

College of Business

CRN	USP 03<>15 Course #	Sec	Course Title	Cr Hrs	Days	Times	Bldg	Room	Instructor
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Accounting 766-3136

Prompt, accurate and personalized academic advising is a top priority at the University of Wyoming. If you need advising assistance or have advising concerns, please contact: College of Business Academic Advising Office (766-2063) College of Business 175W.

An asterisk (*) following the course reference number (CRN) indicates controlled enrollment. You must contact the appropriate academic department to obtain permission to register for the course and for professor/section choice.

Junior standing is required for courses at 3000-level or above and must have advanced business standing. COB strictly enforces UW Catalog prerequisites. Consult the current UW Catalog for prerequisites before attempting to enroll in COB courses. In ACCT 1020, as well as periodically other accounting courses, exams are scheduled at times outside the regular class meeting time. Consult with instructors regarding scheduled exam times.

ACCT 1010 (All Sections): Exception to final exam. Enrollment restrictions/priorities/dates:

1) College of Business majors/minors through November 29;

2) Others on a space available basis beginning November 30.

Students with College of Business minors MUST complete a COB main campus course override authorization:

www.uwyo.edu/business/office-of-the-dean/forms-and-petitions.html

20093	I<>	ACCT	1010	01	Principles of Accounting I	3	MWF	09:00am	09:50am	BU	127	Raulston
20094	I<>	ACCT	1010	02	Principles of Accounting I	3	MWF	10:00am	10:50am	BU	127	Raulston
20095	I<>	ACCT	1010	03	Principles of Accounting I	3	MWF	11:00am	11:50am	BU	129	Mercil
20046	I<>	ACCT	1010	04	Principles of Accounting I	3	MWF	01:10pm	02:00pm	BU	129	Mercil
20096	L<>	ACCT	1020	01	Principles of Accounting II	3	MWF	09:00am	09:50am	BU	129	Benson
					Prerequisite: ACCT 1010.							
20097	L<>	ACCT	1020	02	Principles of Accounting II	3	MWF	01:10pm	02:00pm	BU	127	Raulston
					Prerequisite: ACCT 1010.							
20098	L<>	ACCT	1020	03	Principles of Accounting II	3	MWF	10:00am	10:50am	BU	129	Benson
					Prerequisite: ACCT 1010.							
20099	L<>	ACCT	1020	04	Principles of Accounting II	3	MWF	02:10pm	03:00pm	BU	127	Raulston
					Prerequisite: ACCT 1010.							
21045		ACCT	2110	01	Managerial Accounting	3	TR	02:45pm	04:00pm	BU	111	Zheng
					ACCT 2110: Reserved for non-accounting majors;							
					Prerequisites: ACCT 1010 & 1020 (or equivalents).							
21046		ACCT	3070	01	Tax I	3	TR	09:35am	10:50am	BU	129	Mercil
					Prerequisites: ACCT 3240 & 3230 (or equivalents), min. grade							
					C in each, Advanced Business Standing.							
25938		ACCT	3100	01	Financial Statement Analysis	3	MW	11:00am	12:15pm	BU	111	Festa
					Prerequisites: FIN 3250 (or equivalent), min. grade C,							
					Advanced Business Standing; Restricted to non-accounting							
					majors.							
23452		ACCT	3230	01	Int Acct I	3	MW	03:10pm	04:25pm	BU	209	Xu
					Prerequisites: ACCT 1010 & 1020, MATH 1400, min. grade C.							
					in each, Sophomore class standing.							
23453		ACCT	3240	01	Cost I	3	MWF	01:10pm	02:00pm	BU	111	Benson
					Prerequisites: ACCT 1010 & 1020, MATH 1400, min. grade C							
					in each, Sophomore class standing.							
23454		ACCT	3240	02	Cost I	3	MWF	02:10pm	03:00pm	BU	111	Benson
					Prerequisites: ACCT 1010 & 1020, MATH 1400, min. grade C							
					in each, Sophomore class standing.							
21580		ACCT	3430	01	Int Acct II	3	MWF	01:10pm	02:00pm	BU	121	Ainsworth
							R	05:00pm	07:00pm	BU	121	
					Prerequisites: ACCT 3230, min. grade C, Advanced							
					Business Standing.							
					Reserve Thursdays 5:00-7:00pm for exams.							
21581		ACCT	3610	01	Acct Info Sys I	3	TR	01:20pm	02:35pm	BU	110	Corradino
					Prerequisites: ACCT 3240 & 3430 (or equivalents),							
					min. grade C in each, Advanced Business Standing.							
22947		ACCT	3610	02	Acct Info Sys I	3	TR	02:45pm	04:00pm	BU	110	Corradino
					Prerequisites: ACCT 3240 & 3430 (or equivalents), min.							
					grade C in each, Advanced Business Standing.							
21582		ACCT	3830	01	Intermediate Accounting III	3	MWF	09:00am	09:50am	BU	111	Oler
					Prerequisites: ACCT 3430, min. grade C, Advanced Business							
					Standing.							
21047		ACCT	4050	01	Gov't and Non-profit Acct	3	TR	09:35am	10:50am	BU	111	Doherty
					Prerequisites: ACCT 3830 & 3610 (or equivalents), min. grade							
					C in each, Advanced Business Standing.							
21048		ACCT	4060	01	Auditing I	3	TR	11:00am	12:15pm	BU	110	Glasscock
					Prerequisites: ACCT 3070, 3610 & 3830 (or equivalents),							
					min. grade C in each; Advanced Business Standing.							

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21223		ACCT 4540	01	Cost Acct II	3	MWF R	02:10pm 03:00pm 05:00pm 07:00pm	BU	121	Ainsworth
				Prerequisites: ACCT 3240, min grade C, sophomore class standing. Reserve Thursdays 5:00-7:00pm for exams.						
21049	WC<>C3	ACCT 4600	01	Professionalism & Ethics	3	MW	11:00am 12:15pm	BU	208	Ainsworth
				Prerequisites: ACCT 3070, 3610, and 3830 (or equivalents), min. grade C in each; ACCT 4060 min. grade C or concurrent enrollment, Advanced Business Standing.						
				ACCT 4900 (All Sections): Written permission of instructor via COB/AO form; contact department.						
				Prerequisites: 6 hours in Accounting: Advanced Business Standing; Junior Class Standing.						
20047*		ACCT 4900	01	Problems in Acct	1-4					Ainsworth
21050*		ACCT 4900	02	Problems in Acct	1-4					Staff
21051*		ACCT 4900	03	Problems in Acct	1-4					Staff
20100		ACCT 5030	01	Advanced Financial Accounting	3	MW	11:00am 12:15pm	BU	209	Xu
20101		ACCT 5060	01	Auditing II	3	TR	11:00am 12:15pm	BU	209	Johnson
24015		ACCT 5066	01	Seminar on Management Fraud	3	TR	02:45pm 04:00pm	BU	209	Johnson
				Cross listed with: MBAM5800						
25939		ACCT 5075	01	Tax Planning	3	MW	03:10pm 04:25pm	BU	111	Festa
21052*		ACCT 5850	01	Adv Prob: Accounting	1-8					Staff
				Written consent of instructor via COB/AO form; Contact department.						
				The following 5900-level courses are all Satisfactory/Unsatisfactory only						
20048*		ACCT 5900	01	Practicum in College Teaching	1-3					Staff
20049*		ACCT 5920	01	Cont Reg: On Campus	1-2					Staff
20050*		ACCT 5940	01	Cont Reg: Off Campus	1-2					Staff
20051*		ACCT 5960	01	Thesis Research	1-12					Staff
20052*		ACCT 5990	01	Internship	1-12					Staff

Business 766-3124

Prompt, accurate and personalized academic advising is a top priority at the University of Wyoming. If you need advising assistance or have advising concerns, please contact: College of Business Academic Advising Office (766-2063) College of Business 175W.

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24021	<>FY	BUSN 1101	01	FYS: Decision Making in Business	3	MW	03:10pm 04:25pm	BU	208	McGinity
				Decision Making in Business is a 3-hour course that satisfies the First-Year Seminar (FYS) requirement of the USP. As such, it will examine decision making in business and the process of critical thinking and ethical reasoning. In addition, Decision Making in Business will help you develop the skills and habits of mind to be successful in college.						

Decision Science 766-3124

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DSCI 3210 (Sections -01 and -02): Enrollment restrictions/priorities/dates:

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Prerequisites: IMGT 2400, MATH 2355, STAT 2010 (or equivalents), Sophomore class standing.

(EN majors: MATH 2205 & Sophomore class standing.)

20255		DSCI 3210	01	Intro to Op and Supp Chain Mgt	3	TR	02:45pm 04:00pm	BU	127	Asay
20253		DSCI 3210	02	Intro to Op and Supp Chain Mgt	3	TR	11:00am 12:15pm	BU	127	Asay

College of Business

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23635	DSCI 3210	40	Intro to Op and Supp Chain Mgt From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: IMGT 2400, MATH 2355, STAT 2010 (or equivalents) and Sophomore class standing. (EN majors: MATH 2205 & Sophomore class standing.)	3					Asay
20252	DSCI 4240	01	Computer Appl Dsci Prerequisites: STAT 2010, IMGT 2400 (or equivalents), DSCI 3210, Junior class standing, Advanced Business Standing.	3	TR	02:45pm 04:00pm	BU	108	Arnette
22948	DSCI 4250	01	Revenue Mgmt Prerequisites: DSCI 3210; Advanced Business Standing, Junior class standing.	3	TR	11:00am 12:15pm	BU	111	Weatherford
22193	DSCI 4260	01	Project Mgmt Prerequisites: DSCI 3210; Advanced Business Standing; and Junior class standing. EN/SER majors: ES 1060 and Junior class standing.	3	TR	04:15pm 05:30pm	BU	108	Asay
25105	DSCI 4260	40	Project Mgmt From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: DSCI 3210; Advanced Business Standing; and Junior class standing. EN/SER majors: ES 1060 and Junior class standing.	3					Asay
23469	DSCI 4270	01	Logistics Prerequisites: DSCI 3210, DSCI 4240, Advanced Business Standing, Junior class standing.	3	TR	09:35am 10:50am	BU	108	Arnette
20249*	DSCI 4900	01	Probs:Decision Sci Prerequisites: DSCI 3210, Senior class standing, Advanced Business Standing, and written consent of instructor.	1-4					Staff

Economics 766-2178

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20814	CS<>H	ECON 1010	01	Principles of Macroeconomics Cross listed with: AGECE1010	3	TR	11:00am 12:15pm	BU	AUD	Kjorstad
22684	CS<>H	ECON 1010	02	Principles of Macroeconomics Cross listed with: AGECE1010	3	MWF	03:10pm 04:00pm	BU	AUD	Brown
22485	CS<>H	ECON 1010	03	Principles of Macroeconomics	3	MWF	02:10pm 03:00pm	BU	21	Brown
20816	CS<>H	ECON 1020	01	Principles of Microeconomics Cross listed with: AGECE1020	3	MWF	11:00am 11:50am	BU	AUD	Naschold
22486	CS<>H	ECON 1020	02	Principles of Microeconomics Cross listed with: AGECE1020	3	MWF	02:10pm 03:00pm	BU	AUD	Staff
20815	CS<>H	ECON 1020	03	Principles of Microeconomics Cross listed with: AGECE1020	3	TR	11:00am 12:15pm	BU	21	Jones Ritten
20817	V<>V	ECON 1200	01	Econ Law & Govt	3	TR	02:45pm 04:00pm	BU	AUD	Van 't Veld
22537	CS<>H	ECON 1400	01	Sports Economics	3	MWF	10:00am 10:50am	BU	121	Brown
20818		ECON 3010	01	Inter Macroecon Prerequisites: ECON 1010, ECON 1020, QA & MATH 2200/2350 and Sophomore class standing.	3	TR	01:20pm 02:35pm	BU	121	Janus
20819		ECON 3020	01	Inter Microecon Prerequisites: ECON 1010, ECON 1020, QA, MATH 2200/2350 and Sophomore class standing.	3	MWF	11:00am 11:50am	BU	210	Thunstrom

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22334		ECON 3020	02	Inter Microecon Prerequisites: ECON 1010, ECON 1020, QA, MATH 2200/2350 and Sophomore Class Standing.	3	MWF	09:00am 09:50am	BU	210	Naschold
26032		ECON 3400	01	Energy Markets & Policy Cross listed with: ERS3400 Prerequisites: Introductory Economics or ECON/ERS 1300 are required.	3	TR	09:35am 10:50am	BU	210	Considine
21814		ECON 4230	01	Inter Econometric Theory Prerequisites: ECON 3020, STAT 2050 or STAT 2070, MATH 2350	3	TR	01:20pm 02:35pm	BU	210	Aadland
21087	WC<>C3	ECON 4240	01	History of Economic Thought Prerequisites: ECON 3010 and 3020. This is the capstone course for the ECON program. Meets WC/C3.	3	TR	09:35am 10:50am	BU	208	Finnoff
24029		ECON 4400	01	Environmental Econ Prerequisites: ECON 3020, Junior class standing	3	TR	11:00am 12:15pm	BU	210	Staff
23486		ECON 4420	01	Sem Econ For ENR/Conserv Eco Cross listed with: ENR4890 ENR5890 Prerequisites: QB, Senior class standing. CBEC/ECON majors cannot earn upper-division economics credit for this course.	3	TR	01:20pm 02:35pm	BU	127	Albers
22685		ECON 4430	01	Energy Economics Prerequisites: ECON 3020, MATH 2200 or 2350.	3	TR	02:45pm 04:00pm	BU	210	Mason
24030		ECON 4450	01	Monetary Theory Prerequisites: ECON 3010, MATH 2200 or 2350.	3	TR	01:20pm 02:35pm	BU	129	Godby
20820		ECON 5120	01	Adv Analy II-Micro	3	TR	11:00am 12:15pm	BU	222	Janus
21088		ECON 5130	01	Dynamic Optimiz	3	TR	01:20pm 02:35pm	BU	222	Finnoff
21840		ECON 5360	01	Adv Econ Theory II	3	TR	02:45pm 04:00pm	BU	222	Skiba
22953		ECON 5370	01	Adv Econometric Theory III	3	TR	09:35am 10:50am	BU	222	Aadland
22954		ECON 5400	01	Adv Res & Env Econ	3	MW	03:10pm 04:25pm	BU	222	Shogren
26033		ECON 5520	01	Thry Of Public Finance	3	MW	01:00pm 02:15pm	BU	222	Thunstrom
26034		ECON 5890	01	Sem:Adv Econ:Frontiers of Econ	2					Van 't Veld
The following 5900-level courses are Satisfactory/Unsatisfactory only										
22653		ECON 5900	01	Prac-College Teaching	3					Finnoff
20821		ECON 5920	01	Cont Reg: On Campus	1-2					Van 't Veld
20822		ECON 5940	01	Cont Reg: Off Campus	1-2					Van 't Veld
20823		ECON 5960	01	Thesis Research	1-12					Van 't Veld
20824		ECON 5980	01	Dissertation Research	1-12					Van 't Veld
22284		ECON 5990	01	Internship Prerequisites: Graduate student standing, and approved internship application. Please visit the Johnson Career Center for questions, more information, or help searching for an internship.	1-12					Van 't Veld

Finance 766-3136

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FIN 3250 (All Sections): Prerequisites: ACCT 1010, STAT 2010, 2050 or 2070 and Sophomore Class Standing.

21004	FIN	3250	01	Corporate Finance	3	MWF	11:00am 11:50am	BU	121	Gunderson
22694	FIN	3250	02	Corporate Finance	3	MWF	09:00am 09:50am	BU	121	Gunderson
25888	FIN	3250	03	Corporate Finance	3	MWF	08:00am 08:50am	BU	121	Gunderson
22898	FIN	3250	40	Corporate Finance From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: ACCT 1010, STAT 2010, 2050 or 2070 and Sophomore class standing.	3					Robinson
22155	FIN	3310	01	Investment Management Prerequisites: FIN 3250, Advanced Business Standing	3	TR	08:10am 09:25am	BU	208	Jain
23491	FIN	3520	01	Financial Mkts & Institutions Prerequisites: FIN 3250, STAT 2010, 2050 or 2070, IMGT 2400, Advanced Business Standing.	3	MWF	01:10pm 02:00pm	BU	208	Gunderson

College of Business

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23636	FIN 3520	40	Financial Mkts & Institutions From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: FIN 3250, STAT 2010, 2050 or 2070, IMGT 2400, Advanced Business Standing.	3					Robinson
21345*	FIN 4100	01	Internship: Finance Prerequisites: FIN 3250, Advanced Business Standing, and consent of department chair. May not be used as a substitute for a FIN or ECON elective.	1-4					Staff
22955	<>C3 FIN 4250	01	Adv Corporate Finance Prerequisites: FIN 3250 and FIN 3310. Meets WC/C3.	3	TR	08:10am 09:25am	BU	209	Sanning
26035	<>C3 FIN 4250	02	Adv Corporate Finance FIN 4350 (All Sections): Prerequisites: FIN 3310, Advanced Business Standing	3	TR	09:35am 10:50am	HI	156	Sanning
22335	FIN 4350	01	Portfolio Management II	3	TR	11:00am 12:15pm	BU	109	Treick
22336	FIN 4350	02	Portfolio Management II	3	TR	09:35am 10:50am	BU	109	Treick
23492	FIN 4360	01	Options and Futures Prerequisites: FIN 3250, 3310.	3	TR	01:20pm 02:35pm	BU	209	Staff
26177	FIN 4540	01	Banking Policy Prerequisites: FIN 4510 or concurrent enrollment.	3	TR	04:35pm 05:50pm	BU	127	Peck
21658	FIN 4560	01	Entrepreneurial Finance Cross listed with: MGT4560 Prerequisites: ACCT 1010, FIN 3250, MGT 3210	3	W	06:10pm 09:00pm	BU	127	Peck
25941	FIN 4910	40	Select Topics Fin: Wealth Mgmt 3 Prerequisites: FIN 3250, Advanced Business Standing.	3					Choi
25942	FIN 5890	40	Adv Probs:Finance(Wealth Mgmt) 3 Cross listed with: MBAM5800	3					Choi
21089	FIN 5920	01	Cont Reg: On Campus Satisfactory/Unsatisfactory only	1-2					Staff
21090	FIN 5940	01	Cont Reg: Off Campus Satisfactory/Unsatisfactory only	1-2					Staff
21091	FIN 5960	01	Thesis Research Satisfactory/Unsatisfactory only	1-12					Staff
22337	FIN 5990	01	Internship Prerequisites: Graduate student standing, and approved internship application. Please visit the Johnson Career Center for questions, more information, or help searching for an internship.	1-12					Staff

Information Management 766-3136

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IMGT 2400 (All Sections): Prerequisites: ACCT 1020.

Enrollment restrictions/priorities/dates: 1) College of Business majors/minors through November 29;

2) Others on a space available basis beginning November 30. Students with College of Business minors MUST complete a COB main campus course override authorization: www.uwyo.edu/business/office-of-the-dean/forms-and-petitions.html

20335	IMGT 2400	01	Intro to Info Mgmt	3	MWF	09:00am 09:50am	BU	110	Shimpa
20336	IMGT 2400	02	Intro to Info Mgmt	3	MWF	01:10pm 02:00pm	BU	110	Shimpa
20337	IMGT 2400	03	Intro to Info Mgmt	3	MWF	02:10pm 03:00pm	BU	110	Checchi
21583	IMGT 2400	04	Intro to Info Mgmt	3	MWF	10:00am 10:50am	BU	110	Shimpa
21584	IMGT 2400	05	Intro to Info Mgmt	3	TR	08:10am 09:25am	BU	129	Doherty
22067	IMGT 4455	01	Systems Analysis and Design Cross listed with: MGT4455 Prerequisite: IMGT 2400, Advanced Business Standing	3	TR	01:20pm 02:35pm	BU	111	Doherty

IMGT 4990 (All Sections): Written permission of instructor via COB/AAO form; Contact department.

Prerequisites: IMGT 3400 or concurrent enrollment.

22280*	IMGT 4990	01	Tp:Data Warehouse & Analysis	3					Doherty
22762*	IMGT 4990	02	Tp: Database Management / REA 1-3						Doherty

College of Business

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International Business 766-3124

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23642*	INBU	4900	01	Probs:Intl Bus	3					Staff
				Prerequisites: Junior class standing, and written consent of instructor.						

Master of Business Administration 766-2449

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22493	MBAM	5102	01	MBA Operations Management	3	TR	01:20pm 02:35pm	BU	211	Brewer
22497	MBAM	5203	01	Entrepreneurial Management	3	MW	09:35am 10:50am	BU	211	Billington
22495	MBAM	5204	01	Financial Mgmt	3	W	03:10pm 06:00pm	BU	210	Sanning
22492	MBAM	5206	01	Professional Development II	0	F	08:00am 10:50am	BU	211	Staff
22496	MBAM	5207	01	Marketing Management	3	TR	11:00am 12:15pm	BU	211	Oneto
22494	MBAM	5208	01	MBA Managerial Accounting	3	TR	09:35am 10:50am	BU	211	Zheng
22951	MBAM	5309	01	MBA Managerial Economics I	1	M	01:10pm 02:00pm	BU	211	Cook
22680	MBAM	5502	01	Energy Fin: Proj Eval	3	MW	03:10pm 04:25pm	BU	211	Cook
23472	MBAM	5506	01	Energy Fin:Sec, Hedging&Trad	3	TR	01:20pm 02:35pm	BU	109	Triek
22681	MBAM	5508	01	Mkt & Sustainable Consumption	3	TR	09:35am 10:50am	BU	221	Staff
26568	MBAM	5800	01	MBA Topics: Deals	3	TR	08:10am 09:25am	BU	221	Righetti
26569	MBAM	5800	02	MBA Topics: Management Fraud	3	TR	02:45pm 04:00pm	BU	209	Johnson
				Cross listed with: ACCT5066						
26570	MBAM	5800	40	MBA Topics: Wealth Management	3					Choi
				Cross listed with: FIN5890						

Executive Master of Business Administration

22897	MBAX	5151	40	New Ventures	3					Billington
22896	MBAX	5235	40	Market Anlys & Strat	3					Oneto
25416	MBAX	5235	41	Market Anlys & Strat	3					Oneto
22895	MBAX	5330	40	Global Business Environ	1.5					Skiba
25919	MBAX	5331	40	Intl Bus Practice	1.5					Skiba
22894	MBAX	5510	40	Financial Management	3					Choi
25920	MBAX	5510	41	Financial Management	3					Choi

Management 766-3124

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An asterisk (*) following the course reference number (CRN) indicates controlled enrollment. You must contact the appropriate academic department to obtain permission to register for the course and for professor/section choice.

22014	MGT	1040	01	Legal Environment of Business	3	MW	12:00pm 01:15pm	BU	AUD	Oblasser
22015	MGT	1040	02	Legal Environment of Business	3	M	06:00pm 08:50pm	BU	AUD	Staff
22025*	MGT	2600	01	Internship in Business	1-4					Hedrick
				Prerequisites: College of Business major, 2.5 cumulative GPA and approved internship application. Please visit the Johnson Career Center for questions, more information, or help searching for an internship.						
22016	MGT	3110	01	Business Ethics	3	MW	11:00am 12:15pm	BU	21	Noble
				Prerequisites: Sophomore class standing.						
22489	MGT	3110	02	Business Ethics	3	MW	03:10pm 04:25pm	BU	21	Noble
				Prerequisites: Sophomore class standing.						

College of Business

CRN	USP 03<>15 Course #	Sec	Course Title	Cr Hrs	Days	Times	Bldg	Room	Instructor
22893	MGT 3110	40	Business Ethics From Nov. 1-29 registration is open to Distance BSAD majors and BAS majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: Sophomore class standing.	3					McGinity
<p>MGT 3210 (All Sections): Prerequisites: WA/C1, Sophomore Class Standing. Enrollment restrictions/priorities/dates: 1) College of Business majors/minors through November 29; 2) Others on a space available basis beginning November 30. Students with College of Business minors MUST complete a COB main campus course override authorization: www.uwyo.edu/business/office-of-the-dean/forms-and-petitions.html</p>									
20660	MGT 3210	01	Mgt & Organization	3	TR	08:10am 09:25am	BU	AUD	Lindstrom
20661	MGT 3210	02	Mgt & Organization	3	TR	01:20pm 02:35pm	BU	21	Lindstrom
22949	MGT 3210	03	Mgt & Organization	3	T	06:00pm 08:50pm	BU	21	Staff
25504	MGT 3210	40	Mgt & Organization From Nov. 1-29 registration is open to Distance BSAD majors and BAS majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: WA/C1, Sophomore class standing.	3					Staff
23470	MGT 3410	01	Human Resource Mgmt Prerequisites: MGT 3210, Advanced Business Standing, Junior class standing.	3	TR	09:35am 10:50am	BU	21	Prince
25922	MGT 3410	02	Human Resource Mgmt Prerequisites: MGT 3210, Advanced Business Standing, Junior class standing.	3	W	06:00pm 08:50pm	BU	121	Staff
25930	MGT 3410	40	Human Resource Mgmt From Nov. 1-29 registration is open to Distance BSAD majors and BAS majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: MGT 3210, Advanced Business Standing, Junior class standing.	3					Valentine
23471	MGT 3420	01	Org Behavior & Leadership Prerequisites: MGT 3210, Advanced Business Standing, Junior class standing.	3	TR	11:00am 12:15pm	BU	121	Thiel
23493	MGT 3420	40	Org Behavior & Leadership From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: MGT 3210, Advanced Business Standing, Junior class standing.	3					Bilotta
24022	MGT 4220	01	Talent Acquisition Prerequisites: MGT 3210, 3410, 3420, Junior Class Standing.	3	TR	02:45pm 04:00pm	BU	208	Thiel
24023	MGT 4260	01	Training and Development Prerequisites: MGT 3210, 3410, 3420, Junior Class Standing.	3	TR	08:10am 09:25am	BU	10	Prince
22017	MGT 4340	01	Law for Managers Prerequisites: MGT 1040 or equivalent, Junior class standing	3	TR	11:00am 12:15pm	BU	208	Sprague
22018	MGT 4350	01	Commercial Law Reserved for non-management majors/minors under USP03 only. Prerequisites: MGT 1040 or equivalent, Junior class standing	3	TR	01:20pm 02:35pm	BU	208	Sprague
22031	MGT 4455	01	Systems Analysis and Design Cross listed with: IMG4455 Prerequisites: IMG4455, Advanced Business Standing, Junior class standing.	3	TR	01:20pm 02:35pm	BU	111	Doherty

College of Business

CRN	USP 03<>15	Course #	Sec	Course Title	Cr Hrs	Days	Times	Bldg	Room	Instructor
24024	<>C3	MGT 4470	01	Negotiations & Conflict Resol Prerequisites: MGT 3210, 3410, 3420, Junior Class Standing, and Advanced Business Standing. Meets WC/C3.	3	W	03:10pm 06:00pm	BU	10	Harvey
25929	<>C3	MGT 4470	02	Negotiations & Conflict Resol Prerequisites: MGT 3210, 3410, 3420, Junior class standing, and Advanced Business Standing. Meets WC/C3.	3	W	06:15pm 09:05pm	BU	10	Harvey
22020		MGT 4510	01	New Entrepreneurial Venture Prerequisites: ACCT 1010, MGT 3210, Junior class standing.	3	T	04:10pm 07:00pm	BU	110	Brande
22021		MGT 4560	01	Entrepreneurial Acctg & Fin Cross listed with: FIN4560 Prerequisites: ACCT 1010, FIN 3250, MGT 3210, Junior class standing.	3	W	06:10pm 09:00pm	BU	127	Peck
22026*		MGT 4600	01	Advanced Internship:Business Prerequisites: Advanced Business Standing, 2.5 cumulative GPA, and approved internship application. Please visit the lease visit the Johnson Career Center for questions, more information, or help searching for an internship.	1-4					Hedrick
MGT 4800 (All Sections): Prerequisites: ACCT 1010 & 1020, MGT 1040, DSCI 3210, FIN 3250, MGT 3210, MKT 3210, STAT 2010 (or equivalent), Senior class standing, Advanced Business Standing. To be taken graduating semester of Senior year.										
22022		MGT 4800	01	Business Strategy & Policy	3	T	04:10pm 07:00pm	BU	111	Lewellyn
22023		MGT 4800	02	Business Strategy & Policy	3	MW	11:00am 12:15pm	BU	110	Jones
22024		MGT 4800	03	Business Strategy & Policy	3	MW	03:10pm 04:25pm	BU	110	Jones
22161		MGT 4800	04	Business Strategy & Policy	3	MW	04:35pm 05:50pm	BU	110	Jones
22892		MGT 4800	40	Business Strategy & Policy From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: ACCT 1010 & 1020, MGT 1040, DSCI 3210, FIN 3250, MGT 3210, MKT 3210, STAT 2010 (or equivalent), Senior class standing, Advanced Business Standing. To be taken graduating semester of senior year.	3					Lewellyn
25733*		MGT 4900	01	Probs in Mgt Senior class standing, written consent of instructor; Advanced Business Standing.	1-4					Staff
22830*		MGT 4910	01	Topics: Ethics/Future of Bus Prerequisites: Junior Class Standing; Contact instructor by December 5th for registration.	3					Noble
22891		MGT 4910	40	Select Top Mgt: Employment Law From Nov. 1-29 registration is open to Distance BSAD majors only. Beginning Nov. 30 at 9am, registration will open to all ELIGIBLE students on a space available basis. If you intend to complete your degree through the online program, you must apply and be accepted by the College of Business in order to take this class. For information on how to apply for this program and admission information, please visit our website: http://www.uwyo.edu/aao/online-business-administration/index.html . Prerequisites: Junior class standing.	3					Lukasik
22027*		MGT 5600	01	Graduate Internship Business Prerequisites: Graduate student standing, and approved internship application. Please visit the Johnson Career Center for questions, more information, or help searching for an internship.	1-4					Farkas
25716*		MGT 5600	02	Graduate Internship Business	2					Farkas

College of Business

CRN	USP 03<>15 Course #	Sec	Course Title	Cr Hrs	Days	Times	Bldg	Room	Instructor
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Marketing 766-3124

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MKT 3210 (Sections -01 and -02): Prerequisites: WA/C1, Sophomore class standing. Enrollment restrictions/priorities/dates:

1) College of Business majors/minors through November 29; 2) Others on a space available basis beginning November 30.

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www.uwyo.edu/business/office-of-the-dean/forms-and-petitions.html

20665	MKT	3210	01	Intro to Marketing	3	MWF	10:00am	10:50am	BU	AUD	Tian
22488	MKT	3210	02	Intro to Marketing	3	MWF	11:00am	11:50am	BU	127	Tian
25505	MKT	3210	40	Intro to Marketing	3						Staff

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<http://www.uwyo.edu/aao/online-business-administration/index.html>.

Prerequisites: WA/C1, Sophomore class standing.

20666	MKT	4210	01	Sales Mgt & Professional Selling	3	W	07:00pm	09:50pm	BU	110	Dorrell
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Prerequisites: MKT 3210, Advanced Business Standing, Junior class standing.

20667	MKT	4230	01	Integrated Marketing Comm	3	MWF	01:10pm	02:00pm	BU	21	Lunde
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Prerequisites: MKT 3210, Advanced Business Standing, Junior class standing.

20668	MKT	4240	01	Consumer Behavior	3	MWF	10:00am	10:50am	BU	21	Staff
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Prerequisites: MKT 3210, STAT 2010 (or equivalent), Junior class standing, Advanced Business Standing.

20808	<>C3	MKT	4450	01	Adv Marketing Mgt	3	TR	11:00am	12:15pm	BU	10	Minton
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Prerequisites: MKT 4240, MKT 4520, Advanced Business Standing, Senior class standing. Meets WC/C3.

25926	<>C3	MKT	4450	02	Adv Marketing Mgt	3	TR	02:45pm	04:00pm	BU	10	Minton
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Prerequisites: MKT 4240, MKT 4520, Advanced Business Standing, Senior class standing. Meets WC/C3.

20809	MKT	4520	01	Mkt Research & Analysis	3	TR	09:35am	10:50am	BU	10	Pishko
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Prerequisites: MKT 3210, STAT 2010 (or equivalent), Junior class standing, Advanced Business Standing.

22950	MKT	4540	01	International Marketing	3	MW	11:00am	12:15pm	BU	10	Sepulveda Maldonado
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Prerequisites: MKT 3210, Junior Class Standing

25927	MKT	4590	01	Sustainable Bus Practices	3	TR	04:10pm	05:25pm	BU	10	Krszjzaniek
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Prerequisites: Junior class standing, Advanced Business Standing.

22349	MKT	4600	01	Campus Sustainability	3	MW	03:10pm	04:25pm	BU	121	Staff
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Prerequisites: Junior class standing, Advanced Business Standing. Non-COB majors: Junior class standing.

MKT 4900 (All Sections): Prerequisites: Advanced MKT courses as appropriate, Advanced Business Standing, and written consent of instructor.

20810*	MKT	4900	01	Problems: Marketing	1-4	F	02:10pm	04:00pm	BU	209	Staff
25595*	MKT	4900	02	Problems: Marketing	1-4						Staff

Prerequisites: Advanced Marketing courses as appropriate, Advanced Business Standing, and written consent of instructor.

24026	MKT	4910	01	Topics: Sales Force Strategies	3	TR	08:10am	09:25am	BU	111	Leach
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Prerequisites: Junior Class Standing

25928	MKT	5350	01	Marketing Models	3	T	09:35am	12:30pm	BU	259	Peterson
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22625	MKT	5980	01	Dissertation Research	1-12						Oneto
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