

Financial Statements and Supplementary Information

For the Years Ended June 30, 2019 and 2018



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors University of Wyoming Foundation Laramie, Wyoming

We have audited the accompanying financial statements of the University of Wyoming Foundation (a nonprofit organization), a component unit of the University of Wyoming, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of University of Wyoming Foundation, a component unit of the University of Wyoming, as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

As discussed in Note 1, the University of Wyoming Foundation adopted provisions under Accounting Standards Update No. 2016-14, *Not-For-Profit Entities (Topic 958): Presentation of Financial Statements of Not-For-Profit Entities*, as of July 1, 2018 and applied it retrospectively to all years presented.

As explained in Note 2, the financial statements include alternative investments whose terms range from five to twelve years valued at \$242,292,892 (36.4 percent of total assets). The fair values for these investments have been provided to management by the fund managers in the absence of readily determinable fair values.

ACM LLP

Laramie, Wyoming October 17, 2019

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STATEMENTS OF FINANCIAL POSITION

June 30, 2019 and 2018

		2019		2018
ASSETS				
Cash	\$	1,547,863	\$	1,469,407
Investments (Note 2)		610,709,358		586,830,097
Pledges receivable, net (Note 3)		23,757,476		25,962,079
Other receivables		1,154,225		3,487,737
Marian H. Rochelle Gateway Center, at cost,				
net of accumulated depreciation (Note 4)		26,172,531		26,938,994
Property and equipment, at cost,				
net of accumulated depreciation (Note 4)		1,985,267		3,421,420
Total Assets	\$	665,326,720	\$	648,109,734
LIABILITIES AND NET ASSETS				
LIABILITIES	¢	4 0 25 450	¢	1 222 759
Accounts payable (Note 5)	\$	4,025,450	\$	4,332,758
High Altitude loan interest payable		8,096		217
High Altitude line of credit (Note 8)		5,473,017		720,000
Due to others (Note 9)		237,345,500		235,605,150
Total Liabilities		246,852,063		240,658,125
NET ASSETS				
Without donor restrictions				
Undesignated		13,568,761		13,963,282
Designated by the Board for operating reserve		246,361		257,445
Designated by the Board for endowment		12,464,218		12,428,061
Invested in property and equipment, net of debt		28,157,798		30,360,415
		54,437,138		57,009,203
With donor restrictions				
Perpetual in nature		302,333,960		286,094,122
Purpose restrictions		61,703,559		64,348,284
		364,037,519		350,442,406
Total net assets		418,474,657		407,451,609
Total Liabilities and Net Assets	\$	665,326,720	\$	648,109,734

STATEMENTS OF ACTIVITIES

For the Years Ended June 30, 2019 and 2018

	Without Donor Restrictions			With Donor Restrictions		2019 Total
SUPPORT AND REVENUE						
Contributions and State Match	\$	4,905	\$	29,279,131	\$	29,284,036
University of Wyoming		758,775		1,491,802		2,250,577
Assessments		6,826,616		(6,826,616)		-
Net return on investments		1,928,698		25,246,435		27,175,133
Change in value of charitable						
remainder trusts		-		(1,083,629)		(1,083,629)
Increase (decrease) in cash surrender						
value of life insurance policies		-		(4,162)		(4,162)
Net assets released from/applied to restrictions:						
Satisfaction of program restrictions		35,343,975		(35,343,975)		-
Permanent fund restriction		(13,404)		13,404		-
Other revenue		_		822,722		822,722
Total support and revenue		44,849,565		13,595,112		58,444,677
EXPENSES						
Program services		37,068,218		-		37,068,218
Fundraising		5,799,288		-		5,799,288
General and administrative		4,554,123		-		4,554,123
Total expenses		47,421,629		-		47,421,629
CHANGE IN NET ASSETS		(2,572,064)		13,595,112		11,023,048
NET ASSETS						
Beginning of year	_	57,009,202	_	350,442,407	_	407,451,609
End of year	\$	54,437,138	\$	364,037,519	\$	418,474,657

Without Donor	With De	onor	2018
Restrictions	Restrict	ions	Total
\$ 8,915	\$ 32,8	94,079 \$	32,902,994
758,775	12,1	05,086	12,863,861
5,962,210	(5,90	52,210)	-
1,629,146	29,5	04,774	31,133,920
-	(80	65,928)	(865,928)
-		13,720	13,720
(5 1(1 424	((5.1)	(1, 424)	
65,161,434 3,984,109		51,434) 84,109)	-
5,964,109		51,951	2,051,951
77 504 590	-		
77,504,589	3	95,929	78,100,518
61,130,313		_	61,130,313
5,500,906		_	5,500,906
3,693,696		-	3,693,696
70,324,915			70,324,915
, , ,			
7,179,674	5	95,929	7,775,603
10.000 -000	2 4 2 2	46.450	
49,829,528	·	46,478	399,676,006
\$ 57,009,202	\$ 350,4	42,407 \$	407,451,609

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2019 and 2018

	 2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ 11,023,048	\$	7,775,603
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Depreciation	2,278,494		1,548,698
Change in value of charitable remainder trusts	1,083,629		865,928
Net investment return	(27,175,133)		(31,133,920)
Loss on disposal of assets	12,643		-
(Increase) decrease in:			
Funds held by others	-		116,249
Pledges receivable, net	2,204,603		7,271,528
Other receivables	2,333,512		(2,941,512)
Increase (decrease) in:			
Accounts payable	(307,308)		(5,552,774)
Accrued interest payable	7,879		(61,782)
Due to others	 1,740,350		10,876,137
Net cash from operating activities	 (6,798,283)		(11,235,845)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment	(88,521)		(52,844)
Purchases of investments	(92,035,319)		(82,246,993)
Proceeds from sales of investments	 94,247,562		99,758,930
Net cash from investing activities	 2,123,722		17,459,093
CASH FLOWS FROM FINANCING ACTIVITIES			
Advance on line of credit	4,753,017		720,000
Principal payments for bond and note payable	 -		(6,410,000)
Net cash from financing activities	 4,753,017		(5,690,000)
NET CHANGE IN CASH	78,456		533,248
CASH, beginning of year	 1,469,407		936,159
CASH, end of year	\$ 1,547,863	\$	1,469,407
SUPPLEMENTAL DISCLOSURES			
Cash paid for interest	\$ 185,058	\$	156,217

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2019

	Program Services	Fund Raising	General and Administrative	Total
Salaries	\$ -	\$ 3,493,084	\$ 720,832	\$ 4,213,916
Employee benefits	ъ -	1,394,921	318,710	1,713,631
Total salaries and employee benefits		4,888,005	1,039,542	5,927,547
Distributions to UW	34,513,916	-	-	34,513,916
UW gift and investment allocation	2,147,838	-	-	2,147,838
UW President support	106,676	-	-	106,676
UW President special projects fund	12,288	-	-	12,288
Alumni support	75,000	-	-	75,000
Football coach incentive	212,500	-	-	212,500
Communications	-	201,314	72,749	274,063
Contractual services	-	111,949	97,551	209,500
Donor functions	-	47,601	28	47,629
Equipment and data processing	-	191,075	95,389	286,464
Printing and duplication	-	76,128	17,261	93,389
Professional development	-	28,772	8,746	37,518
Recognition	-	7,478	-	7,478
Supplies	-	29,827	24,757	54,584
Travel and entertainment	-	217,139	19,948	237,087
Directors meeting expenses	-	-	47,965	47,965
House maintenance	-	-	78,345	78,345
Insurance	-	-	123,369	123,369
Investment council fees	-	-	470,000	470,000
Legal fees	-	-	173,982	173,982
Tax expense (refund)	-	-	(5,160)	(5,160)
Transformational gift travel			11,157	11,157
Subtotal	37,068,218	911,283	1,236,087	39,215,588
Total expenses before depreciation	37,068,218	5,799,288	2,275,629	45,143,135
Depreciation			2,278,494	2,278,494
Total Expenses	\$ 37,068,218	\$ 5,799,288	\$ 4,554,123	\$ 47,421,629

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2018

	Due cuerto Compieses	Evend Decision	General and Administrative	Total			
Salaries	Program Services \$ -	Fund Raising \$ 3,192,141	-				
	\$ - -	\$ 3,192,141 1,455,573	\$ 672,223 340,087	\$ 3,864,364 1,795,660			
Employee benefits Total salaries and employee benefits		4,647,714	1,012,310	5,660,024			
Total salaries and employee benefits		<u> </u>	1,012,510	5,000,024			
Distributions to UW	57,028,870	-	-	57,028,870			
UW gift and investment allocation	3,999,765	-	-	3,999,765			
UW President support	101,678	-	-	101,678			
Communications	-	88,966	49,547	138,513			
Contractual services	-	61,694	88,844	150,538			
Donor functions	-	79,978	2,402	82,380			
Equipment and data processing	-	144,746	135,768	280,514			
Printing and duplication	-	184,854	17,675	202,529			
Professional development	-	29,567	5,516	35,083			
Recognition	-	8,245	2,517	10,762			
Supplies	-	7,956	19,734	27,690			
Travel	-	247,186	9,361	256,547			
Directors meeting expenses	-	-	75,328	75,328			
House maintenance	-	-	63,147	63,147			
Insurance	-	-	70,931	70,931			
Interest	-	-	67,880	67,880			
Investment council fees	-	-	458,750	458,750			
Legal fees	-	-	18,080	18,080			
Tax Expense	-	-	10,671	10,671			
Transformational gift travel			36,537	36,537			
Subtotal	61,130,313	853,192	1,132,688	63,116,193			
Total expenses before depreciation	61,130,313	5,500,906	2,144,998	68,776,217			
Depreciation			1,548,698	1,548,698			
			<u>.</u>				
Total Expenses	\$ 61,130,313	\$ 5,500,906	\$ 3,693,696	\$ 70,324,915			

NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Activities and Significant Accounting Policies

Nature of Activities and Organization

The University of Wyoming Foundation is an independent not-for-profit organization established for the purpose of obtaining contributions for the benefit of the University of Wyoming and the management of the related investments in accordance with donor directions. The Foundation and the University of Wyoming Institutional Advancement Office cooperate significantly and utilize common staff in performing the fundraising activities and management of investments. Accordingly, the Foundation's financial statements present the shared budget expenditures and recognize as support the University of Wyoming's contribution to the shared budget.

Basis of Accounting

These financial statements, which are presented on the accrual basis of accounting, have been prepared to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of net assets and transactions into two classes – without donor restrictions and with donor restrictions as follows:

<u>Without donor restrictions</u> – net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of University of Wyoming Foundation's management and the board of directors.

<u>With donor restrictions</u> – net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of University of Wyoming Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Contributions, including unconditional promises to give, are recognized as revenues in the period the promise was made. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Income and realized and unrealized gains on investments of net assets with donor restrictions are reported as follows:

- as increases in net assets with donor restrictions perpetual in nature, if the terms of the gift or the Foundation's interpretation of relevant state law require that they be added to the principal of a permanent endowment fund;
- as increases in net assets with donor restrictions purpose restrictions, if the terms of the gift impose restrictions on their use;
- as increases in net assets without donor restrictions in all other cases.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

The Foundation's investments are invested in various types of investment securities and in various companies within various markets. Investment securities are exposed to several risks, such as interest rates, and market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the Foundation's financial statements.

Another estimate that is particularly susceptible to significant change in the near term relates to the allowance for uncollectible pledges.

Cash

Cash includes depository account balances other than those held temporarily as part of the long-term investment portfolio.

Property and Equipment

The Foundation follows the practice of capitalizing all major expenditures from Foundation funds for buildings, office equipment and equipment. Additions are recorded at cost, or if donated, at fair market value at the time of donation. Buildings and equipment are depreciated by the straight-line method using the following estimated service lives:

	Years
Building	35-39
Office equipment	7-15
Office furniture	5-15

Investments

The Foundation records investment purchases at cost, or when contributed to the Foundation, at the average market price of the investment asset received at the date of contribution. The majority of the investments are held in a short-term investment pool and a long-term investment pool (endowment pool). Both investment pools are managed at the direction of our Chief Investment Officer and the Investment Committee of the Foundation Board.

The Foundation, the Cowboy Joe Club, the Associated Students of the University of Wyoming (ASUW), and the University endowments are participants in a joint venture whereby certain assets are pooled for investment purposes. The Foundation manages the assets of the pool and maintains separate accounts for each participant. Investment income, gains, and losses and expenses of the pool are allocated to each participant based on their share of ownership of the pool. At June 30, 2019 and 2018 approximately 88% of both fiscal years of the total investments are included in the pool.

Investments in equity securities with readily determinable fair values and all investments in debt securities are stated at their fair values on the statements of financial position. The fair values of alternative investments not publicly traded on national security exchanges represent the Foundation's pro rata interest in the net assets of each investment and are based on financial information determined and reported by investment managers, subject to review, evaluation, and adjustment by the CIO and management of the Foundation. Because of inherent uncertainties in the valuation of alternative investments, those estimated fair values may differ significantly from the values that would have been used had a ready market for the investments existed. Included in the investment portfolio are real estate and note receivable assets. These assets are stated at cost and present value.

Net investment return reported on the Statements of Activities consists of the Foundation's distributive share of interest and dividends, realized and unrealized capital gains and losses generated from the Foundation's investments, less investment and consultant fees and the expenses directly attributed to the Foundation's

investment team.

Pledges

All unconditional pledges to give are recorded at their estimated realizable value on a discounted basis.

Split Interest Agreements and Perpetual Trusts

The Foundation accepts gifts subject to split interest agreements. These gifts may be in the form of annuities, charitable lead trusts, or charitable remainder trusts. At the time of receipt, a gift is recorded based upon the fair value of assets donated less any applicable liabilities. Liabilities include the present value of projected future distributions to the annuity or trust beneficiary and are determined using appropriate discount rates. For certain split interest agreements where the measurement objective is fair value, the discount rate is adjusted to a current market rate at each reporting date. The gift portion of net assets subject to split interest agreements are classified as net assets with donor restrictions.

Recently Issued Accounting Pronouncements

In August 2016, the FASB issued ASU No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statement of Not-for-Profit Entities. The amendment applies to not-for-profit entities. The amendment reduces the classes of net assets to net assets with donor restrictions and net assets without donor restrictions; removes the reconciliation of cash flows to the indirect method if using the direct method; requires the reporting of investment returns, net of expenses, with no disclosure of netted expenses required; requires the use, in the absence of explicit donor stipulations, of the placed-in-service approach for reporting expirations of restrictions on cash or other asset donations and requires disclosure of expenses by both their natural and functional classification on the face of the statement of activities, as a separate statement, or in the notes to the financial statements. In addition, the amendment provides enhanced disclosures on amounts and purposes of board designations and appropriations, composition of net assets with donor restrictions, discussion of liquidity for the year following year-end, discussion of liquidity of financial assets at year-end, methodology used to allocate costs between program and support functions, and underwater endowment funds. The amendment is effective for all fiscal years beginning after December 15, 2017 with early adoption allowed. These changes have been applied retrospectively to all periods presented.

Income Taxes

The Foundation is an organization exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal income taxes. Contributions to the Foundation are deductible for tax purposes by the donor, subject to the normal limitations imposed by the taxing authorities. However, the Foundation is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purposes for which it was granted exemption.

No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

In accordance with ASC (Accounting Standards Codification) 740 Income Taxes (formerly FASB Interpretation 48, Accounting for Uncertainty in Income Taxes) the Foundation currently recognizes the effect of income tax positions only if such positions are probable of being sustained. The Foundation's tax years subject to examination by the U.S. Federal, state and local tax authorities are for the fiscal years ending June 30, 2019, 2018, 2017, and 2016, respectively.

Liquidity

Assets are presented according to their nearness to cash and liabilities are presented according to their nearness of payment or use of cash.

Statement of Functional Expenses

The costs of providing various program and supporting services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs, fundraising, and supporting services benefited. Expenses are allocated to the various functions based on either the underlying purpose of the expense or allocated based on the percentage of time employees spend on each function for those that can be attributable to more than one function.

Subsequent Events

No events have occurred subsequent to the statement of financial position date and through the date of the report, October 17, 2019, that would require adjustment to, or disclosure in, the financial statements.

Note 2. Investments

The Foundation utilizes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3). In some cases, the inputs used to measure fair value might fall in different levels of the fair value hierarchy. The lowest level input that is significant to a fair value measurement in its entirety determines the applicable level in the fair value hierarchy. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability. Fair value measurements are categorized as Level 3 when a significant amount of price or other inputs that are considered to be unobservable are used in their valuations. The three levels of the fair value hierarchy are as follows:

- Level 1 Pricing inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2 Pricing inputs are other than quoted prices in active markets for identical assets, but the inputs are either directly or indirectly observable as of the reporting date, and fair value is determined through models or other valuation methodologies
- Level 3 Pricing inputs are not observable for the investment and include situations in which there is little, if any market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. These classifications (Levels 1, 2, and 3) are intended to reflect the observability of inputs used in the valuation of investments and are not necessarily an indication of quality, risk, or liquidity.

As required by GAAP, the Foundation uses net asset value ("NAV") per share or its equivalent ("practical expedient"), such as member units or an ownership interest in partners' capital, to estimate the fair value of an alternative investment and requires additional fair value disclosures for the Foundation's alternative investments.

The following tables set forth by level within the fair value hierarchy the Foundation's investment assets measured on a recurring basis at fair value.

			June 30, 2019 Fair Value Measurements							
			Q	uoted Prices		Significant				
				in Active		Other	S	Significant		
			ľ	Markets for		Observable	Ur	observable	I	nvestments
			Ide	entical Assets		Inputs		Inputs	Measured at	
		Fair value		(Level 1)		(Level 2)		(Level 3)		NAV
Investments at fair value				(201011)		(20,012)		(201010)		
Fixed Income										
Cash and equivalents	\$	65,950,891	\$	65,950,891	\$	-	\$	-	\$	_
Emerging Markets Debt	Ψ	22,961,547	Ψ	22,961,547	Ψ	-	Ψ	-	Ψ	_
Investment Grade Bonds		60,298,428		60,298,428		-		-		_
Opportunistic Credit		21,415,595		21,415,595		-		-		-
Equity				,,						
Developed Foreign Equity		46,479,126		46,479,126		-		-		-
Emerging Markets Equity		50,643,673		50,643,673		-		-		-
US Large Cap Equity		80,521,773		80,521,773		-		-		-
US Small Cap Equity		26,220,328		15,377,091		-		-		10,843,237
Hedge Funds										
Event Driven		10,826,395		-		-		37,070		10,789,325
Fixed Income		17,806,734		-		-		-		17,806,734
Global Macro		41,702,882		-		-		-		41,702,882
Long/Short Equity		32,127,345		-		-		491,499		31,635,846
Multi-Strategy		565,045		-		-		364,919		200,126
Private Equity										
Buyout		64,505,859		-		-		343,339		64,162,520
Private Debt		13,894,060		-		-		-		13,894,060
Venture Capital		3,326,411		-		-		-		3,326,411
Real Assets										
Infrastructure		15,882,160		-		-		-		15,882,160
Natural Resources		12,702,433		-		-		-		12,702,433
Real Estate		19,003,818		_		_		-		19,003,818
	\$	606,834,503	\$	363,648,124	\$	-	\$	1,236,827	\$	241,949,552

In addition to the total investments at fair value, the Foundation held investment assets at cost or present value in the amount of \$3,874,855 at June 30, 2019, making total investments \$610,709,358.

Total assets held under split-interest agreements at June 30, 2019 included in the above table is \$6,240,256.

	June 30, 2018 Fair Value Measurements								
		Q	uoted Prices in Active	Significant Other		Significant			
		N	Markets for		Observable	U	nobservable]	Investments
			entical Assets		Inputs		Inputs	Measured at	
	Fair value		(Level 1)		(Level 2)		(Level 3)	-	NAV
Investments at fair value	 						<u> </u>		
Fixed Income									
Cash and equivalents	\$ 75,351,504	\$	75,351,504	\$	-	\$	-	\$	-
Emerging Markets Debt	25,498,958		25,498,958		-		-		-
Investment Grade Bonds	58,955,521		58,955,521		-		-		-
Opportunistic Credit	20,279,252		20,279,252		-		-		-
Equity									
Developed Foreign Equity	45,542,651		45,542,651		-		-		-
Emerging Markets Equity	45,592,676		45,592,676		-		-		-
US Large Cap Equity	75,365,025		75,365,025		-		-		-
US Small Cap Equity	37,058,664		27,027,581		-		-		10,031,083
Hedge Funds									
Event Driven	7,571,167		-		-		232,235		7,338,932
Fixed Income	18,625,805		-		-		-		18,625,805
Global Macro	27,549,981		-		-		-		27,549,981
Long/Short Equity	40,504,472		-		-		8,734,053		31,770,419
Multi-Strategy	12,817,407		-		-		1,613,442		11,203,965
Private Equity									
Buyout	44,883,841		-		-		296,671		44,587,170
Private Debt	14,329,025		-		-		-		14,329,025
Venture Capital	825,699		-		-		-		825,699
Real Assets									
Infrastructure	12,218,761		-		-		-		12,218,761
Natural Resources	10,802,286		-		-		-		10,802,286
Real Estate	 9,157,842		-		-		-		9,157,842
	\$ 582,930,537	\$	373,613,168	\$		\$	10,876,401	\$	198,440,968

In addition to the total investments at fair value, the Foundation held investment assets at cost or present value in the amount of \$3,899,560 at June 30, 2018, making total investments \$586,830,097.

Total assets held under split-interest agreements at June 30, 2018 included in the above table is \$6,557,051.

The following table summarizes the changes in value of investments for which Level 3 inputs were used for determining fair value:

	 2019	 2018
Beginning market value	\$ 10,876,402	\$ 22,960,914
Purchases	19,537	15,421
Transfer out	(9,192,187)	(12,541,837)
Realized gains	4,852,753	6,464,708
Unrealized gains (losses)	 (5,319,678)	 (6,022,805)
Ending market value	\$ 1,236,827	\$ 10,876,401

Net unrealized losses of \$5,319,678 and \$6,022,805 are included in net investment return on the accompanying Statements of Activities, which are attributable to Level 3 investments held at June 30, 2019 and 2018, respectively.

The Foundation holds shares or interests in investment companies at year end whereby the fair value of the investment held is estimated based on net asset value per share (or its equivalent) of the investment company.

At year end, the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	Unfunded				
	Commitments	Fair Value	Fair Value	Redemption	Redemption
	June 30, 2019	June 30, 2019	June 30, 2018	Frequency	Notice Period
Asset Class					
Equity					
US Small Cap Equity (a)	\$ -	\$ 10,843,237	\$ 10,031,083	Quarterly	60-90 days
Hedge Funds					
Event Driven (b)	-	10,789,325	7,338,932	Quarterly	65 days
Fixed Income (c)	-	17,806,734	18,625,805	Varies	45-60 days
Global Macro (d)	-	41,702,882	27,549,981	Varies	90 days
Long/Short Equity (e)	-	31,635,847	31,770,419	Montly	30 days
Multi-Strategy (f)	-	200,126	11,203,965	Varies	90 days
Private Equity (g)					
Buyout	49,618,529	64,505,859	44,587,170	None	N/A
Private Debt	4,296,063	13,894,060	14,329,025	None	N/A
Venture Capital	16,143,495	3,326,411	825,699	None	N/A
Real Assets (h)					
Infrastructure	8,307,408	15,882,160	12,218,761	None	N/A
Natural Resources	11,148,677	12,702,433	10,802,286	None	N/A
Real Estate	25,417,112	19,003,818	9,157,842	None	N/A
	\$ 114,931,284	\$ 242,292,892	\$ 198,440,968		

As of June 30, 2019, the fair values of these investments have been provided by the underlying general partner.

- (a) U.S. equities include publicly traded U.S. stocks; an investment in a privately held bank holding company; and a fund that may invest in vehicles including equity-related, hybrid, and credit securities that are traded publicly and privately in U.S. and non-U.S. markets.
- (b) Event driven hedge funds includes investments in hedge funds that focus on a range of events. These events include Activist; Distressed Non-Control; Long-Short Credit; Long-Short Equity; and Merger (Risk) Arbitrage. These funds have limited transparency and the valuations have been estimated using the practical expedient provided by the manager. The term for these investments ranges from 60 to 90 days.
- (c) Fixed income hedge fund investments include hedge funds that tend to focus on mispricing within credit instruments. The investments have limited transparency to underlying securities. The investments are valued using significant unobservable inputs. Appropriate due diligence is performed to rely on the manager's NAV as a practical expedient for fair value. The term for these investments ranges from 60 to 90 days.
- (d) Global macro hedge funds include investments in hedge funds that focus on macroeconomic conditions, speculating on the direct effect of interest rates, currencies, precious metals, commodities, and indices, often utilizing various degrees of leverage. The valuations have been estimated using the practical expedient provided by the manager. The term for these investments ranges from 30 to 90 days.
- (e) Long/short equity hedge funds includes investments in hedge funds that invest both long and short primarily in U.S. common stocks. Management of the hedge funds has the ability to shift investments from value to growth strategies, from small to large capitalization stakes, and from a net long position to a net short position. The investments contain exposure in the U.S. market, but will also take advantage of investment opportunities in Europe, Asia and emerging markets. The fair values of the investments in this category have been estimated using the net asset value per share of the investments. As of June 30, 2019, all of the lock-up periods have expired for these investments. However, some of the investments have terms that make full liquidity unavailable at the Foundation's report date.
- (f) Multi-strategy hedge funds include a multi-strategy investment focused on analyzing the probability-adjusted returns of individual securities and assets and capturing the alpha in mispriced assets/securities across conventional and alternative financial strategies. Management initiates long and short positions targeting solid absolute risk-adjusted returns. The fair values of the investments

in this category have been estimated using the net asset value per share of the investments. As of June 30, 2019, all lock-up periods have expired. However, some of the investments have terms that make full liquidity unavailable at the Foundation's report date.

- (g) Private equity funds focus on buyout, growth equity, distressed debt, or venture capital. These investments are not readily redeemable, but a secondary market does exist. The nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The terms of these investments are five to twelve years.
- (h) Real assets are private equity type funds that focus on infrastructure, natural resources, and real estate primarily focused in the U.S. These investments are not readily redeemable, but a secondary market does exist. The nature of the investments in this category is that distributions are received through the liquidation of the underlying assets in the fund. The terms of these investments are five to twelve years.

The Foundation has entered into various split interest agreements, including charitable lead annuity trusts, charitable remainder unitrusts, and charitable gift annuities; whereby the Foundation serves as trustee. The assets held under these split interest agreements are included in investments at June 30, 2019 and 2018 with a fair value of \$9,522,028 and \$10,947,448, respectively.

The Foundation holds various investments related to startup companies. No cash was paid for these investments, as they were obtained as consideration in exchange for the use of University facilities and personnel, as well as licensing considerations. The investments are held on behalf of, and in trust for, the University of Wyoming. Due to the nature of these investments and their underlying businesses, it would be impractical to perform or ascertain a business valuation as of June 30, 2019, and therefore, no value has been assigned to these investments as of June 30, 2019. The Foundation is entitled to custodial fees ranging from 1.0% to 2.0% of all future dividends, distributions, or other cash or assets derived from these investments, with the remainder being transferred to the University of Wyoming.

The components of investment return for the years ended June 30, 2019 and 2018 follows:

	 2019	 2018
Dividends and interest	\$ 5,425,799	\$ 6,394,200
Net realized gains	19,638,656	34,668,880
Net unrealized appreciation (loss)	7,934,745	(4,029,925)
Investment management fees	 (5,824,067)	 (5,899,235)
Total investment return	27,175,133	31,133,920
Gross endowment distribution (operating)	 (19,953,137)	 (18,295,213)
Net investment return (nonoperating)	\$ 7,221,996	\$ 12,838,707

Note 3. Pledges Receivable

Pledges receivable represent promises to give which have been made by donors but have not yet been received by the Foundation. Pledges which will not be received in the subsequent years have been discounted using an estimated rate of return which could be earned if such contributions had been made in the current year.

Due to the nature of these pledges, significant increases and decreases in net assets may occur. These significant fluctuations can arise as contributions are recognized as support in the fiscal period in which they are pledged, but the expenses incurred with such contributions occur in a different fiscal period. Total promises to give were as follows at June 30, 2019 and 2018:

	 2019	2018			
Due within 1 year	\$ 11,617,351	\$	13,851,286		
Due 1 to 5 years	12,072,725		13,380,726		
Due 5 years and later	 1,814,056		966,810		
	25,504,132		28,198,822		
Less allowance for uncollectible pledges	(793,954)		(1,373,515)		
Less discount to present value	 (952,702)		(863,228)		
Total Pledges Receivable	\$ 23,757,476	\$	25,962,079		

Included in Pledges Receivable are two groups of board designated pledges that will be used to pay-down two loans. At June 30, 2019, the High Altitude Performance Center building loan had a balance of \$5,473,017 and the prepayment of the Marian H. Rochelle Gateway Center building loan had a balance of \$420,307.

Note 4. Building, Property and Equipment

Property and equipment consist of the following as of June 30, 2019 and 2018:

	 2019	2018			
Marian H. Rochelle Gateway Center	\$ 30,070,184	\$	30,070,184		
Less accumulated depreciation	 (3,897,653)		(3,131,190)		
Balance net of depreciation	26,172,531		26,938,994		
Furniture and Equipment	5,590,435		5,595,364		
Less accumulated depreciation	 (3,605,168)		(2,173,944)		
Balance net of depreciation	 1,985,267		3,421,420		
Net building, property, and equipment	\$ 28,157,798	\$	30,360,414		

During the years ended June 30, 2019 and 2018, depreciation expense of \$2,278,494 and \$1,548,698 was recognized, respectively.

Note 5. Accounts Payable

The current year accounts payable balance includes amounts owed to various departments and colleges of the University of Wyoming. As part of the efforts to comply with GASB No. 39 reporting in the current year, the University recorded a receivable for these amounts.

Note 6. Payroll Liabilities

Effective March 23, 2017, the University of Wyoming changed its policy regarding employee sick leave. The new policy prescribes that one-half of an employee's accrued sick leave be paid out upon separation from the University, with the payout not to exceed 480 hours. Foundation's total accrued payroll liability as of June 30, 2019 and 2018 was \$695,250 and \$721,207, respectively, and is included in accounts payable on the Statements of Financial Position.

Note 7. Bonds Payable

The Foundation issued revenue bonds in the aggregate principal amount of \$3,700,000, pursuant to an Indenture of Trust, dated November 2007, by and between the Foundation and Wells Fargo Bank, N.A. The aggregate amount includes \$1,155,000 of serial bonds and \$2,545,000 of term bonds. The proceeds were used by the Foundation to help finance the cost of constructing and equipping the Education and Conference Center located at 22nd Street and Grand Avenue in Laramie, Wyoming. The bonds bear interest from the date of issue to maturity or

earlier redemption with interest payable semiannually on May 1 and November 1 of each year. The Foundation has purchased a series of bonds that will mature as the bond payments come due. The Foundation has made all required debt payments.

Pursuant to Section 5.01 Trust Indenture, the Foundation exercised its option to call the outstanding bonds on November, 1, 2017 (the "Call Date") at a redemption price of 100%. The Foundation realized a gain of \$9,921 as a result of calling the bonds.

Note 8. Note Payable

On March 20, 2018 the Foundation entered into a construction line of credit agreement for the High Altitude Performance Center with a group of Wyoming banks. The loan is being administered by one bank. The maximum draw down amount is \$8,700,000. This line of credit is due March 2022 and has a fixed rate of interest of 5.5%. At June 30, 2019 and 2018 the Foundation had drawn down \$5,473,017 and \$720,000, respectively, on this line of credit.

Note 9. Due to Others

The Foundation acts as an investment manager for certain assets for the University of Wyoming, the Cowboy Joe Club, Associated Students of the University of Wyoming, and as trustee for several remainder trusts. The Foundation administers various charitable remainder trusts. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's terms, usually the designated beneficiary's lifetime. The investments held on the behalf of others and the related liabilities are as follows:

	 2019	2018			
Cowboy Joe Club	\$ 980,859	\$	945,337		
UW - State Match	127,659,259		127,732,882		
UW - Endowments	104,124,148		101,938,209		
Polly Downs Education Trust	347,241		335,988		
Remainder Trusts	 4,233,993		4,652,734		
	\$ 237,345,500	\$	235,605,150		

The portion of the trust attributable to the present value of the future benefits to be received by the Foundation is recorded in the Statement of Activities as contributions with donor restrictions in the period the trust is established. Additional contributions totaled \$0 and \$25,000 in 2019 and 2018, respectively. Assets held in the charitable remainder trusts are reported at fair market value in the Foundation's Statement of Financial Position. On a periodic basis, as prescribed in the agreement, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions.

The present value of the estimated future payments (\$4,233,993 and \$4,652,734 at June 30, 2019 and 2018, respectively) is calculated using discount rates of 2.8% and 3.4% for June 30, 2019 and 2018, respectively. The discounts rates used are in accordance with Internal Revenue Code section 7520(a).

Note 10. Related Party Transactions

The Foundation is a strategic partner of the University of Wyoming and transacts with the University during the ordinary course of business. All transactions between the Foundation and the University during the years ended June 30, 2019 and 2018 were on substantially the same terms as those comparable transactions with unrelated parties.

Note 11. Financial Instruments

The carrying amount reported in the statements of financial position for cash, other receivables, and accounts payable approximates fair value because of the immediate or short-term maturities of these financial instruments. The carrying amount of pledges receivable approximates fair value as they are presented on a discounted basis.

Note 12. Endowments

Total managed endowments at the Foundation were \$531,646,148 and \$513,201,148, at June 30, 2019 and 2018, respectively. Included in these totals were custodial endowments totaling \$216,748,468 and \$214,678,964, at June 30, 2019 and 2018, respectively.

The managed endowments at June 30, 2019 and 2018 consisted of 1,533 and 1,487, respectively, individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Foundation's governing board to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the governing board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Foundation is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing board appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The governing board of the Foundation had interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Foundation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Foundation has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under law. Additionally, in accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

Endowment Net Asset Composition by Type of Fund as of June 30, 2019:

		Donor	Total
	Unrestricted	Restricted	Endowment
Donor-restricted endowment funds	\$ 1,716,564	\$ 302,333,960	\$ 304,050,524
Board-designated endowment funds	10,747,654		10,747,654
Total endowed net assets	\$ 12,464,218	\$ 302,333,960	\$ 314,798,178

Changes in Endowment Net Assets for the Year Ended June 30, 2019:

			Donor	Total
	ι	Jnrestricted	Restricted	Endowment
Endowment net assets, beginning of year	\$	12,428,061	\$286,094,122	\$298,522,183
Investment return		643,819	16,595,822	17,239,641
Contributions		5,496	14,683,032	14,688,528
Appropriation of endowment assets for				
expenditure		(442,187)	(10,973,567)	(11,415,754)
Manager and administrative fees		(170,971)	(4,065,449)	(4,236,420)
Balance, June 30, 2019	\$	12,464,218	\$ 302,333,960	\$314,798,178

Endowment Net Asset Composition by Type of Fund as of June 30, 2018:

		Donor	Total
	Unrestricted	Restricted	Endowment
Donor-restricted endowment funds	\$ 1,481,988	\$286,094,122	\$287,576,110
Board-designated endowment funds	10,946,073		10,946,073
Total endowed net assets	\$ 12,428,061	\$286,094,122	\$298,522,183

Changes in Endowment Net Assets for the Year Ended June 30, 2018:

			Donor	Total
	U	Inrestricted	Restricted	Endowment
Endowment net assets, beginning of year	\$	7,990,348	\$265,040,711	\$273,031,059
Investment return		634,202	17,051,660	17,685,862
Contributions		2,500	12,865,539	12,868,039
Appropriation of endowment assets for				
expenditure		(343,802)	(9,999,729)	(10,343,531)
Recovery of prior year investment losses				
in excess of gift value		224,716	(224,716)	-
Manager and administrative fees		(79,903)	(2,772,736)	(2,852,639)
Other changes		4,000,000	4,133,393	8,133,393
Balance, June 30, 2018	\$	12,428,061	\$286,094,122	\$298,522,183

Fund with Deficiencies

From time to time, the fair value of assets associated with individual donorrestricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets are \$0 and \$17,357, as of June 30, 2019 and 2018, respectively. The deficiencies in 2018 resulted from unfavorable market fluctuations that occurred shortly after the investment of new contributions with donor restrictions and continued appropriation for certain programs that were deemed prudent by the Foundation's governing board.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for donor-specified periods as well as board-designated funds.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current year (interest and dividends). With consultation from its investment consultant, the Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. The Foundation's governing board meets at least quarterly and more often, if needed, to discuss investment matters to ensure the best possible return, consistent with the preservation of principal, is achieved.

Spending Policy

The Foundation Board has adopted a spending policy that makes a distribution based on the weighted average method, and new endowments are restricted from having a payout for one year. For fiscal years 2019 and 2018, the distribution method uses a calculation with 40% based on a 4.0% spending rate of the December market value, and 60% based on the prior year distribution with an inflation adjustment increase of 2%.

Note 13. Liquidity and Availability of Resources

The Foundation receives, manages, and invests gifts on behalf of the University of Wyoming. Funds are transferred to the University of Wyoming once funds are needed to cover expenses. To meet the University of Wyoming's current and future needs the Foundation's investment portfolio is structured to maintain adequate liquidity while providing investment earnings to grow the endowment. The Foundation's operations are funded by both the support from the University, and by administrative fees charged to the investment portfolio.

The following schedule outlines the financial assets available at June 30, 2019:

		2019
Cash	\$	1,547,863
Investments		610,709,358
Pledges receivable		23,757,476
Other receivables		1,154,225
Financial assets at year end		637,168,922
Less funds unavailable for general expenditures within one year	r	
due to contractual or donor-imposed restrictions		364,037,519
Financial assets available to meet cash needs for general		
expenditures within one year	\$	273,131,403

The Foundation has over \$530 million in cash and investments within their managed endowments, which is included in the financial assets at year end. The Foundation monitors current use accounts, totaling \$61 million, which supports students, faculty, facilities, and academic programs at the University of Wyoming. The Foundation's investment portfolio has \$373.6 million with liquidity of one to two days, which can be accessed to meet all the current needs if called upon.

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SUPPLEMENTARY INFORMATION



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors University of Wyoming Foundation Laramie, Wyoming

We have audited the financial statements of University of Wyoming Foundation as of and for the years ended June 30, 2019 and 2018, and have issued our report thereon dated October 17, 2019, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The schedule of investments held for the University of Wyoming is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying statements themselves, and other redords used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

ACM LLP

Laramie, Wyoming October 17, 2019

SCHEDULE OF INVESTMENTS HELD FOR THE UNIVERSITY OF WYOMING

	Beginning of Year Balance	Additions (Redemptions)		Transfers to UW		Investment Return		Fees		I	End of Year Balance
Cowboy Joe Club	\$ 945,336	\$	27,306	\$	(18,698)	\$	28,956	\$	(2,041)	\$	980,859
UW - State Match	127,732,882		(214,992)		(4,668,993)		4,817,909		(7,547)		127,659,259
UW - Endowments	 101,938,210		1,388,405		(3,003,154)		3,801,159		(472)		104,124,148
	\$ 230,616,428	\$	1,200,719	\$	(7,690,845)	\$	8,648,024	\$	(10,060)	\$	232,764,266

For the Year Ended June 30, 2019