture," Journal of Agricultural and Applied Economics, Vol. 32, No. 1, pp. 159-173.
- Menkhaus, D.J., C.T. Bastian, O.R. Phillips, and P.D. O'Neill, 1999, "Endogenous Choice of Institution Under Supply and Demand Risks in Laboratory Forward and Spot Markets," Journal of Agricultural and Resource Economics, Vol. 24, No. 2, pp. 553-571.
- Bastian, C.T., D.M. Oakley-Simpson, D.M. McLeod, D.J. Menkhaus, D. Alsup, J. Ogden, and G.D. Whipple, 1999, "Niche Market Potential: The Case of the U.S. Craft Brewing Industry," Review of Agricultural Economics, Vol. 21, No. 2, pp. 552-562.
- Esipov, V.E., D.J. Menkhaus, and A.V. Yakunina, March 1999, "Experimental Study of Forward and Spot Markets: Contract Failure as a Contributing Factor of Vertical Integration," Working Paper Series, Economics Education and Research Consortium/Eurasia Foundation, No. 99/02 (Also in Russian).
- Yakunina, A.V., D.J. Menkhaus, C.T. Bastian, and V.E. Esipov, 1999, "The Russian Food System in Transition," International Food and Agribusiness Management Review, Vol. 1, No. 3, pp. 387-401.
- McLeod, D.M., J.L. Woirhaye, and D.J. Menkhaus, 1999, "Factors Influencing Support for Rural Land Use Control: A Case Study," Agricultural and Resource Economics Review, Vol. 28, No. 1, pp. 44-56.
- O'Neill, P.D., L.J. Held, and D.J. Menkhaus, 1999, "Importance of Timing Cowherd Expansion and Pre-Expansion Financial Conditions," 1998-99 Journal of the American Society of Farm Managers and Rural Appraisers, pp. 107-116.
- McLeod, D., J. Woirhaye, C. Kruse, and D. Menkhaus, 1998, "Private Open Space and Public Concerns: A Case Study," Review of Agricultural Economics, Vol. 20, No. 2, pp. 644-653.
- Menkhaus, D.J., 1998, "Reaction Papers as an Alternative to Tests: Some Observations," NACTA Journal, Vol. 42, No. 3, pp. 37-39.
- Whipple, G.D. and D.J. Menkhaus, 1997, "Wool and Sheep Industry," Encyclopedia of Rural America: The Land and People, (G.A. Goreham, Editor), ABC-CLIO, Santa Barbara, CA, pp. 779-782.
- Esipov, V.E., A.V. Yakunina, D.J. Menkhaus, and C.T. Bastian, 1997, "Using Experimental Economics Methodology to Teach Price Theory," News from St. Petersburg University of Economics and Finance, No. 2, pp. 119-131 (Russian).
- Esipov, V.E., A.V. Yakunina, and D.J. Menkhaus, 1997, "Teaching Market and Price Theories: A Laboratory Experimental Economics Approach," Scientific Notes of the Economics Faculty, Issue 4, pp. 137-141 (Russian).
- Krogmeier, J.L., D.J. Menkhaus, O.R. Phillips, and J.D. Schmitz, 1997, "An Experimental Economics Approach to Analyzing Price Discovery in Forward and Spot Markets," Journal of Agricultural and Applied Economics, Vol. 29, No. 2, pp. 327-336.
- Bastian, C., L. VanTassell, K. Williams, D. Menkhaus, and L. Held, 1997, "Active Learning with Monetary Incentives," Review of Agricultural Economics, Vol. 19, No. 2, pp. 475-483.
- Menkhaus, D.J., A.V. Yakunina, C.T. Bastian, and V.E. Esipov, 1997, "Using Experimental Methods to Teach Market Economics in Former Planned Economies," Review of Agricultural Economics, Vol. 19, No. 1, pp. 198-206.
- Woirhaye, J.L. and D.J. Menkhaus, 1996, "Undergraduates in Research: Two Perspectives," NACTA Journal, Vol. XL, No. 4, pp. 17-20.

- Bastian, C.T., D.J. Menkhous, and A.V. Yakunina, 1996, "Experimental Economics in the Classroom: Reinforcing Selected Concepts Related to Consumer Demand," NACTA Journal, Vol. XL, No. 2, pp. 12-14.
- Coatney, K.T., D.J. Menkhous, and J.D. Schmitz, 1996, "Feeder Cattle Price Determinants: A Hedonic System of Equations Approach," Review of Agricultural Economics, Vol. 18, No. 2, pp. 193-211.
- Bailey, D., C.T. Bastian, D.J. Menkhous, and T.F. Glover, August 1995, "The Role of Cooperative Extension in the Changing Meat Industry," Journal of Extension, Vol. 33, No. 4, Feature Article #2.
- Held, L.J., P.A. Burgener, J.G. Lauer, and D.J. Menkhous, October - December 1994, "An Economic Analysis of Reducing Nitrogen on Early Harvest Sugarbeets," Journal of Production Economics, Vol. 7, No. 4, pp. 389-390, 422-428.
- Hoffman, E., D.J. Menkhous, D. Chakravarti, R.A. Field, and G.D. Whipple, 1993, "Using Laboratory Experimental Auctions in Marketing Research: A Case Study of New Packaging for Fresh Beef", Marketing Science, Vol. 12, No. 3, pp. 318-338.
- Schmitz, J.D., D.J. Menkhous, G.D. Whipple, E. Hoffman, and R.A. Field, 1993, "Impact of Changing Consumer Preferences on Willingness-to-Pay for Beef Steaks in Alternative Retail Packaging", Journal of Food Distribution Research, Vol. 24, No. 3, pp. 23-35.
- Menkhous, D.J., D.P.M. Colin, G.D. Whipple, and R.A. Field, 1993, "The Effects of Perceived Product Attributes on the Perception of Beef", Agribusiness: An International Journal, Vol. 9, No. 1, pp. 57-63.
- Menkhous, D.J., G.W. Borden, G.D. Whipple, E. Hoffman, and R.A. Field, 1992, "An Empirical Application of Laboratory Experimental Auctions in Marketing Research," Western Journal of Agricultural Economics, Vol. 17, No. 1, pp. 44-55.
- Torok, S.J., D.J. Menkhous, and A. Schroeder, 1991, "Management Assistance Needs of Small Food and Kindred Products Processors," Agribusiness: An International Journal, Vol. 7, No. 5, pp. 447-461.
- Torok, S.J., A. Schroeder, and D.J. Menkhous, 1991, "Analysis of Problems and Barriers of Small Food and Kindred Products Processors," Agribusiness: An International Journal, Vol. 7, No. 4, pp. 311-325.
- Pelzer, P.M.L., D.J. Menkhous, G.D. Whipple, R.A. Field, and S.W. Moore, 1991, "Factors Influencing Consumer Rankings of Alternative Retail Beef Packaging," Agribusiness: An International Journal, Vol. 7, No. 3, pp. 253-267.
- Torok, S.J., D.J. Menkhous, V. Colombel, and E.B. Bradley, Fall 1990, "Analysis of Sales Problems of Small Value-Added Agricultural Processors," Journal of Agribusiness, pp. 89-98.
- Menkhous, D.J., R.L. Pingetzer, G.D. Whipple, and R.A. Field, 1990, "The Influence of Consumer Concerns and Demographic Factors on Purchasing Patterns for Beef," Journal of Food Distribution Research, Vol. 21, No. 3, pp. 55-64.
- Whipple, G.D. and D.J. Menkhous, 1990, "Welfare Implications of the Wool Act," Western Journal of Agricultural Economics, Vol. 15, No. 1, pp. 34-44.
- Menkhous, D.J., C.T. Bastian, L.J. Held, and S.M. Cordes, March 1990, "The Impact of Economic Conditions in Agriculture on Student Enrollment," National Association of Colleges and Teachers Association Journal, Vol. 34, No. 1, pp. 7-11.
- Menkhous, D.J., G.D. Whipple, and C.E. Ward, 1990, "Concentration in the Lamb Slaughtering Industry: Impact on Lamb Prices," Sheep Industry Development Research Journal, Vol. 6, No. 1, pp. 25-29.

- Hewlett, J.P., G.D. Whipple, and D.J. Menkhaus, 1989, "The Demand for U.S. Apparel Wool 1936-1985," Sheep Industry Development Research Journal, Vol. 5, No. 2, pp. 20-25.
- Whipple, G.D. and D.J. Menkhaus, 1989, "An Econometric Investigation of the Demand for Lamb," Sheep Industry Development Research Journal, Vol. 5, No. 1, pp. 7-11.
- Whipple, G.D. and D.J. Menkhaus, February 1989, "Supply Response in the U.S. Sheep Industry," American Journal of Agricultural Economics, Vol. 71, No. 1, pp. 126-135.
- Medeiros, L.C., R.A. Field, D.J. Menkhaus, M.L. Riley, and W.E. Russell, 1989, "Effect of Electrical Stimulation and Blade Tenderization on Palatability of Beef Longissimus and Semimembranosus Muscles," Journal of Food Quality, Vol. 11, No. 6, pp. 487-495.
- Menkhaus, D.J., G.D. Whipple, R.A. Field, and S.W. Moore, 1988, "Impact of a Price Premium on Sales of Branded, Low Fat, Fresh Beef," Agribusiness: An International Journal, Vol. 4, No. 6, pp. 521-534.
- Hewlett, J.P., G.D. Whipple, and D.J. Menkhaus, June 1988, "A Note: Accuracy of Microcomputer Regression Software," NACTA Journal, Vol. 32, No. 2, pp. 37-38.
- Menkhaus, D.J., G.D. Whipple, and R.A. Field, 1988, "Some Consumers Will Pay Extra for Lean Beef," CHOICES, Second Quarter, pp. 28-29.
- Jenkins, D.A., R.D. Carver, and D.J. Menkhaus, 1988, "Hedging with Feeder Cattle Futures - Timing and Basis Analysis," Applied Agricultural Research Journal, Vol. 3, No. 4, pp. 195-202.
- Whipple, G.D. and D.J. Menkhaus, Spring 1988, "Effects of the Wool Act on U.S. Sheep Production," Sheep Industry Development Research Journal, Vol. 4, No. 2, pp. 15-20.
- Menkhaus, D.J., G.D. Whipple, S.J. Torok, and R.A. Field, January 1988, "Developing a Marketing Strategy for Branded, Low Fat, Fresh Beef," Agribusiness: An International Journal, Vol. 4, No. 1, pp. 91-103.
- Medeiros, L.C., R.A. Field, D.J. Menkhaus, and W.C. Russell, 1987, "Evaluation of Range-Grazed and Concentrate-Fed Beef by a Trained Sensory Panel, a Household Panel and a Laboratory Test Market Group," Journal of Sensory Studies, Vol. 2, pp. 259-272.
- Skaggs, R.K., D.J. Menkhaus, S.J. Torok, and R.A. Field, Fall 1987, "Test Marketing of Branded, Low Fat, Fresh Beef," Agribusiness: An International Journal, Vol. 3, No. 3, pp. 257-271.
- Menkhaus, D.J., J.S. St. Clair, and S. Hallingbye, July 1985, "A Reexamination of Consumer Buying Behavior for Beef, Pork, and Chicken," Western Journal of Agricultural Economics, Vol. 10, No. 1, pp. 116-125.
- Taylor, D.T., D.J. Menkhaus, W.J. Seamands, J.J. Jacobs, and R.H. Delaney, January-February 1985, "An Economic Analysis of N Fertilization of Intermountain Hay Meadows," Agronomy Journal, Vol. 77, pp. 17-20.
- Menkhaus, D.J., W.C. Russell, and H. Hughes, March 1984, "Classroom Use of Computers - Some Observations," National Association of Colleges and Teachers of Agriculture Journal, Vol. XXVIII, No. 1, pp. 7-9.
- Adams, R.M., P.J. Farris, and D.J. Menkhaus, July 1983, "Response Functions and the Value of Information: The Case of Sugar Beets," North Central Journal of Agricultural Economics, Vol. 5, No. 2, pp. 77-82.
- Menkhaus, D.J., J.S. St. Clair, and A.Z. Ahmaddaud, December 1981, "The Effects of Industry Structure on Price: A Case in the Beef Industry," Western Journal of Agricultural Economics, Vol. 6, No. 2, pp. 147-153.

Menkhaus, D.J. and R.M. Adams, December 1981, "Forecasting Price Movements: An Application of Discriminant Analysis," Western Journal of Agricultural Economics, Vol. 6, No. 2, pp. 229-238.

Adams, R.M., B.A. Woolery, and D.J. Menkhaus, July 1980, "Alternative Parameter Specification in E V Analysis: Implications for Farm Level Decision Making," Western Journal of Agricultural Economics, Vol. 5, No. 1, pp. 13-20.

Adams, R.M. and D.J. Menkhaus, November 1980, "The Effect of Mining on Agricultural Hired Labor in the Northern Great Plains," American Journal of Agricultural Economics, Vol. 62, No. 4, pp. 748-752.

Shuib, A.B. and D.J. Menkhaus, June 1977, "An Econometric Analysis of the Beef-Feed Grain Economy," Western Journal of Agricultural Economics, Vol. 1, No. 1, pp. 152-156.

Boehm, W.T., D.J. Menkhaus, and J.B. Penn, November 1976, "Accuracy of Least Squares Computer Programs: A Reminder," American Journal of Agricultural Economics, Vol. 58, No. 4.

Menkhaus, D.J. and W.G. Kearl, June 1976, "Influence of Breed, Sex, Lot Size and Weight on Feeder Cattle Prices," Journal of Animal Science, Vol. 42, No. 6.

Fletcher, R.R., D.J. Menkhaus, and R.T. Clark, March 1975, "An Analysis of University Faculty Salaries -- A Case Study," National Association of Colleges and Teachers of Agricultural Journal, Vol. XIX, No. 1, March 1975, pp. 17-22.

Other:

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CONTRACTS & GRANTS

Funded Projects as PI:

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2006-2008, "Lowham Endowed Research Fund," University of Wyoming Foundation, \$26,000.

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Programs, \$1,000.

1997, "Market Economics in Russia," UW International Programs Office, \$2,000.

1996-1999, "An Experimental Analysis of the Impact of Uncertainty in Forward and Spot Markets," USDA, NRICGP, \$121,727 (with Phillips and Bastian).

1994, "An Experimental Analysis of the Impact of Market Instability on Forward Contracting Behavior and Implications for the Fed Cattle Market," Wyoming Agricultural Experiment Station Competitive Grants Program, \$9,539 (with Phillips and Krogmeier).

1992, "Faculty Exchange between UW and ESA-Lecture Series," UW International Programs Office, \$1,458.

1989-90, "Economic Value of Case Ready Meats as Determined by the Consumer," Beef Industry Council of the National Live Stock and Meat Board and the Wyoming Beef Council, \$140,500 (with Field and Whipple).

1986-1987, "Impact of Price Premiums on Wyoming Lean Beef Sales," Office of UW VP for Research, \$31,800 (with Field).

Pending Projects as PI:

None.

Rejected Projects as PI:

2002, "Experimental Market Laboratory," Major Equipment Grant, University of Wyoming, \$76,025.

1998-2000, "U.S.-Russian Cooperative Research: Markets and Economies in Transition," NSF, \$204,250.

1998, "Impact of Dominant Firms in Agricultural Markets," Research Institute on Livestock Pricing, \$15,000 (with Bastian).

1998, "Education Materials to Retrain Economics Lecturers and Teach Market and Price Theories in Russia," The Calvin K. Kazanjian Economics Foundation, Inc., \$8,000.

1997-1998, "Business in Russia: Theory, Practice, and Teaching Methods for the Classroom and Outreach," Soros, \$82,600.

1997-1999, "U.S.-Russian Cooperative Research: Impacts of Uncertainty in Transaction Costs and Individual Decision Making in a Former Planned Economy," NSF, \$141,407 (with Phillips, Yakunina and Esipov).

1996-1997, "Training Program in Market and Price Theories for the Evolving Economy of Russia: An Application of Experimental Economics," Spencer Foundation and MacArthur Foundation, \$82,000.

1996, "The Effects of Uncertainty in Forward and Cash Markets: Implications for the Cattle Industry," Wyoming Agricultural Experiment Station Competitive Grants Program, \$14,068.

1996-1997, "Instruction in the Application of Market and Price Theories for the Evolving Economy of Russia - A Pilot Study: Wyoming-Saratov-St. Petersburg," Carnegie Corporation, Pew Charitable Funds, Bradley Foundation, Ford Foundation, and Rockefeller Brothers Fund, \$25,000.

1996-1997, "An Experimental Analysis of the Impact of Uncertainty in Forward and Spot Markets," National Science Foundation - EPSCoR, \$124,420 (with Phillips).

1995-1997, "An Experimental Analysis of the Impact of Forward Contracting on Market Performance and Implications for Risk-Reducing Strategies," National Science Foundation, \$364,941 (with Phillips).

1995, "An Experimental Analysis of the Impact of Forward Contracting on Market Performance and Implications for Agricultural Price-Risk Reducing Strategies," American Farm Bureau Research Foundation, \$8,349 (with Bastian).

1995, "An Experimental Analysis of the Impact of Market Instability on Forward Contracting Behavior and Implications for the Fed Cattle Market," Research Institute on Livestock Pricing, \$5,760 (with Bastian).

1993-1995, "Factors Influencing Consumer Perceptions of Meats in the European Community," National Research Initiative Competitive Grants Program, \$460,126 (with Field and Whipple).

1993, "Consumer Attitudes Toward Lamb and Alternative Lamb Products: Feasibility for Enhancing Market Share and Demand - A Pilot Study," Wyoming State Department of Agriculture and Agricultural Marketing Service, USDA, \$20,400 (with Field).

1991-1992, "Effectiveness of Selected Advertising Programs on Enhancing the Value of Beef," National Livestock and Meat Board, \$117,000 (with Whipple).

1991, "Factors Influencing Purchasing Patterns for Beef Steaks and Roasts," National Cattlemen's Foundation, \$12,745 (with Field).

1991-1992, "Evaluating the Effectiveness of International Promotion Activities for Meats," U.S. Meat Export Federation, \$20,000 (with Whipple).

1991-1992, "Evaluating the Effectiveness of International Promotion Activities for Meats," USA Poultry and Egg Export Council, \$20,000 (with Whipple).

1991-1992, "Effectiveness of Selected Advertising Programs on Enhancing the Value of Beef," USDA, AMS, \$123,300 (with Whipple).

Funded Projects as Co PI or Investigator:

2012-2014 "Evaluating the Potential Impacts of Alternative Policy Schemes on Energy Product and Factor Markets Using Experimental Economics," Center for Energy Economics and Public Policy, School of Energy Resources, University of Wyoming, \$146,049, (Phillips, Bastian, Menkhaus, Cook, and Nagler)

2009 "Subsidies and Taxes in the Markets for Enhanced Oil Recovery and Carbon Capture Storage," School of Energy Resources, \$33,696 (with Phillips and Bastian)

2007-2010, "Assessing Experimental Economics Methods for Policy Analysis," Bastian, Ballenger, and Ehmke, USDA, ERS Cooperative Agreement, \$199,750.

2004-2008, "A New Generation of Farm Policy Tools: Identifying and Assessing Economic Implications," Ballenger and Bastian, USDA, ERS Cooperative Agreement, \$250,000 + \$25,000 (2005).

2005-2006, "Experimental Economics Laboratory," Ballenger and Galey, University of Wyoming, University Plus Budget, \$95,000

2004-2005, "Consumer Preferences for Selected Food Attributes and Types of Retail Food Outlets in Russia: A Pilot Study," Bieber, USDA, ERS Cooperative Agreement, \$5,500.

2003, "Trends in Retail Beef Cut Prices: Have R&D Dollars Helped Increase Demand?," Bastian, LMIC, \$2500

2000-2003, "Price Discovery in Alternative Trading and Delivery Institutions," Phillips, USDA, NRICGP, \$90,000

1999, "Competition in Laboratory English Auctions," Phillips, USDA, GIPSA, \$24,955.

2000-2001, "Price Discovery and Market Information in the Transition Economy of Russia," Yakunina, Economic Education and Research Consortium-Russia, \$12,000.

2000-2002, "Potential New Roles of Producer Cooperatives in Wyoming," Nagler, Bradley, Knobloch, and Cochran, AES Competitive Grant Program, \$18,168.

1999, "Feasibility Study and Investigation of Issues Facing a New Generation Dry-Bean Cooperative," Bastian, Andrews, and Bradley, Rocky Mountain Farmers Union Cooperative Development Center, \$2,000.

1999, Allison Johnston, National Security Education Program Graduate International Fellowship, \$6,640.

1997-1999, "Marketing Wyoming Wheat in Specialty Markets: An Investigation of Value-Added Opportunity," Torok, Whipple, Krall, Shelton, FSMIP, \$75,000.

1997-1998, "Marketing Wyoming Malt Barley to Microbreweries and Brewpubs: A Feasibility Study," Whipple, Bastian, McLeod, FSMIP, \$65,000.

1997-1998, "Using Experimental Economics to Study Food Market Vertical Coordination in Russia," Esipov and Yakunina, Economics Education and Research Consortium - Russia, \$16,200.

1996-1998, "An Analysis of Wyoming's Open Space: Inventory, Institutional Arrangements, and Economic Valuation," McLeod, Whipple, Reiners, Taylor, Wyoming Agricultural Experiment Station Competitive Grants Program, \$48,650.

Pending Projects as Co PI or Investigator:

None

Rejected Projects as Co PI or Investigator:

2011 – 2014, "Investigating Potential Impacts on Agricultural Resource Markets of Environmental Programs Designed to Address Externalities," Bastian, Menkhaus, Phillips, and Nagler, NIFA, \$331,647.

2010-2013, "Impacts of Greenhouse Gas Reduction Programs in Agriculture on Land Markets," Bastian, and Phillips, USDA, ERS, \$150,000.

2010-2013, "Market Outcomes and Behavioral Issues Associated with Transition to a Revenue Stabilization Program," Bastian and Ehmke, USDA, ERS, \$288,970.

2010-2013, "Understanding Potential Policy Outcomes in Uncertain Energy Markets," Bastian, Nagler, and Foulke, UW, SER, \$75,000.

2010-2012, "Using Experimental Economics to Test Whether a Simplified Priority Date System Could Improve Water Market Outcomes," Bastian, Peck, Nagler, and Hansen, WWDC, \$160,831.

2009-2013, "Market Impacts of Shocks and Risks in the Food Supply Chain," Bastian and Phillips, USDA, AFRI, \$324,856

2009-2010, "Subsidies and Taxes in the Market for Carbon Capture Storage," Phillips and Bastian, School of Energy, University of Wyoming, \$46,386.

2005-2009, "Dominant Firms and Information in Private Negotiation Trading," Phillips, USDA, NRICGP, \$244,025.
2004-2008, "Dominant Firms, the Matching Problem, and Information in Private Negotiation," Phillips, USDA, NRICGP, \$470,503.

2003-2004, "Antidiabetic Potential of Bison Meat and Improved Producer Market Potential," Broughton and Handrich, USDA/CSREES, \$171,996.

2002-2004, "Economic Impacts of Undernutrition on Fetal Programming During Early Gestation in the Cow: Effects on Growth, Development, and Carcass Characteristics of Steers and Reproductive Efficiency of Heifers," Ford, Bastian, Hansen, Hess, McCormick, Means, and Rule, Western Region Sustainable Agriculture Research and Education Grant, \$299,949.

2002, "Determining the Most Economical Duration of Soybean Oil Supplementation for Enhanced Conjugated Linoleic Acid Content of Beef," Ludden, Hess, Rule, Means, AES Competitive Grant, 19,421.

1999-2000, "The Roles of Cooperatives on the High Plains," Nagler and Bradley, USDA Rural Business Cooperative Service, \$55,164.

1997-2001, "Microbiology, Costs and Implementation of AACCP in Very Small Meat Plants," Means and Ray, USDA, Fund for Rural America, \$597,721.

1989-1990, "An Analysis of U.S. Sugar Policy," Whipple, USDA, CED, ERS, \$17,310.

1989-1990, "An Analysis of U.S. Sugar Policy," Whipple, USDA, ERS, Agricultural and Trade Analysis Division, \$27,310.

1989-1991, "Improving Profitability in Agriculture to Enhance Economic Development in Wyoming," Cordes, Kearl, Economic Development Funds, University of Wyoming, \$302,302.

1989-1990, "Biopreservation of Vacuum-Packaged Refrigerated Fresh Meat (Marketing)," Ray, Field, Lewis, Economic Development Funds, University of Wyoming, \$72,000.

PROFESSIONAL AFFILIATIONS AND ACTIVITIES

Membership in Professional Societies:

American Agricultural Economics Association
Western Agricultural Economics Association
Southern Agricultural Economics Association

Offices/Contributions in Professional Societies:

American Agricultural Economics Association

- Judge, SS-AAEA Paper Presentations, 2008
- Co-organizer with Bastian Principal Paper Session – "Whispering in the Ears of Princes: Using Experimental Economics to Evaluate Agricultural and Natural Resource Policies." AAEA Meetings, July 2008.
- Teaching/Learning Workshop Proposal – "Using Laboratory Experiments in the Classroom" – 2002

- Principal Session Proposal – “New Developments in Experiments for Agricultural Economics” - 2002
- Reviewer, AAEA Selected Papers Committee, 1995, 1996, 1997
- Learning Workshop Planning Committee, 1993.
- Coordinator for Agribusiness Management and Marketing Poster Session, 1991
- Reviewer, Marketing and Price Analysis, Selected Paper Session, 1986
- Membership Committee, 1979
- Outstanding Masters Thesis Committee, 1975-1977; Chairman, 1977

Western Agricultural Economics Association

- Director Nominating Committee, WAEA, 2007
- Selection Committee, WAEA Distinguished Scholar Award 2005, 2006, 2007, 2011 - Chairman 2005
- Officer Nominating Committee, Chairman, 1995-1996
- Finance Committee, Chairman, 1995-1996
- President, 1994-1995
- WAEA Needs Assessment Committee, Chairman, 1993-1994
- President-Elect, 1993-1994
- Session Moderator, Annual Meeting, 1993
- Vice President, 1991-1992
- Moderator, Invited Paper Session, "Meatpacking Concentration and Integration Impacts: Recent Empirical Evidence," July 1991.
- Organizer (with G.D. Whipple), Invited Paper Session, "The Use of Experimental Economics in Agricultural Economics Research," July 1991.
- Wyoming Council Representative, 1974-1976, 1989-1991
- Masters Thesis Awards Committee, 1988, 1990
- Review Committee for Selected Paper Session, 1979, 1993, 1997, 2005, 2011, 2012

Review/Editorial Boards:

Editorial Council, Western Journal of Agricultural Economics/Journal of Agricultural and Resource Economics, 1982-1985, 2010- 2012

Grant Refereeing:

Global Perspectives Review Committee, College of Agriculture, 2006, 2007, 2009

Fulbright Program in Russia, 2006, 10 proposals in economics field of study

AES Competitive Grants Program, 2004

International Travel Grants, 2004

Fulbright Program in Russia, 2003, 18 proposals in economics and business administration fields of study

USDA/CSREES/NRICGP, 2003, two proposals Markets and Trade Program

Institutional Partnership Proposals Review Panel, 1998, Association Liaison Office for University Cooperative in Development, 25 proposals.

Small Business Innovation Research, USDA, 1994, 1995 (2), 1996, 1997, 2003

National Research Initiative Competitive Grants Program, USDA, 1992, 1996

National Science Foundation, 1980

Books Reviewed:

Review - Chapter 4, "Empirical Production Functions" in Production Economics: Mathematical Development and Applications, by Ching and Yanagida, review requested by authors, 1984.

Managing the Business of Agribusiness, selected chapters, proposed undergraduate text, Reston Publishing Company, 1977.

Introduction to Agribusiness, selected chapters, proposed undergraduate text, Reston Publishing Company, 1977.

Manuscript Refereeing:

Marketing Science – 4 articles – 2004, 2005, 2006, 2007

Journal of Economics and Business – 1 article – 2003

Journal of Economic Education – 2 articles – 2002, 2004

American Journal of Agricultural Economics – 28 articles – 1986-2010

Western Journal of Agricultural Economics (Journal of Agricultural and Resource Economics) – 43 articles – 1977-2011

Canadian Journal of Agricultural Economics – 7 articles – 1982, 1988, 1989, 1991, 1997, 2007

North Central Journal of Agricultural Economics (Review of Agricultural Economics) – 18 articles – 1983-2006

Agribusiness: An International Journal – 12 articles – 1985-1997

Journal of Agricultural and Applied Economics – 2 articles – 2000

Australian Journal of Agricultural Economics – 1 article – 1989

Journal of Production Agriculture – 1 article – 1991

Journal of Environmental Economics and Management – 1 article – 1993

Journal of Agribusiness – 2 articles – 1997, 1998

International Food and Agribusiness Management Review – 1 article – 2000

Journal of Economic Education – 1 article – 2000

Agricultural and Resource Economics Review – 1 article – 2000

Journal of Animal Science – 1 article – 2005

Journal of Food Distribution Research – 1 article – 2006

Perspectives on Economic Education Research – 1 article - 2008

Resource and Energy Economics – 1 article – 2007

Western Economic Forum, 1 article - 2009

Numerous Station and Department Publications, along with Regional and Station Research Projects

Wharton Economic Forecasting Model, Department of Administration and Fiscal Control, Research and Statistics Division, Cheyenne, Wyoming, 1989.

HONORS AND AWARDS:

- Recognized, "Top Prof Night," University of Wyoming Mortar Board, 2009
- Nominated by students for the College of Agriculture Outstanding Teacher Award – 2005, 2008, 2011
- Lowham Endowed Research Fund Recipient, College of Agriculture – 2006 -2008, 2009-2012
- Recognized, "Top Prof Night," University of Wyoming Mortar Board, 2005
- WAEA Distinguished Scholar, 2004
- UW International Board of Advisors Award for Outstanding Faculty Commitment to Internationalization
- Who's Who in Agriculture Higher Education
- Outstanding Master's Thesis Award, University of Wyoming, Nagler – Thesis Advisor, 2003
- Sabbatical Leave, University of Wyoming, Fall 2002
- Fulbright Scholar and Visiting Professor, Saratov State Socio-Economic University, Saratov, Russia, Fall 2002
- E.A. Stokdyk Award, Outstanding MS Thesis, National Council of Farmer Cooperatives, Education Foundation, Nagler – Thesis Advisor, 2002
- Nominated by students for the College of Agriculture Outstanding Advisor Award, 2001
- Western Agricultural Economics Association Outstanding Project - Oriented Extension Award, Project Participant, "Managing for Today's Cattle Market and Beyond," 1997
- American Agricultural Economics Association Outstanding Group Extension Award, Project Participant, "Managing for Today's Cattle Market and Beyond," 1997
- E.B. Knight NACTA Journal Award, National Association of Colleges and Teachers of Agriculture, "Undergraduates in Research: Two Perspectives," Honorable Mention, 1996, with Woirhaye.
- Nominated for the J.P. Elbogen Meritorious Classroom Teaching Award, 1996
- Recipient of the College of Agriculture Outstanding Classroom Teacher Award, 1996
- Recipient of US West Excellence in Education Award, 1996
- Honorable Mention, Western Agricultural Economics Association MS Thesis Award, Krogmeier – Thesis Advisor, 1996

- Recognized, "Top Prof Night," University of Wyoming Mortar Board, 1995
- Gamma Sigma Delta Faculty Award of Merit, 1995
- Co-recipient of Achievement Award for Efforts to Aid the Wyoming Economy, 1989
- Nominated by Ag Econ Club officers to be considered for AAEA/WAEA Outstanding Teacher Award, 1987
- Nominated by students for the College of Agriculture Outstanding Classroom Teacher Award, 1985, 1993, 1995, 1996, 1997, 2001
- Omicron Delta Kappa Outstanding Faculty Member, 1984
- Recognized, "Top Prof Night," University of Wyoming Mortar Board, 1983
- Recognized, "Top Prof Night," University of Wyoming Mortar Board, 1979
- Sigma Xi
- Gamma Sigma Delta
 - President, 1981-1982
 - Vice President, 1980-1981
 - Secretary, 1979-1980
 - Treasurer, 1978-1979
- FarmHouse Association Vice President, 1990, 1991, 1992
- FarmHouse Association Secretary-Treasurer, 1979-1988
- FarmHouse Fraternity, Associate Member, 1978
- Nominated by Department to be considered for AAEA Outstanding Teacher Award, 1977
- Nominated by Department for University Teaching Award, 1976
- Alpha Zeta Outstanding Faculty Member, 1976
- Alpha Zeta
 - Faculty Advisor, 1975-1978
- B.S. Degree with Distinction, Purdue University, 1967
- State Scholarship, Purdue University, 1963-1967
- Alumni Scholarship, Purdue University, 1964

PRESENTED/INVITED PAPERS, POSTERS AND LECTURES

Cooksey, K.M., C.T. Bastian, D.J. Menkhous, and O.R. Phillips. "Impacts of Exogenous Supply and Demand Shocks in Private Negotiation: A Laboratory Market Approach." – Paper presented at the Western Agricultural Economics Association Annual Meeting, June 2012, Park City, Utah.

Sabasi, D.M., C.T. Bastian, D.J. Menkhaus, and O.R. Phillips. “Committed Procurement in Privately Negotiated Markets: Experimental Evidence.” – Paper presented at the Western Agricultural Economics Association Annual Meeting, June 2012, Park City, Utah.

Phillips, O.R., A.M. Nagler, D.J. Menkhaus, C.T. Bastian, and S. Huang, “When Buyers Choose Sellers and Sellers Choose Buyers in Private Negotiation.” – Paper presented at the Saratov State Socio-Economic University, Saratov, Russia, May 2012.

Bastian, C.T., A.M. Nagler, D.J. Menkhaus, M.D. Ehmke, J.B. Whitaker, and C.E. Young, “Decoupled Programs, Payment Incidence, and Factor Markets: Evidence from Market Experiments,” Selected Paper, Agricultural and Applied Economics Meeting, Pittsburgh, PA, July 2011.

Nagler, A.M., D.J. Menkhaus, C.T. Bastian, and M.D. Ehmke, “Subsidy Incidence in Agricultural Land Markets: An Experimental Approach,” Selected Paper, Agricultural and Applied Economics Meeting, Pittsburgh, PA, July 2011.

Coatney, K.T. S.L. Shaffer, and D.J. Menkhaus, “Common Agency: Conspiracy of Conscious Parallelism? Indirect Evidence from a Repeated English Auction,” Poster Presented, Agricultural and Applied Economics Annual Meeting, Denver, CO, July 2010.

Ehmke, M.D., A. Nagler, D. Menkhaus, C. Bastian, and C.E. Young, “Is Agricultural Policy Decoupling Against Human Nature? Empirical Evidence of Fairness Expectations’ Contributions to Payment Incidence,” Selected Paper, Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2010. Also Invited Presentation at the University of Copenhagen’s Institute of Food and Resource Economics Seminar Series,, Copenhagen, Denmark, May 2010.

Menkhaus, D.J., “Overview and Results from Experimental Work on Ex Ante Policy Analysis,” Seminar, Colorado State University, Department of Agricultural and Resource Economics, May 2010.

Bastian, C.T. and D.J. Menkhaus, “Ex Ante Policy Analysis: Can Experiments Give Us Something Relevant to Whisper in the Ears of Princes?” Seminar, USDA, ERS, Washington, D.C., May 2010.

Bastian, C.T. and D.J. Menkhaus, “What Can We Learn from Decisions Made in the Lab?” Wyoming Bankers Association, SAREC, May 2010.

Coatney, K. T., D.J. Menkhaus, S. Shaffer, and J. Scheer, “Unilateral and Exclusionary/Strategic Effects of Common Agency: Price Impacts in Repeated English Auctions,” Paper Presented, Southern Agricultural Economics Meeting, Orlando, Florida, February 2010.

Menkhaus, D.J., C.T. Bastian, A.M. Nagler, and N.S. Ballenger, “Evaluation of Production Under Decoupled Policy Options: An Experimental Economics Approach,” Selected Paper, Western Agricultural Economics Meeting, Kauai, HI, June 2009.

Phillips, O.R., J.N. Thurow, and D.J. Menkhaus, “The Maverick Firm in Experimental Duopoly Markets,” Paper Presented, Workshop in Industrial Organization: Theory, Empirics, and Experiments at the University of Salento, Lecce, Italy, June 2009. Also presented at the American Law and Economics Association Meeting in San Diego, CA, May 16, 2009.

Bastian, C.T., D.J. Menkhaus, A.M. Nagler, and N.S. Ballenger, 2008, “*Ex Ante* Evaluation of Alternative Agricultural Policies in Laboratory Posted-Bid Markets,” Principal Paper Presentation, American Agricultural Economics Association Annual Meeting, Orlando, FL, July 27-29, 2008.

Phillips, O.R., A.M. Nagler, D.J. Menkhaus, and C.T. Bastian, Experimental Work on Subsidies: Moral Hazard and Collusion in Agricultural Markets,” Paper Presented, Economic Science Association Meeting, Tucson, AZ, October

2007.

Menkhaus, D.J. and C.T. Bastian, "Demonstration of Experimental Economics in a Market Setting," Invited Presentation, USDA, ERS, Washington, DC, May 2007.

Menkhaus, D.J., C.T. Bastian, A.M. Nagler, and N.S. Ballenger, "*Ex-Ante* Evaluation of Alternative Policies in Experimental Markets," Invited Presentation, USDA, ERS, Washington, DC, May 2007.

Phillips, O.R. and D.J. Menkhaus, "Maintaining Tacit Collusion in Repeated Ascending Auctions," Paper Presented, Economic Science Association Meeting, Tucson, AZ, September 2006.

Menkhaus, D.J., "Public Information in Private Negotiation Trading: Implications for Mandatory Price Reporting," Presentation, W-1177 Multi-state Research Committee Annual Meeting, Denver, CO, January 2006.

Phillips, O.R. and D.J. Menkhaus, "The Culture of Private Negotiation: Price Drift in Bilateral Bargaining," Selected Paper Presented, American Agricultural Economics Association Annual Meeting, Long Beach, CA, July 23-26, 2006.

Skalsky, S., W.B. Stevens, J. Jacobs, and D. Menkhaus, "Effects of Alternative Mid-Season Side Dress Nitrogen Application Methods on Sugarbeets, Poster Presentation," Great Plains Soil Fertility Conference, Denver, CO, March 2006.

Menkhaus, D.J., C.T. Bastian, N.S. Ballenger, C.E. Young, E. O'Donoghue, and K. Smith, "Ex-Ante Evaluation of New Generation Agricultural Policy Options Using Experimental Economics Methods," American Agricultural Economics Association Organized Symposium, Do We Have the Right Analytical Data and Tools for Evaluating the New Generation Farm Programs?, Providence, RI, July 2005.

Menkhaus, D.J., O.R. Phillips, C.T. Bastian, and L.B. Gittings, "Matching and Inventory Loss Risks as Facilitators of Market Power in Private Negotiation Spot Trading," Selected Paper Presented, American Agricultural Economics Association Annual Meeting, Denver, CO, August 1-4, 2004.

Erwin, K.D., C.T. Bastian, D.J. Menkhaus, and W.J. Means, "Retail Beef Cut Prices: Impacts of and Implications for Promotion and R&D Dollars," Selected Paper Presented, Western Agricultural Economics Association Annual Meeting, Honolulu, Hawaii, June 30-July 2, 2004. Abstract in Journal of Agricultural and Resource Economics, Vol. 29, No. 3, p. 591.

Campbell, S., S. Mooney, J. Hewlett, D. Menkhaus, and G. Vance, Jr., "Economics of Carbon Sequestration: A Wyoming Ranch Example," Poster Presented, American Agricultural Economics Association Annual Meeting, Denver, CO, August 1-4, 2004.

Menkhaus, D.J., O.R. Phillips, and C.T. Bastian. "Impacts of Alternative Trading Institutions and Methods of Delivery on Laboratory Outcomes." Principal Paper Presented, American Agricultural Economics Association Annual Meeting, Montreal, Quebec, July 2003. Also presented as a seminar to USDA, ERS, Markets and Trade Economics Division, September 2003.

Menkhaus, D.J., "Livening Up the Dismal Science with Classroom Experiments," Organized Symposium on Integrating Economic Experiments into an Agricultural Economics Curriculum, American Agricultural Economics Association Annual Meeting, Montreal, Quebec, July 2003.

Bastian, C.T., S.R. Koontz, and D.J. Menkhaus, "Forward Contract Information on Pricing and Production Efficiencies in a Simulated Fed Cattle Market," Paper Presented, Joint Meeting of the American and Western Agricultural Economics Associations, Long Beach, CA, July 2002.

Menkhaus, D.J., "Experimental Auctions: New Theoretical Developments and Empirical Findings – Discussion,"

Organized Symposium on Experimental Auctions, Western Agricultural Economics Association Annual Meeting, Logan, Utah, July 8-11, 2001.

Menkhaus, D.J., A.V. Yakunina, and O.R. Phillips, "Bilateral Trading and the Curse of Knowledge: An Experimental Economics Study," Paper Presented, Western Agricultural Economics Association Annual Meeting, Logan Utah, July 8-11, 2001. Abstract in Journal of Agricultural and Resource Economics, Vol.26, No. 2, p. 557.

Bastian, C.T., S.R. Koontz, and D.J. Menkhaus, "Will Mandatory Price Reporting Improve Pricing and Production Efficiency in Fed Cattle Marketing?" Paper Presented, NCR-134 Conference on Applied Commodity Price Analysis Forecasting, and Market Risk Management, St. Louis, Missouri, April 22-24, 2001.

Phillips, O.R., D.J. Menkhaus, K.T. Coatney, "Collusive Practices in Repeated English Auctions," Paper Presented, The Public Choice Society and Economic Science Association Annual Meeting, San Antonio, Texas, March 9-11, 2001.

Inman, K., D. McLeod, and D. Menkhaus, "Agricultural Land Use Preferences: A Wyoming Land Study," Paper Presented, The 62nd Annual Meeting of the Rural Sociological Society, Chicago, Illinois, August 4-8, 1999.

Menkhaus, D.J., C.T. Bastian, O.R. Phillips, and P.D. O'Neill, "Supply and Demand Risks in Forward and Spot Markets: Implications for Agriculture," Paper Presented, Western Agricultural Economics Association Annual Meeting, Fargo, North Dakota, July 11-14, 1999. Abstract in Journal of Agricultural and Resource Economics, Vol. 24, No. 2, p. 587.

Leishman, D., D.J. Menkhaus, and G.D. Whipple, "Revealed Comparative Advantage and Measurement of International Competitiveness for Agricultural Commodities: An Empirical Analysis of Wool Exporters," Paper Presented, Western Agricultural Economics Association Annual Meeting, Fargo, North Dakota, July 11-14, 1999. Abstract in Journal of Agricultural and Resource Economics, Vol. 24, No. 2, p. 589.

Oakley-Simpson, D., C. Bastian, D. Menkhaus, G. Whipple and D. McLeod, "Malt Needs and Preferences in the Craft Brewing Industry," Poster Presented, American Agricultural Economics Association Annual Meeting, Salt Lake City, Utah, August 2-5, 1998. Abstract in American Journal of Agricultural Economics, Vol. 80, No. 5, p. 1207.

McLeod, D.M., J. Woirhaye, and D. Menkhaus, "Support for Rural Land Use Controls: Preferences in Sublette County, Wyoming," Paper Presented, American Agricultural Economics Association Annual Meeting, Salt Lake City, Utah, August 2-5, 1998. Abstract in American Journal of Agricultural Economics, Vol. 80, No. 5, p. 1176.

Yakunina, A.V., V.E. Esipov, and D.J. Menkhaus (Collaborator). July 1998, "Experimental Study of Price and Quantity Discovery in Forward and Spot Markets: A Case of Forward Contract Failure," Economics Education and Research Consortium - Russia, Seminar, St. Petersburg, Russia.

Menkhaus, D.J., C.T. Bastian, A.V. Yakunina, V.E. Esipov, "Helping Russian Students See the Invisible Hand," Paper Presented, Western Agricultural Economics Association Annual Meeting, Reno, Nevada, July 13-16, 1997. Abstract in Journal of Agricultural and Resource Economics, Vol. 22, No. 2, pp. 397.

McLeod, D., J. Woirhaye, C. Kruse, D. Menkhaus, "Private Open Space and Preferences for Rural Landscapes, for Development Types and for Growth Management Options in Sublette County, Wyoming," Paper Presented, Western Regional Science Association Meeting, February 23-27, 1997, Hawaii.

Bastian, C., L. VanTassell, D. Menkhaus and L. Held. "Learning for Dollars: Student Motivation and Active Learning," Paper Presented, American Agricultural Economics Association Annual Meeting, July 28-31, 1996, San Antonio, Texas. Abstract in American Journal of Agricultural Economics, Vol. 78, No. 5, December 1996, p. 1404.

Krogmeier, J.L., D.J. Menkhaus, O.R. Phillips, and J.D. Schmitz. "An Experimental Economics Approach to Analyzing Price Discovery in Forward and Spot Markets: Implications for the Cattle Industry," Paper Presented, American Agricultural Economics Association Annual Meeting, July 28-31, 1996, San Antonio, Texas, Abstract in American

Journal of Agricultural Economics, Vol. 78, No. 5, December 1996, p. 1386.

Saila, N.D., G.D. Whipple, and D.J. Menkhaus, "A Regional Analysis of the Impact of Dairy Product Import Quotas on the U.S. Dairy Industry," Paper Presented, American Agricultural Economics Association Meeting, Indianapolis, Indiana, August 6-9, 1995. Abstract in American Journal of Agricultural Economics, Vol. 77, No. 5, December 1995, p. 1389.

Jacobs, J.J., D.J. Menkhaus, C. Phillips, D.T. Taylor, L.W. VanTassell, and G.D. Whipple, "Identifying Turning Points: Scenario Analysis in Academic Planning," poster presented at the American Agricultural Economics Association Annual Meeting, Indianapolis, Indiana, August 6-9, 1995. Abstract in American Journal of Agricultural Economics, Vol. 77, No. 5, December 1995, p. 1390.

VanTassell, L.W., D.J. Menkhaus, and K.S. Utermohlen, "Forecasting with Scenario Analysis: An Application to the U.S. Beef Industry," Paper Presented, Western Agricultural Economics Association Annual Meeting, Rapid City, South Dakota, July 9-12, 1995. Abstract in Journal of Agricultural and Resource Economics, Vol. 20, No. 2, December 1995, p. 400.

Munsell, B., G.D. Whipple, and D.J. Menkhaus, "The Effects of U.S. Lamb Imports," Paper Presented, Western Agricultural Economics Association Annual Meeting, Rapid City, South Dakota, July 9-12, 1995. Abstract in Journal of Agricultural and Resource Economics, Vol. 20, No. 2, December 1995, p. 400.

Menkhaus, D.J., "Declining Public Confidence in Higher Education: A Review," Invited Paper - Presidential Address, Joint Meeting of the American Agricultural Economics Association and Western Agricultural Economics Association, San Diego, California, August 7-10, 1994. Abstract in Journal of Agricultural and Resource Economics, Vol. 19, No. 2, December 1994, p. 446.

Coatney, K.T., D.J. Menkhaus, and J.D. Schmitz, "A Systems Approach to Evaluating the Impacts of Breed on Feeder Cattle Prices," Paper Presented, Joint Meeting of the American Agricultural Economics Association and Western Agricultural Economics Association, San Diego, California, August 7-10, 1994. Abstract in American Journal of Agricultural Economics, Vol. 76, No. 5, December 1994, p. 1258.

Bailey, DeeVon, Chris Bastian, Terry Glover, and Dale Menkhaus, "The Changing Meat Industry: Implications for the Beef Sector and Cooperative Extension's Role," Paper Presented, American Dairy Science Association/American Society of Animal Science Joint Annual Meeting, July 11-14, 1994, Minneapolis, Minnesota. Abstract in Journal of Animal Science/Journal of Dairy Science, Suppl. 1, 72/77, 1994, p. 109. Also presented at the Great Plains and Western States Outlook Conference, July 25-26, 1994, Breckenridge, Colorado.

Bailey, DeeVon, Chris Bastian, Terry Glover, and Dale Menkhaus, "The Changing Meat Industry: Implications for the Beef Sector and Cooperative Extension's Role," Poster Presented, National Public Policy Education Conference, September 18, 1994, Boise, Idaho and National Association of Cooperative Extension Agents Annual Meeting, September 25-27, 1994, Casper, Wyoming. Also poster presented at the American Agricultural Economics Association Annual Meeting, Indianapolis, Indiana, August 6-9, 1995. Abstract in American Journal of Agricultural Economics, Vol. 77, No. 5, December 1995, p. 1390.

Menkhaus, D.J., E. Hoffman, and G.D. Whipple, "Experimental Economics and Agricultural Marketing," American Agricultural Economics Associations Learning Workshop, Experimental Economics, Orlando, Florida, August 1993.

Means, W.J., N. Kalchayanand, B. Ray, and D.J. Menkhaus, "Beef, Is It Safe to Eat?," Paper Presented, Western Section, American Society of Animal Sciences Annual Meeting, Spokane, Washington, July 1993. Published in Proceeding, Western Section, American Society of Animal Science, Vol. 44, 1993.

Burgener, P.A., L.J. Held, and D.J. Menkhaus, "Economics of Adjusting Nitrogen Rates for Early-Harvest Sugarbeets," Paper Presented, Western Agricultural Economics Association Annual Meeting, Edmonton, Alberta, July 1993. Abstract in Journal of Agricultural and Resource Economics, Vol. 18, No. 2, December 1993, p. 306.

Bastian, C.T. and D.J. Menkhaus, "Live Cattle Futures and the Maximum Bid Hypothesis for Feeder Cattle," Paper Presented, Western Agricultural Economics Association Annual Meeting, Edmonton, Alberta, July 1993. Abstract in Journal of Agricultural and Resource Economics, Vol. 18, No. 2, December 1993, p. 304.

Menkhaus, D.J., G.D. Whipple, P.M.L. Pelzer, and D.P.M. Colin, "Factors Influencing Consumer Purchase Intentions for Beef and Beef Steaks: An Application of an Attitude -Behavior Model," Paper Presented, Western Agricultural Economics Association Annual Meeting, Edmonton, Alberta, July 1993. Abstract in Journal of Agricultural and Resource Economics, Vol. 18, No. 2, December 1993, p. 301.

Schmitz, J.D., D.J. Menkhaus, G.D. Whipple, E. Hoffman, and R.A. Field, "Impact of Changing Consumer Preferences on Willingness-to-Pay for Beef Steaks," Paper Presented, Food Distribution Research Society Annual Conference, Danvers, Massachusetts, November 1992 Research Update in Journal of Food Distribution Research, Vol. 24, No. 1, February 1993, pp. 204-205.

Bastian, C.T., R.D. Carver, and D.J. Menkhaus, "The Market Efficiency of Feeder Cattle Futures After Cash Settlement," Paper Presented, Western Agricultural Economics Association Meeting, Colorado Springs, Colorado, July 1992. Abstract in Journal of Agricultural and Resource Economics, Vol. 17, No. 2, December 1992, p.371 and published in Papers of the 1992 Annual Meeting, pp. 332-338.

Menkhaus, D.J., D.P.M. Colin, G.D. Whipple, and R.A. Field, "The Effects of Perceived Product Attributes on the Perception of Beef," Paper Presented, Western Agricultural Economics Association Annual Meeting, Colorado Springs, Colorado, July 1992. Abstract in Journal of Agricultural and Resource Economics, Vol. 17, No. 2, December 1992, p. 368 and published in Papers of the 1992 Annual Meeting, pp.179-185.

Whipple, G.D. and D.J. Menkhaus, "Impacts of Demand Expansion Programs on Producers," Paper Presented, American Agricultural Economics Association Annual Meeting, Manhattan, Kansas, August 1991. Abstract in American Journal of Agricultural Economics, Vol. 73, No. 5, December 1991, p. 1547.

Menkhaus, D.J., P.M.L. Pelzer, G.D. Whipple, and R.A. Field, "Factors Influencing Purchasing Patterns for Beef and Other Meats," Paper Presented, American Agricultural Economics Association Annual Meeting, Manhattan, Kansas, August 1991. Abstract in American Journal of Agricultural Economics, Vol. 73, No. 5, December 1991, p. 1546.

Menkhaus, D.J., G.W. Borden, G.D. Whipple, E. Hoffman, and R.A. Field, "An Empirical Application of Laboratory Experimental Auctions in Marketing Research," Invited Paper, Western Agricultural Economics Association Annual Meeting, Portland, Oregon, July 1991. Abstract in Western Journal of Agricultural Economics, Vol. 16, No. 2, December 1991, p. 451.

Menkhaus, D.J., G.D. Whipple, R.A. Field, and E. Hoffman, "An Application of Experimental Economics in Marketing Research," Poster Presented, American Agricultural Economics Association Annual Meeting, Vancouver, British Columbia, August 1990. Abstract in American Journal of Agricultural Economics, Vol. 72, No. 5, December 1990, p. 1381.

Whipple, G.D., D.J. Menkhaus, and J.P. Hewlett, "The Market Effects of Alternate Wool Policies," Paper Presented, American Agricultural Economics Association Annual Meeting, Vancouver, British Columbia, August 1990. Abstract in American Journal of Agricultural Economics, Vol. 72, No. 5, December 1990, p. 1372.

Pelzer, P.M.L., D.J. Menkhaus, G.D. Whipple, R.A. Field, and E. Hoffman, "Factors Influencing Consumer Rankings of Alternative Retail Beef Packaging," Paper Presented, American Agricultural Economics Association Annual Meeting, Vancouver, British Columbia, August 1990. Abstract in American Journal of Agricultural Economics, Vol. 72, No. 5, December 1990, p. 1352.

Borden, G.W., D.J. Menkhaus, G.D. Whipple, R.A. Field, and E. Hoffman, "Factors Influencing Bids for Vacuum

Packaged Retail Beef: An Experimental Economics Approach," Paper Presented, American Agricultural Economics Association Annual Meeting, Vancouver, British Columbia, August 1990. Abstract in American Journal of Agricultural Economics, Vol. 72, No. 5, December 1990, p. 1352.

Moore, S.W., R.A. Field, D.J. Menkhaus, and G.D. Whipple, "Influence of Packaging on Preference for Beef," Paper Presented, Western Section, American Society of Animal Science, Reno, Nevada, July 1990.

Menkhaus, D.J., G.D. Whipple, E. Hoffman, and R.A. Field, "The Use of Experimental Economics Techniques in Agribusiness Marketing Research," Paper Presented, Agro-Industrie et Methodes Statistiques Premier Congres, Angers, France, June 1990.

Hoffman, E., D.J. Menkhaus, R.A. Field, and G.D. Whipple, "Using Laboratory Experimental Auctions in Marketing Research: A Case Study of New Packaging for Fresh Beef," Paper Presented, Public Choice/Economic Science Association Annual Meeting, Tucson, Arizona, March 1990.

Whipple, G.D., D.J. Menkhaus, and J.P. Hewlett, "The Impact of Lamb Import Quotas on U.S. Lamb and Wool Markets," Paper Presented, American Agricultural Economics Association Annual Meeting, Baton Rouge, Louisiana, August 1989. Abstract in American Journal of Agricultural Economics, Vol. 71, No. 5, December 1989, p. 1347.

Menkhaus, D.J., C.T. Bastian, L.J. Held, and S.M. Cordes, "The Impact of Economic Conditions in Agriculture on Student Enrollments," Paper Presented, American Agricultural Economics Association Annual Meeting, Baton Rouge, Louisiana, August 1989. Abstract in American Journal of Agricultural Economics, Vol. 71, No. 5, December 1989, p. 1349.

Whipple, G.D., D.J. Menkhaus, and J.P. Hewlett, "The Impact of Lamb Imports on U.S. Sheep Products Markets," Paper Presented, Western Agricultural Economics Association Annual Meeting, Coeur d'Alene, Idaho, July 1989. Abstract in Western Journal of Agricultural Economics, Vol. 14, No. 2, December 1989, p. 323 and published in Papers of the 1989 Annual Meeting, pp. 606-615.

Pingetzer, R.L., D.J. Menkhaus, G.D. Whipple, and R.A. Field, "The Influence of Selected Product and Demographic Characteristics on Beef Purchasing Patterns," Paper Presented, Western Agricultural Association Annual Meeting, Coeur d'Alene, Idaho, July 1989. Abstract in Western Journal of Agricultural Economics, Vol. 14, No. 2, December 1989, p. 323 and published in Papers of the 1989 Annual Meeting, pp. 754-762.

McCullum, S.K., R.D. Carver, and D.J. Menkhaus, "Feeder Cattle Options and Futures: A Comparison of Marketing Tools for Stocker Operation," Paper Presented, Western Agricultural Economics Association Annual Meeting, Coeur d'Alene, Idaho, July 1989. Abstract in Western Journal of Agricultural Economics, Vol. 14, No. 2, December 1989, p. 322 and published in Papers of the 1989 Annual Meeting, pp. 398-407.

Menkhaus, D.J., G.D. Whipple, R.A. Field, and S.W. Moore, "The Impact of a Price Premium on Sales of Branded, Low Fat, Fresh Beef," Paper Presented, American Agricultural Economics Association Annual Meeting, Knoxville, Tennessee, July 1988. Abstract in American Journal of Agricultural Economics, Vol. 70, No. 5, December 1988, p. 1196.

Held, L.J., D.J. Menkhaus, and G.D. Whipple, "Developmental Guidelines and Application of a Student Recruitment Plan for Agricultural Economics," Paper Presented, American Agricultural Economics Association Annual Meeting, Knoxville, Tennessee, July 1988. Abstract in American Journal of Agricultural Economics, Vol. 70, No. 5, December 1988, p. 1211.

Whipple, G.D. and D.J. Menkhaus, "Welfare Implications of the Wool Act," Paper Presented, Southern Agricultural Economics Association Annual Meeting, New Orleans, Louisiana, February 1988. Abstract in Southern Journal of Agricultural Economics, Vol. 20, No. 1, July 1988, p. 203.

Whipple, G.D. and D.J. Menkhaus, "Supply Response in the U.S. Sheep Industry," Paper Presented, American

Agricultural Economics Association Annual Meeting, East Lansing, Michigan, August 1987. Abstract in American Journal of Agricultural Economics, Vol. 69, No. 5, December 1987, p. 1095.

Menkhaus, D.J., G.D. Whipple, and S.J. Torok, "Developing a Marketing Strategy for Branded, Low Fat, Fresh Beef," Paper Presented, Western Agricultural Economics Association Annual Meeting, Manhattan, Kansas, July 1987. Abstract in Western Journal of Agricultural Economics, Vol. 12, No. 2, December 1987, p. 237.

Whipple, G.D. and D.J. Menkhaus, "Effects of the Wool Act on the U.S. Sheep Industry," Paper Presented, Western Agricultural Economics Association Annual Meeting, Manhattan, Kansas, July 1987. Abstract in Western Journal of Agricultural Economics, Vol. 12, No. 2, December 1987, p. 236.

Medeiros, L.C., R.A. Field, D.J. Menkhaus, M.L. Riley, W.C. Russell, and R.J. McCormick, "Effect of Management Systems on Composition, Palatability and Consumer Acceptance of Beef," Paper Presented, 1987 Animal Science Western Section Meetings. Published in Proceedings of Annual Meeting, Western Section American Society of Animal Science, Vol. 38, July 1987, pp. 159-162.

Skaggs, R.K., D.J. Menkhaus, and R.A. Field, "Health Concerns and Beef-A Case Study in Marketing," Paper Presented, American Agricultural Economics Association Meeting, Reno, Nevada, July 1986. Abstract in American Journal of Agricultural Economics, Vol. 68, No. 5, December 1986, p. 1383.

Jenkins, D., R. Carver, and D.J. Menkhaus, "Feeder Cattle Futures: An Analysis of a Marketing Alternative for Feeder Cattle Procedures," Paper Presented, American Agricultural Economics Association Meeting, Reno, Nevada, July 1986. Abstract in American Journal of Agricultural Economics, Vol. 68, No. 5, December 1986, p. 1373.

Menkhaus, D.J., "The Changing Structure of the Meat Market," Moderator and Discussant, Invited Paper Session, Western Agricultural Economics Association Annual Meeting, Saskatoon, Canada, July 1985.

Menkhaus, D.J., G. Gutkowski, and R.M. Adams, "The Demand for Feedlot Placements in the Great Plains," Paper Presented, Western Agricultural Economics Association Meeting, Saskatoon, Canada, July 1985. Abstract in Western Journal of Agricultural Economics, Vol. 10, No. 2, December 1985, P. 423.

Menkhaus, D.J., "Discussion - Western Beef Industry: Status - 1981 and the Future," Western Agricultural Economics Association Annual Meeting, Lincoln, Nebraska, July 1981.

Menkhaus, D.J. and R.M. Adams, "The Effects of Feed Prices, Interest Rates and Fed Cattle Prices on Breakeven Feeder Cattle Prices: A Simulation Approach," Paper Presented, Western Agricultural Economics Association Meeting, Lincoln, Nebraska, July 1981. Abstract in Western Journal of Agricultural Economics, Vol. 6, No. 2, December 1981, p. 309.

Adams, R.M. and D.J. Menkhaus, "Alternative Risk Supply Response Models for Corn and Soybeans," Paper Presented, Western Agricultural Economics Association Annual Meeting, Lincoln, Nebraska, July 1981. Abstract in Western Journal of Agricultural Economics, Vol. 6, No. 2, December 1981, p. 309.

Menkhaus, D.J., J.S. St. Clair, and A.Z. Ahmaddaud, "The Effects of Industry Structure on Price: A Case in the Beef Industry," Paper Presented, Western Agricultural Economics Association Annual Meeting, Lincoln, Nebraska, July 1981 (with J.S. St. Clair and A. Z. Ahmaddaud). Abstract in Western Journal of Agricultural Economics, Vol. 6, No. 2, December 1981, P. 307.

Menkhaus, D.J. and R.M. Adams, "Forecasting Price Movements: An Application of Discriminant Analysis," Paper Presented, Western Agricultural Economics Association Annual Meeting, Las Cruces, New Mexico, July 1980.

Menkhaus, D.J., A.Z. Ahmaddaud, and J.S. St. Clair, "Effects of Feedlot and Packer Concentration of Feeder and Fed Cattle Prices," Invited Paper, Western Agricultural Economics Association Annual Meeting, Las Cruces, New Mexico,

July 1980.

Menkhaus, D.J. and R.M. Adams, "An Analysis of the Agricultural Hired Labor Market for the United States and Northern Great Plains," Paper Presented, Great Plains Research Coordinating Committee No. 8 Workshop, Denver, Colorado, March 1980 - Published in Workshop Proceedings, pp. 85-102, 1980.

Conklin, N.C., R.M. Adams, and D.J. Menkhaus, "Agricultural Employment and Intersectoral Linkages: An Analysis of Energy Impacts," Paper Presented, Western Agricultural Economics Association Annual Meeting, Bozeman, Montana, July 1978.

Menkhaus, D.J., "Discussion: The Role of Government and Policy in Modifying Exposure to Natural Disaster Risk," GPC-5 Farm and Food Policy Symposium, Kansas City, Missouri, February 1977.

Shuib, A.B. and D.J. Menkhaus, "An Econometric Analysis of the Beef-Feed Grain Economy," Paper Presented, Western Agricultural Economics Association Annual Meeting, Fort Collins, Colorado, July 1976.

Menkhaus, D.J. and R.R. Fletcher, "Factors Affecting Feeder Calf Prices," Paper Presented, Western Agricultural Economics Association Annual Meeting, Reno, Nevada, July 1975. Published in Proceedings of Western Agricultural Economics Association, July 1975, pp. 216-218.

COMMITTEES:

Regional:

- CSREES Comprehensive Review Team, Department of Agricultural Economics and Rural Sociology, University of Idaho, Moscow, ID, April 2006

- W-1177, Multi-state Research Committee, 2002-2006

- W-177, Regional Technical Committee

- Chairman 2001

- Vice Chair, 2000

- Secretary, 1999

- Writing Committee, Replacement Project, 1997, 2001

- Objective Co-Coordinator, 1986-1987, 1990-1993

- Annual Meeting Program Coordinator, 1988

- Ph.D. Preliminary Exam Writing Committee, Price Analysis and Applied Econometrics, Agricultural and Natural Resource Economics Department, Colorado State University, 1986.

- W-145, Regional Technical Committee

- Chairman, 1983 and 1984

- Review Committee for Final Report

- Objective Co-Coordinator, 1975-1981

- Secretary, 1978

- WM-62, Regional Technical Committee

- Replacement Project (W-145) Proposal Committee

- Secretary, 1975

- Secretary, 1974

State:

- Planning Group for Wyoming Agriculture, State Treasurer, 1999

- Agriculture Committee, Wyoming Economic Forecast Report, 1990-1993
- Wyoming Lean Beef Committee - 1985-1990, Secretary-Treasurer, 1989-1990

University:

- Reviewer for Distinguished Professorship – Shogren and Barbier
- Cooperative Agreement with Saratov State Socio Economic University, Faculty Coordinator, 1999-2002.
- Cooperative Agreement with St. Petersburg University of Economics and Finance, Faculty Coordinator, 1996-2001
- Internal Review Committee, Economics and Finance Department, 1995
- Outcomes Assessment Committee, 1992-1995
- University Relations Advisory Committee, 1988-1989
- Search Committee, Associate Vice President for Academic Affairs, 1980
- University of Wyoming Faculty Senate, 1977-1980
- University Library Committee, 1976-1979

College:

- College Reorganization Committee, Chairman, 2005
- Selection Committee, College Affairs Coordinator, 2004
- Outstanding Alumni College of Agriculture Selection Committee, 2001
- Western Region Teaching Symposium Planning Committee, 1999
- Outstanding Educator Award Selection Committee, 1998-2001, 2008, 2009
- Screening Committee, Associate Dean for Academic Programs, 1998
- Strategic Planning Task Force, 1996-1997
- Dean Search Committee, 1992-1993
- Research and Extension Priorities for Wyoming, 1992
- Faculty Search Committee, Department of Animal Science, 1991
- All College Conference Planning Committee, 1986
- Beef Marketing Task Force, 1986
- Advisory Council to the Dean, 1985-1987

- College Computer Committee, 1980-1987
- College Scholarship Committee, 1981-1983, 1985
- College Tenure and Promotion Committee, 1980-1983, 2001-2004
- College Academic Planning Committee, 1976-1978
- Reactor Panel, Annual Extension Conference, December 1976
- College Re-admissions Committee, 1976-1978, Chairman, 1977
- College Course and Curriculum Committee, 1974-1987
 - Chairman, 1982-1984
 - Computer Course Subcommittee, 1981
 - Core Course Subcommittee Chairman, 1980

Department:

- Laboratory Safety Department Representative, 2009
- Head Search Committee, Chairman, 2006-2007
- Experimental Economics Laboratory Development Committee, 2005
- Performance Standards Committee, Chairman, 2004
- Head Search Committee, 2003-2004
- Faculty Search Committee, 1998, 2004-2005
- Peer Review of Teaching Committee, 1995
- Planning Committee, 1993-1995, 2002 - 2003
- Professional Development, Publicity and Alumni Relations Committee, 1995-1999
- Faculty Search Committee, Chairman, 1991, 2002, 2008-2009
- Graduate Program Committee, 1991-2011
- Reallocation Committee, 1990
- Telecommunications Coordinator, 1988
- Undergraduate Program Committee, 1986-1994, Chairman, 1988-1990
- Department CSRS and Internal Reviews, Ad Hoc Planning and Preparation Committee, 1986
- Division Undergraduate Scholarship and Awards Ad Hoc Committee, 1980-85
- Division Planning and Budget Ad Hoc Committee, 1976-1984

- Division Graduate Committee, 1983-1986
- Division Head Search Committee, 1982 and Chairman, 1983-1984
- Faculty Advisor, Agricultural Economics Club, 1975-1979
- Division Course and Curriculum Committee, 1974-1986

STUDENT ADVISING/GRADUATE SUPERVISION

Undergraduate Students (Advisees) recent years:

2012 - 3
 2011 - 5
 2010 - 12
 2009 - 15
 2008 - 17
 2007 - 22
 2006 - 25
 2005 - 27
 2004 - 25

Graduate Students:

Graduate Degrees Completed (Supervised):

John Thurow, "The Maverick Firm in Duopoly Markets," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, May 2008 (Co-Chair with M.D. Ehmke).

Winters, D., "The Market for University of Wyoming Graduates from the Department of Agricultural and Applied Economics, M.S. Plan B Paper, Department of Agricultural and Applied Economics University of Wyoming, May 2006 (Co-chaired with N.S. Ballenger).

Scheer, J., "Measurement of Concentration Due to Shared Agency and the Potential Price Impacts of a Dominant Buyer in an English Auction," M.S. Thesis, Department of Agricultural and Applied Economics University of Wyoming, August 2004.

Erwin, K., "Retail Beef Cut Prices: Impacts and Implications for Promotion and R&D Dollars," M.S. Plan B Paper, Department of Agricultural and Applied Economics University of Wyoming, December 2003.

Gittings, L., "The Effects of Concentration on an Experimental Private Negotiation with Spot Delivery Market," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, December 2002.

Nagler, A., "Institutions and Agricultural Cooperative Organizations in Wyoming," Department of Agricultural and Applied Economics, University of Wyoming, May 2002.

Baird, C., "The Nature of Contractual Arrangements Between Feeders and Packers," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, May 2000.

Johnston, A.F.M., "Private Negotiation in Forward, Spot and Linked Deliveries: An Experimental Economics Approach," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, May 2000.

Andrews, F. "Evaluation of Alternative Options Available to Wyo-Braska Dry Bean Growers, M.S. Plan B Paper,

Department of Agricultural and Applied Economics, University of Wyoming, January 2000.

Leishman, D., "Revealed Comparative Advantage and the Measurement of Competitiveness for Agricultural Commodities: An Empirical Analysis of Wool Exporters," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, July 1999 (Co-advisor with Whipple).

McGuire, Katherine B., "Sowing the Seeds for Change: Farm Credit Program Reforms in the Federal Agricultural Improvement and Reform Act of 1996," M.S. Plan B Paper, Department of Agricultural Economics, University of Wyoming, July 1997.

Krogmeier, Joseph L., "Exploring Price and Quantity Discovery in Forward and Spot Markets: An Experimental Economics Approach," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1995.

Sun, Huiling, "The Dynamic Impacts of Market Factors on Beef Cow Herd Size and Replacements," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1994 (Co-advisor with Schmitz).

Coatney, Kalyn T., "Feeder Cattle Price Differentials: An Hedonic System of Equations Approach," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1994 (Co-advisor with Schmitz).

Meirelles, Eduardo J., "Seasonality in Brazilian Cattle Prices: A Descriptive Analysis," Plan B Paper, Department of Agricultural Economics, University of Wyoming, December 1993.

Hillmer, Michele A., "Seasonality in the Pinto and Great Northern Bean Markets: A Descriptive Analysis," Plan B Paper, Department of Agricultural Economics, University of Wyoming, August 1993.

Colin, Damien, "Factors Influencing Purchasing Patterns for Selected Types of Meats," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1991.

Pelzer, Pierre, "Factors Influencing Consumer Rankings of Alternative Retail Beef Packaging," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1990.

Borden, George, "Factors Influencing Bids for Vacuum Skin Packaged Retail Beef: An Experimental Economics Approach," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1990.

Pingetzer, Robert L., "The Influence of Selected Product and Demographic Characteristics on Beef Purchasing Patterns," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1989.

Jenkins, David A., "Feeder Cattle Futures: Analysis of a Marketing Alternative for Wyoming Ranchers," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1986. (Co-advisor with Carver).

Gutkowski, Greg, "Estimating the Demand for Feedlot Placements in the Great Plains Using a Translog Profit Function," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1984.

Hallingbye, Stig, "The Effects of Selected Economic Factors on Recent Changes in the Consumption of Beef, Pork and Chicken," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1982 (Co-advisor with St. Clair).

Ahmaddaud, Ahmad Zahedi Bin, "Industry Structure and Price Analysis Models: The Case of the Beef Industry," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1980 (Co-advisor with St. Clair).

Povolny, Cynthia L., "A Comparison of Returns Among Five Cattle Feeding Regimes Common to Wyoming," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1978.

Hassan, Abdul Halim Bin, "Natural Rubber Prices: A Forecasting Model," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1977.

Stephenson, James L., "A Comparison of Alternative Market Outlets for Wyoming Feeder Cattle," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1976.

Shuib, Ahmad Bin, "An Econometric Analysis of the Beef-Feed Grain Economy," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1976.

Graduate Degrees Completed (Thesis Committees):

James, A., "Essays in Environmental and Resource Economics," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, July 2012.

Sabasi, D., "The Potential Impact of Captive Supplies on Spot Market Outcomes: Evidence from Laboratory Market Experiments," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, May 2011.

Cooksey, K.M., "Market Impacts of Exogenous Supply and Demand Shocks in Private Negotiation: A Laboratory Market Approach," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, May 2011.

Newcomb, M., "Meeting Maximum Demand: A CO₂ Pipeline for Wyoming When Enhanced Coalbed Methane Recovery is Considered," M.S. Thesis, Department of Economics and Finance, University of Wyoming, May 2011.

McDermott, S.M., "Economics with a View: Invasive Species Ecosystem Externalities," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, January 2011.

Cook, B.R., "Carbon Policy and Enhanced Oil Recovery," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, December 2010.

Brodie, A., "Reserve Prices and Tacit Collusion in English Auctions," M.S. Thesis, Department of Economics and Finance, University of Wyoming, December 2010.

Rittmueller, L.J., "Bargaining Behavior with Non-Stochastic Agent Matches in Concentrated Markets," M.S. Thesis, Department of Economics and Finance, University of Wyoming, August 2010.

Coatney, K.T., "Competition Issues Related to Buyer Collaborations in Repeated-Object Common Value English Auctions: Empirical, Theoretical, and Experimental Evidences," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, August 2009.

Weaver, S.B., "Exposing Inefficiencies in the NFL Betting Market and the Importance of Performance Statistics," M.S. Thesis, Department of Economics and Finance, University of Wyoming, July 2009.

McGrimmon, T.S., "Public Information, Power, and Price Formation: A Market Distance Approach," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, December 2008.

Hambusch, G., "Essays on Financial Dynamic Optimization Under Uncertainty," Ph.D. Dissertation, Department of Economics and Finance, University of Wyoming, August 2008.

Davis, O., "Antitrust Punishments in Experimental Duopoly Markets," M.S. Thesis, Department of Economics and Finance, University of Wyoming, May 2008.

Sackett, T., "Begging versus Demanding: An Ultimatum Game Experimental Study," M.S. Thesis, Department of Economics and Finance, University of Wyoming, May 2008.

Sporkin-Morrison, B. G., "Agriculture in Transition: The Case of Consumer Preferences for Selected Food Attributes and Type of Retail Food Outlets in Saratov, Russia," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, December 2006.

Cummings, S., "Evaluation of and Recommendations for the Wyoming Pork Producers Council," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, August 2006.

Skalsky, S.A., "An Economic Analysis of Mid-Season Nitrogen Application Methods on Sugar Beets and Impacts of Fuel Prices on Selected Crops in the Big Horn Basin," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, August 2006.

McIntosh, C.R., "Essays on Incentives and Behavior Under Risk," Ph.D. Thesis, Department of Economics and Finance, University of Wyoming, August 2006.

Chichester, K.A., "Effects of Weaning Date on Cow and Calf Performance," M.S. Thesis, Department of Animal and Veterinary Science, University of Wyoming, August 2006.

Hunter, H., "The 'Goldman Roll' and Its Effects on Live Cattle Futures," M.S. Plan B Paper, Department of Economics and Finance, University of Wyoming, November 2005.

Kennedy, K.A., "Commodity Indemnity Funds: Alternatives for Wyoming," M.S. Thesis, Department of Agricultural Economics, Kansas State University, May 2005.

Hatch, M., "Trends of Interruptible Transportation in the Natural Gas Industry," M.S. Plan B Paper, Department of Economics and Finance, University of Wyoming, April 2005.

Campbell, S.M., "The Economics of Rangeland Carbon Sequestration: A Wyoming Ranch Case Study," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, December 2003.

Reed, S.C., "Carrier of Last Resort Auctions for Subsidy Minimization," M.S. Plan B Paper, Department of Economics and Finance, University of Wyoming, May 2003.

Tenkorang, F., "The Impact of the Structural Adjustment Program on Food Availability in Ghana," M.S. Thesis, Department of Agricultural and Applied Economics, University of Wyoming, May 2002.

Nastis, Stefanos A., "Neighborhood Effects on Children's Health," M.S. Thesis, Department of Economics and Finance, University of Wyoming, December 2001.

Kaufman, M.A., "The Examination of Financial Profiles for Different Types of Agribusinesses: Crop, Livestock, and Crop-Livestock Farms," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, December 2000.

Ermolenko, J. "A Cross-Country Comparison of Banking Profit Efficiency," M.S. Plan B Paper, Department of Economics and Finance, University of Wyoming, December 2000.

Thompson, S., "Effective Team Leadership Over Multi-Sites in the Farm Credit Services of American Organization: A Case Study," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, December 2000.

Srinivasan, S. "Market Structure and Loan Pricing, Correcting for Credit Quality," M.S. Plan B Paper, Department of Agricultural and Applied Economics, University of Wyoming, May 2000.

Margolis, M.B., "Unprotected Resources and Voracious World Markets," Ph.D. Thesis, Department Economics and

Finance, University of Wyoming, May 2000.

Kulasekaran, S. "X-inefficiencies in Credit Card Banks A Stochastic Frontier Approach," M.S. Plan B Paper, Department of Economics and Finance, University of Wyoming, May 1999.

Alsop, Dan, "A Different Way to Develop Land in Wyoming - What the Benefits/Costs Are of Developing Land for Appearance and What Premium Is Required?" MBA Plan B Paper, Department of Marketing/Management, University of Wyoming, July 1998.

O'Neill, P.D., "Pre-Expansion Financial Condition of Cattlemen versus Training in the Beef Cattle Price Cycle," M.S. Plan B Paper, Department of Agricultural Economics, University of Wyoming, May 1998.

Oakley, D.J., "Malt Needs and Preferences in the Craft Brewing Industry," M.S. Plan B Paper, Department of Agricultural Economics, University of Wyoming, December 1997.

Woirhaye, J.L., "Preferences and Expectations for Residency, Economic Trade-Offs and Land Use Controls: An Analysis of Sublette County, Wyoming," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1997.

List, John A., "Optimal Institutional Arrangements for Pollution Control," Ph.D. Thesis, Department of Economics and Finance, University of Wyoming, August 1996.

Rahim, Inam U., "Privatization and the Technical Efficiency of the Vegetable Oil Industry in Pakistan," Ph.D. Thesis, Department of Economics and Finance, University of Wyoming, August 1996.

Waite, Derek D., "Econometric Corn price Forecasting: The Balance Sheet Method," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1996.

Utermohlen, Kiersta S., "Forecasting with Scenario Analysis: An Application to the United States Beef Cattle Industry," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1994.

Person, Patrick, "Determinants and Trends in Water Right Prices: An Econometric Analysis," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1994.

Ruby, Brenda F., "Chemical, Physical and Sensory Characteristics of Low-Fat Frankfurters," M.S. Thesis, Department of Food Science and Human Nutrition, University of Wyoming, May 1994.

Diafuka, Saila N., "The Impact of the Removal of Dairy Product Import Quotas on the U.S. Dairy Industry: Regional Economic Analysis," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1993.

Burgener, Paul A., "An Economic Analysis of Nitrogen Management and Compensation for Early Harvest Sugarbeet," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1992.

Edens, E. Ruth, "Risk-Return Relationship for Mountain Valley Ranching Systems: A Target-Motad Analysis," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1992.

Fah, Kenneth C., "The Health Effects of Environmental and Infrastructural Changes on Household Agricultural Enterprises," Ph.D. Thesis, Department of Economics, University of Wyoming, August 1991.

Moore, Shawn W., "Effect of Retail Package Type on Consumer Acceptance of Fresh Beef," M.S. Thesis, Department of Animal Science, University of Wyoming, August 1991.

Brown, Stefan M., "Investigation into the Social Costs of Energy and the Efficient Allocation of Resources in the Electric Industry," Plan B Paper, Department of Economics, University of Wyoming, May 1991.

- Hall, John F., "Examination of Ranchland Price Components," Plan B. Paper, Department of Finance, University of Wyoming, May 1991.
- Bastian, Chris, "An Analysis of the Interrelationships Between Cash and Futures Prices in the Discovery of Price for Feeder Cattle," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1991.
- Colombel, Vincent C., "Analysis of Sales Problems of Value-Added Agribusinesses in Wyoming," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1989.
- Brodzalekani, M.Z., "The Adaptation of Short-Season Grain Corn to Dryland Environments in Southeastern Wyoming," M.S. Thesis, Department of Plant, Soil and Insect Sciences, University of Wyoming, August 1989.
- Bridges, Deborah, "Economic Analysis of U.S. Policy Impacts on the World Sugar Market," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1989.
- McCollum, Kreg, "Feeder Cattle Options and Futures: A Comparison of Marketing Tools for Wyoming Stocker Operations," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1988.
- Schutt, Mark E., "Adapting Enterprise Mix Decisions in Response to Alternate Price Expectations," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1988.
- Kinyua, P.I.D., "Developing Models for Early Weaning of Beef Calves in Kenya," M.S. Thesis, Department of Range Management, University of Wyoming, May 1988.
- Shogren, Jason, "The Economics of Environmental Risk Perception, Endogenous Risk, and Self Protection," Ph.D. Thesis, Department of Economics, University of Wyoming, August 1986.
- Nicholas, Laurie S., "An Introduction to Alternative Work Schedules," Plan B Paper, Master's Degree in Business Administration, University of Wyoming, December 1983.
- Farris, Paul J., "An Economic Analysis of Single Nutrient Fertilization of Four Wyoming Crops," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1982.
- Mohamed, Zainal Abidin Bin, "A Production Function Analysis of the Economic Efficiency of Alternative Lamb Feeding Systems," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1981.
- Smith, Dale M., "Power and the Organization," Plan B Program, Master's Degree in Business Administration, University of Wyoming, May 1981.
- Coulter, Janet Marie, "Projections of Feed Requirements and Feed Balances for the Wyoming Livestock Economy," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, December 1976.
- Wolfley, Blair F., "An Analysis of Backcountry Use in Grand Teton Park 1974," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, August 1975.
- Gulaid, Mohammad, A., "Estimating the Impact of Economic Base Changes on the Demand for Government Goods and Services in Wyoming's Campbell County," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1975.
- Otto, Lee A., "A Cross-Sectional Analysis of Factors Affecting the Prices of Prepared Feeds in Wyoming," M.S. Thesis, Department of Agricultural Economics, University of Wyoming, May 1974.

OTHER ACTIVITIES/ACCOMPLISHMENTS:

Other Presentations to Professional and Lay Audiences:

“Common Bidding Agents and Competition,” Equity Cooperative Livestock Sales Association, Baraboo, WI, July 2012 (Coatney, Tack, Shaffer, and Menkhaus).

“The Successful Sabbatical,” UW Faculty Seminar, Center for Teaching and Learning, University of Wyoming, Laramie, WY, January 11, 2012.

“Laboratory Techniques in Economics: Applications from the Distant and Not So Distant Pasts,” Department Seminar Series, Laramie, WY, November 2009.

“Experimental Economics Laboratory”, R & E Planning Conference, Laramie, WY, February 2009 (with Bastian).

“Current International Activities,” Presented to UW International Board of Advisers, Laramie, WY, September 15, 2005

“Matching and Inventory Loss Risks as Facilitators of Market Power in Private Negotiation Trading,” Presented to W-1177 Committee Members, Ames, Iowa, May 2005.

“Impacts of Alternative Trading Institutions and Methods of Delivery on Laboratory Market Outcomes,” Presented to W-1177 Committee Members, Lincoln, NE, January 2004.

“Fall Semester 2003 – Capatob, Russian Federation”, Sabbatical Leave Seminar, Laramie Wyoming, March 14, 2003. Also presented to Laramie Rotary Club, October 9, 2003.

“Food Retailing in the U.S.,” Presented to the Executive Staff of LiaLev, Food Distributor in Saratov, Russia, December 10, 2002.

“Overview of the U.S. Meat Industry,” Presented to Faculty and Students, Saratov State Agrarian University, Saratov, Russia, November 29, 2002.

“Price Discovery in Alternative Trading and Delivery Methods,” Presented at Department of Animal Science Seminar Series, University of Wyoming, Laramie, WY, March 23, 2001.

“Considerations for Direct Marketing of Beef,” Presented at the Direct Marketing Challenge Seminar, Riverton, WY, March 30, 2000, with C.T. Bastian.

“Evaluation of Alternative Options Available to Wyo-Braska Dry Bean Growers: An Analysis of New Generations Cooperatives, Strategic Alliances, Marketing Pools, Building and Learning Facilities, and Marketing of Value-Added Products,” Presented to the Wyo-Braska Dry Bean Growers, Torrington, WY, January 2000, with F. Andrews and C.T. Bastian.

“Experimental Economics in Teaching and Research,” Faculty Seminar, Saratov State Socio Economic University, Saratov, Russia, May 1999.

"An Introduction to the Application of Experiments in Economics - Teaching and Research," Faculty Seminar, St. Petersburg University of Economics and Finance, St. Petersburg, Russia, June 10, 1997.

"Experiments in Economics," Faculty Seminar, St. Petersburg University of Economics and Finance, St. Petersburg, Russia, May 15, 1996.

"Price Analysis," Nigerian Exchange Students, International Programs Office, University of Wyoming, December 11, 1993.

"Meat Packaging Research," Department of Agricultural Economics Open House, University of Wyoming, November 15, 1993.

"ESA 1991 Summer Program," Presented to the Agricultural Economics Club, January 22, 1991.

"Marketing Research in Agricultural Economics," Seminar, Department of Animal Science, Laramie, Wyoming, September 13, 1991.

"Wyoming Lean Beef--What Happened?" and "Concentration in the Beef Packing Industry," Presented to Wyoming L.E.A.D. Group, Laramie, Wyoming, November 9, 1990.

"Management Assistance Needs of Small Food and Kindred Products Processors," Presented at the Western Regional Coordinating Committee-72 Annual Meeting, Las Vegas, Nevada, June 1990 (S.J. Torok, A. Schroeder, D.J. Menkhaus).

"Economic Value of Alternative Retail Beef Packaging," Presented at the Meeting of American Registry of Certified Animal Science, Colorado-Wyoming Chapter, Laramie, Wyoming, June 26, 1990.

"An Overview of the U.S. Beef Industry," Presented at the Ecole Superieure D'Agriculture, Angers, France, June 1990.

"The Necessity of Marketing Research: Do-It-Yourself Marketing Research," Presented to Wyoming L.E.A.D. Group, Torrington, Wyoming, December 14, 1989.

"Using Primary Data to Enhance Agribusiness Competitiveness: The University's Role," Paper Presented at the Annual Meeting of the Western Regional Coordinating Committee-72, Las Vegas, Nevada, June 1989 (S.J. Torok, D.J. Menkhaus, and A. Schroeder).

"Marketing Beyond the Farm Gate," Presented to Wyoming L.E.A.D. Group, Laramie, Wyoming, November 11, 1988.

"Wyoming Lean Beef," Presented to The Laramie Rotary, Laramie, Wyoming, November 19, 1987.

"Wyoming Lean Beef - What Does It Mean to Producers?" Presented to Producers, Pine Bluffs, Wyoming, November 19, 1987.

"The U.S. Wool Corporation: An Overview," Presented to Wyoming Wool Growers Executive Committee, Douglas Wyoming, September 15, 1987 (G.D. Whipple and D.J. Menkhaus).

"Wyoming Lean Beef - Implications for Producers," Presented at Gelbvieh Association Field Day, Moorcroft, Wyoming, May 24, 1987.

"Wyoming Lean Beef Update," Presented to Joint Legislative Ag Committee, Laramie, Wyoming, May 18, 1987.

"Wyoming Lean Beef," Presented to Laramie County Cowbells, Cheyenne, Wyoming, April 27, 1987.

"Marketing Wyoming Lean Beef - Wyoming's Experience," Presented to Tonto Cattle Growers Beef Marketing Conference, Payson, Arizona, March 27, 1987.

"Wyoming Lean Beef," Presented to Laramie Sundowners Lions Club, Laramie, Wyoming, March 10, 1987.

"Marketing and Wyoming Lean Beef," Presented at Northwest Wyoming Ag Symposium, Powell, Wyoming, February 26, 1987.

"Wyoming Lean Beef - A Case Study in Marketing," Presented to Elements of Marketing Class, Laramie, Wyoming, February 19, 1987 (2 presentations).

"Wyoming Lean Beef," Presented to Laramie Kiwanis, Laramie, Wyoming, January 27, 1987.

"Marketing Wyoming Lean Beef, Problems and Opportunities," Presented to Wyoming L.E.A.D. Group, Laramie, Wyoming, December 13, 1986.

"Marketing Wyoming Lean Beef," Presented to Producers, Lusk, Wyoming, November 25, 1986.

"Wyoming Lean Beef," Presented at College of Agriculture Conference, Laramie, Wyoming, November 4, 1986.

"Marketing Wyoming Lean Beef," Presented at Agricultural Economics Club Meeting, Laramie, Wyoming, October 23, 1986.

"Wyoming Lean Beef," Presented to Producers, Wheatland, Wyoming, September 11, 1986.

"Wyoming Lean Beef - Summary and Update," Presented at Wagonhound Field Day, Arlington, Wyoming, June 26, 1986.

"Wyoming Lean - What Is It?" Presented at Plant Science Seminar, Laramie, Wyoming, March 7, 1986.

"Wyoming Lean Beef - Marketing Issues," Presented to Producers, Pinedale, Wyoming, January 16, 1986.

"Wyoming Lean Beef - Marketing Issues," Presented to Producers, Jackson, Wyoming, January 16, 1986.

"Wyoming Lean Beef - Marketing Issues," Presented at Extension Farm and Ranch Days, Riverton, Wyoming, January 14-15, 1986 (3 presentation).

"Wyoming Lean Beef - Marketing Issues," Presented to Wyoming L.E.A.D. Group, Douglas, Wyoming, December 5, 1985.

"Wyoming Lean Beef Update," Presented at Wyoming Farm Bureau Annual Meeting, Lander, Wyoming, November 8, 1985.

"Credit - The Silent Killer," Wyoming Grain, Feed and Seed Dealers Association, Sheridan, Wyoming, June 14, 1985.

"Market Price Analysis with a Microcomputer - Graphical Analysis of Seasonal Indices," Holistic Ranch Management Workshop, Casper, Wyoming, May 29, 1985.

"Financial Stress in Agriculture and Implications for Policy," Douglas, Wyoming, February 1, 1985.

"The Use of Computers in the Classroom," Seminar on Computers in Agriculture, Jackson, Wyoming, March 9-10, 1983.

"Some Comments About the Future of Agriculture, and Implications for Teaching, Research and Extension," Heads Seminar, November 15, 1982, and Division of Agricultural Economics Seminar, November 5, 1982 (with J. S. St. Clair).

"The Use of Microcomputers in the Classroom," Annual Extension Conference, December, 1981.

Radio and TV Presentations and News Releases:

"Experimental Economics Laboratory Goes Online," Ag News, Fall 2006, with Foulke, Bastian, and Tanner Ehmke.

"Niche Marketing Opportunities Exist for Malt Barley Producers," College of Agriculture News Release, July 2006, with Bastian.

"Agriculture Policy Effects on Markets Focus of UW Research," UW News Release, September 2005, with Bastian and Ballenger.

"Ag Economists Urge Producers to Avoid Panic in Wake of Mad Cow Fallout," Agademics, March 2004, with Bastian and Bradley. Also News Release, February 2004.

Several News Releases related to Fulbright Scholar Award and Experimental Economics Research in Department and College popular outlets, as well as radio presentations – 2002 - 2003.

"UW CES Shares Grass Roots Approach with Producers," *The Extension Connection*, UW Cooperative Extension Service, Winter 2000, with C.T. Bastian.

"Niche Marketing Alternatives for Wyoming Barley Producers," News Release, August 20, 1999.

UW Researchers Head to Russia," News Release, June 15, 1999.

"Experimental Economics Mimics Real-World Markets," Agademics, May 15, 1997.

"Economists Study Forward/Spot Marketing Behavior," News Release, March 1997.

"Current Issues in Agriculture," Interview Today's Business, February 1997.

"Consumer Demand Issues for Beef," Interview, Iowa Farmer Today, November 1993.

"Concentration in the Lamb Packing Industry," Interview, Des Moines, Register, September 25, 1991.

"Farm to Retail Price Spread - Beef," Radio Tape, August 14, 1991.

"Beef Outlook," Interview, KUWR, April 19, 1991.

"Concentration in the Meatpacking Industry"

- Radio Tape, Laramie, December 4, 1990.

- UWTV Presentation, November 14, 1990.

"Economic Value of Case Ready Meats as Determined by the Consumer"

- Radio Tape, Laramie, Insights, April 12, 1990.

- Interview and News Release, Pat Swan, Cow Country, February 1, 1989.

- Interview and News Release, Drover's Journal, January 19, 1989.

"Wyoming Lean Beef"

- Interview, The Coloradoan, November 16, 1988

- Interview, Farm Journal, Outlook and Marketing Editor
September 1988

- "Wyoming Beef Producers Tap into Health Conscious Market," GEHL
Good News, Vol. 4, No. 2, pp. 13-14, 1988 (with R.A. Field)

- "Studies Show Interest in Wyoming Lean Beef," VISTAS,
Vol. III, No. 1, pp. 3 and 7, March 1988 (with R.A. Field)

- Radio Interview and Tape, KOWB, February 11, 1988

- Radio Interview and Tape, KLDI, February 5, 1988

- News Release, January 1988 (with R.A. Field)

- Radio Presentation, KUWR, January 15, 1988
- Interview, Drover's Journal, October 26, 1987
- Interview, Wyoming State Journal, Lander, October 7, 1987
- Interview, Billings Gazette, January 4, 1987
- Interview, Beef Magazine, January 22, 1987
- Interview, Jackson Newspaper, January 21, 1987
- Interview, Wichita Eagle Beacon, April 11, 1986
- Interview, Associated Press, Lincoln, Nebr., March 19, 1986
- Interview, Successful Farming, March 1986
- Interview, Sheridan TV Station, February 21, 1986
- Interview, Rocky Mountain News, February 5, 1986
- News release, LTM Results, January 13, 1986 (with R. Field)
- Radio tape, Jackson, Wyo., January 16, 1986 (with W.G. Kearl)

"Beef Consumption Issues and Trends," tape and news release, May 1986.

"Food Costs" - 2 radio tapes and news releases, May 1986.

"New Wave in Agriculture," Interview, Western Business Magazine, Billings, Montana, Vol. 3, No. 9, April 1986.

"Food Prices" - news release, August 1984 (with D. Agee).

"Food Consumption," 2 tapes and news release, August 1982.

"Food Prices - Some Observations," 4 tapes and news release, February 1982.

COMMUNITY SERVICE

- Boy Scouts of America, Assistant Scoutmaster and Acting Scoutmaster, Laramie Troop 136 – 1984, 1985
- Laramie Soccer Association, Assistant Coach, Fall/Spring 1984, Fall 1985, Fall 1986.