### ARTICULATION AGREEMENT BETWEEN NORTHWEST COLLEGE AND UNIVERSITY OF WYOMING

#### **OVERVIEW**:

This formal program articulation agreement is made and entered into by Northwest College, hereinafter referred to as NWC, and University of Wyoming, hereinafter referred to as UW. By this agreement NWC and UW express a shared commitment to increasing opportunities for student access to and success in higher education.

#### PURPOSE:

This agreement provides students who have completed the Associate of Science degree with articulated coursework in Business and Finance the opportunity to complete a Bachelor of Science in Business Administration (online), Business Economics, Finance, Management, or Marketing degree at UW. Any NWC student who has earned an Associate of Science degree with coursework that adheres to the guidelines within this agreement is guaranteed that UW will accept designated major related credits and that all general education credits will apply to the Bachelor of Science degrees in a manner consistent with the treatment of native UW students and given junior status in the major.

#### CONDITIONS OF TRANSFER:

### Section I: Admissions and Matriculation

NWC students maintaining continuous enrollment under this agreement will be afforded the same treatment and protection as native UW School of Business students enrolled under a specific catalog.

Criteria for acceptance into UW School of Business will be consistent with the criteria outlined in the institutional articulation agreement between NWC and UW.

NWC, upon request of students, will provide verification of completed courses to UW through its Office of Registration and Records.

Transfer students from NWC will have access to financial aid, scholarships, and student services on the same basis as native students.

UW will apply the same academic progress and graduation standards to NWC transfer students as those applicable to native UW students.

#### Section II: Program Plan

While a course-by-course equivalence was used in the development of this plan, this agreement presumes that the general education core requirements at NWC meet general education requirements at UW. Students falling under this program articulation agreement will be responsible for successfully completing the additional prescribed requirements.

	AS Business Northwest College		Equiva	lent University of Wyoming Co	ourses
	General Education			General Education	
Course	Course Title	Credits	Course	Course Title	Credit
ENGL 1010	English I: Introduction to Composition	3	ENGL 1010	Freshman English	3
	C2	3		C2	3
MATH 1400	COLLEGE ALGEBRA	4	MATH 1400	COLLEGE ALGEBRA	4
*MATH 2200 -OR- MATH 2350	CALCULUS I -OR- BUSINESS CALCULUS I	4	*MATH 2200 -OR- MATH 2350	CALCULUS I -OR- BUSINESS CALCULUS I	4
*MATH 2205 -OR- MATH 2355	CALCULUS II -OR- MATHEMATICAL APPLICATIONS FOR BUSINESS	4	*MATH 2205 -OR- MATH 2355	CALCULUS II -OR- MATHEMATICAL APPLICATIONS FOR BUSINESS	4
STAT 2050	Fundamentals of Statistics	4	STAT 2050	Fundamentals of Statistics	4
US and Wyoming		3	US and Wyomin	ig Government	3
Lab Science Elec		4	Lab Science Elec	ctive	4
Wellness Elective	3	2	Non-business El	ective	2
Humanities or Vi	sual & Performing Arts	3	Non-business El	ective	3
Total	General Education Credits	34	Total G	eneral Education Credits	34
	Business Core		1	Business Core	
Course	Course Title	Credits	Course	Course Title	Credits
ACCT 2010	Principles of Accounting I	3	ACCT 1010	Principles of Accounting I	3
ACCT 2020	Principles of Accounting II	3	ACCT 1020	Principles of Accounting II	3
FIN 2100	Managerial Finance	3	FIN 3250	Corporate Finance	3
BADM 2010	Business Law	3	MGT 1040	Legal Environment of Business	3
ECON 1010	Principles of Macroeconomics	3	ECON 1010	Principles of Macroeconomics	3
ECON 1020	Principles of Microeconomics	3	ECON 1020	Principles of Microeconomics	3
IMGT 2400	Introduction to Information Mgt.	3	IMGT 2400	Introduction to Information Mgt.	3
MGT 2100	Principles of Management	3	MGT 3210	Management and Organization	3
MKT 2100	Principles of Marketing	3	MKT 3210	Principles of Marketing	3
BUSN 2000	Introduction to International Business	3		Free Elective	3
Tota	I Business Core Credits	30	Total	Business Core Credits	30
Total E	Business Admin AS Hours	64	Total Bu	Isiness Admin AS Hours	64

\*Math 2200 and 2205 may be substituted for Math 2350 and 2355.

Grade of C or better required for ABS and Core courses.

2.50 cumulative transfer GPA required for ABS. FYS waived with Wyoming Core.

# UNIVERSITY OF WYOMING COURSEWORK TO COMPLETE BACHELOR OF SCIENCE

Courses nee	ded for major in Business Administration (Online)		
Non-busines:		5	
DSCI 3210	Introduction to Operations & Supply Chain Management	3	
MGT 4800	Business Strategy and Policy	3	
ACCT 2110	Managerial Accounting	3	
DSCI 4240	Computer Applications in Decision Science	3 3 3 3 3 3	
3000/4000 le	vel Finance course	3	
MGT 3110	Business Ethics	3	
MGT 4340	Law for Managers	3	
MGT 3410	Human Resource Management	3 3 3	
MKT 4430	Marketing Management C3	3	
Restricted 30	00/4000 level Business electives	6	
Free electives		18	56
- A minimu	m of 3 of 18 credit hours must be 3000/4000 level		
	led for major in Finance		
Non-business	Elective	5	
DSCI 3210	Introduction to Operations & Supply Chain Management	3	
MGT 4800	Business Strategy and Policy		
FIN 3310	Investment Management	3 3	
FIN 3520	Financial Markets and Institutions	3	
FIN 4250	Advanced Corporate Finance C3	3	
ACCT 3100	Financial Statement Analysis	3	
4000 level Fir		6	
3000/4000 lev	el Economics courses	6	
	el Economics or Finance Restricted Business elective	3	
Free electives		18	56
1100 010001,00		<u></u>	
	ed for major in Business Economics		
Non-business		5	
DSCI 3210	Introduction to Operations & Supply Chain Management	3	
MGT 4800	Business Strategy and Policy	3	
ECON 3010	Intermediate Macroeconomics	3	
ECON 3020	Intermediate Microeconomics	3	
ECON 4240	History of Economic Thought I C3	3	
3000/4000 lev	el Economics courses	15	
Free electives		21	56
- A minimu	n of 3 of 21 credit hours must be 3000/4000 level	and Sectors and Sectors	

Courses needed for	or major in Management (core courses and one concentration)			
Non-business Elec	tive	5		
DSCI 3210 Intr	oduction to Operations & Supply Chain Management	5 3		
	iness Strategy and Policy	3		
MGT 3110 Bus	iness Ethics -or-			
MK	T 3110 Marketing Ethics -or-			
INE	3U 3110 Global Business Ethics	3		
MGT 3410 Hur	nan Resource Management	3 3		
MGT 3420 Org	anization Behavior and Leadership	3		
MGT 4470 Neg	otiations and Conflict Resolution C3	3	23	
and				
Management Cons	ulting Concentration			
	for Managers	3		
	ervision -or-			
-	T 4465 Managerial Tools	3		
	ainable Business Practices	3 3 3 3		
DSCI 4240 Con	uputer Applications in Decision Science	3		
	agerial Accounting	3		
MGT 4430 Orga	anizational Design and Change -or-			
MG	T 4440 Managerial Problem Solving	3		
Free electives		15	33	56
or				
Entrepreneurship C	oncentration			
	Entrepreneurial Venture	3		
	ily Business and Corporate Venturing	3		
	epreneurial Accounting and Finance	3		
	ness Law for Entrepreneurs	3		
Free electives		21	33	56
- A minimum of	3 of 21 credit hours must be 3000/4000 level			
or				
	gement Concentration			
	hasing and Supply Management	3		
	puter Applications in Decision Science	3		
DSCI 4270 Logi		3		
	bly Chain Management	3		50-58 - 052 -
Free electives		21	33	<u>56</u>
- A minimum of 2	3 of 21 credit hours must be 3000/4000 level			

Courses nee Non-business DSCI 3210 MGT 4800 MKT 3110 MKT 4240 MKT 4220 MKT 4450	ded for major in Marketing (core courses and one concentration) Elective Introduction to Operations & Supply Chain Management Business Strategy and Policy Marketing Ethics -or- MGT 3110 Business Ethics -or- INBU 3110 Global Business Ethics Consumer Behavior Marketing Research and Analysis Advanced Marketing Management C3	5 3 3 3 3 3 3 3	23	
and				
MKT 4600 MKT 4590 MKT 4540 ECON 2400 Free electives - A minimu	and Global Markets Concentration Campus Sustainability Sustainable Business Practices International Marketing Economics of the Environment -or- INBU 4570 Global Business Issues in of 3-6 of 21 credit hours must be 3000/4000 level ent takes ECON 2400, they need to offset with upper division hours	3 3 3 21	33	56
or				
MKT 4230 MKT 4590 MKT 4440 MGT 3410 Free electives	Derience Management Concentration Integrated Marketing Communication Sustainable Business Practices Marketing of Services Human Resources Management -or- MKT 4210 Sales Management m of 3 of 21 credit hours must be 3000/4000 level	3 3 3 <u>21</u>	33	_56
or				
DSCI 4230 DSCI 4240 DSCI 4270 DSCI 4280 Free electives	Management Concentration Purchasing and Supply Management Computer Applications in Decision Science Logistics Supply Chain Management m of 3 of 21 credit hours must be 3000/4000 level	3 3 3 21	33	_56

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Transfer students must complete a minimum of 30 upper division credit hours from UW.

#### TERMS OF AGREEMENT:

This agreement is made and entered into in the academic year 2015-2016 and remains in force unless a new articulation agreement is signed by all parties. The agreement is subject to annual review to ensure currency with the respective degree requirements, and may be amended at any time. Should either party desire to discontinue this agreement, advance notification of one year will be required.

#### SIGNATURES:

By the affixing of signatures of the academic officers of both institutions, Northwest College and University of Wyoming hereby enter into this program articulation agreement leading from the Associate of Science degree with articulated coursework to the Bachelor of Science in Business Administration, Pinance, Management, or Marketing.

Dr. Stefani Hicswa

President Northwest College

Dr. Gerald Giraud Vice President for Academic Affairs Northwest College

Dr. David Jones

Dr. David Jones Interim Provost University of Wyoming

Dr. Sanjay Putrevu Dean, College of Business University of Wyoming

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Dr. Philip-Varca Associate Dean, College of Business University of Wyoming

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11/23/15 Date

21 Nou 15 Date

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### Northwest College

### FRESHMAN

Fall	Semeste	r	Hrs	Spring	g Semes	ter	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
		US and Wyoming Government	3			Lab Science	4
MATH	1400	College Algebra	4	MANAGAMATIN TO A STATE	No. 20 March 100 Marc	Wellness elective	2

TOTAL <u>16</u>

TOTAL <u>16</u>

	50 A	North	wes		lleg	ge	
			SOPE	IOMO	)RE		
Falls	Semeste	r	Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	##	Course Title	#
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### **Transfer Recommendations and Notes:**

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

## **Business Administration, Online BS**

### University of Wyoming

	-104		JL		K			
Fall	Semeste	r	Hrs	Sprin	g Semest	er		Hr
Dept	#	Course Title	#	Dept	#	Course Title		#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MGT	3110**	Business Ethics	No against a training and a second	3
MGT	4340**	Law for Managers	3	MGT	3410**	Human Resource Management	1970 - 1970	3
	**	Restricted 3/4000 level business elective	3	s		Free electives		6
		Non-business electives	5	· · · · · · · · · · · · · · · · · · ·				
				Summ	er Seme	ster	AN AL	
						Markating Management	C3	•
. Von		TOTAL	<u>14</u>	MKT	4430**	Marketing Management	TOTAL	3 <u>15</u>
		TOTAL			4430**			
		TOTAL	EL		7			
Fall	Semester		EL		7			
			SE		R Semest			<u>15</u>
Dept	#		SE	NIOI Spring	R Semesta #	ər		<u>15</u> Hrs
Dept ACCT	# 2110**	Course Title	SE Hrs #	ENIOI Spring Dept	R 3 Semesta # 4800**	er Course Title	TOTAL	<u>15</u> Hrs #
Fall S Dept ACCT DSCI FIN	# 2110** 4240**	Course Title Managerial Accounting	SE Hrs # 3	ENIOI Spring Dept	R 5 Semest # 4800** **	er Course Title Business Strategy and Policy	TOTAL	15 15 Hrs # 3

TOTAL 15

TOTAL <u>12</u> Total Degree Hours <u>120</u>

#### **Transfer Recommendations and Notes:**

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

### **Northwest College**

			FRE	SHM	AN		
Fall S	Semeste	r	Hrs	Spring	Semes	ter	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2010*	Principles of Accounting I	3	ΑССΊ	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3	Second and second	*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
	10.000 - 10.000 - 10.000	US and Wyoming Government	3	THE A STREET POPULATION CONTRACTOR		Lab Science	4
MATH	1400	College Algebra	4			Wellness elective	2

TOTAL <u>16</u>

#### TOTAL <u>16</u>

Northwest Coll	ege	•
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Fall S	Semeste	r	Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

## Finance, BS

			JL	<b>NIOF</b>	2			
Fall	Semeste	r	Hrs	Spring	Semest	er		Hrs
Dept	#	Course Title	#	Dept	#	Course Title	and a star ( discourse	#
ECON	**	3/4000 level Economics elective	3	DSCI	3210**	Intro to Op and Supply Chain Mgt		3
FIN	3310**	Investment Management	3	ECON	**	3/4000 level Economics elective		3
FIN	3520**	Financial Markets & Institutions	3	ACCT	3100**	Financial Statement Analysis		3
		Non-business electives	5	FIN	**	4000 level Finance elective		3
						Free elective	en	3
		TOTAL	<u>14</u>	IW	7	Free elective	TOTAL	3 <u>15</u>
		TOTAL	FL		7	Free elective	TOTAL	
Fall S	Semester		FL	Contraction of the local division of the loc	Z Semest		TOTAL	
P2	Semester #		SE	Contraction of the local division of the loc	And In the Owner where		TOTAL	15
Fall S Dept FIN	میں ایک اور ایو		SE	Spring	Semest	er	TOTAL C3	<u>15</u> Hrs

TOTAL 15

9

Free electives

TOTAL <u>12</u>

6

### Total Degree Hours 120

#### Transfer Recommendations and Notes:

Free electives

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

## **Business**, Associate of Science

## Northwest College

Fall	Semeste	ar and a second s	Hrs	Comina	Campon	tan	
ran	Schresh	51		spring	g Semes	ler	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	Ħ
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English 1: Composition	3		*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
	<b></b>	US and Wyoming Government	3	e and a second statement data second	11111 - 111 - 11 - 11 - 11 - 11 - 11 -	Lab Science	4
MATH	1400	Collge Algebra	4			Wellness elective	2
		TOTAL	<u>16</u>			τοτα	L <u>16</u>
		North	wes	t Co	lles	ze	
		- Manufacture - Internet - Andrew - Andrew - Andrew - Andrew - Internet	SOPH	1 × 6 IOMC	ORE		
Falls	Semeste	*	Y 0 M	1 × 6 IOMC			Hrs
• / == = ====	Semeste #	*	SOPH	1 × 6 IOMC	ORE		Hrs #
Dept		r	y o M SOPH Hrs	IOMC Spring	DRE Semest	er	
Dept ECON	#	r Course Title	y o m SOPH Hrs #	I v c IOMC Spring Dept ECON	DRE Semest # 1020*	er Course Title	#
Dept ECON MATH	# 1010* 2350*	r Course Title Macroeconomics	y o m SOPH Hrs #	I v c IOMC Spring Dept ECON	DRE Semest # 1020* 2010**	er Course Title Microeconomics	#3
Dept ECON MATH FIN	# 1010* 2350*	r Course Title Macroeconomics Business Calculus	y o m SOPH Hrs # 3 4	I v c IOMC Spring Dept ECON BADM	DRE Semest # 1020* 2010**	er Course Title Microeconomics Business Law	#3 3
Fall S Dept ECON MATH FIN BUSN MKT	# 1010* 2350* 2100** 2000	r Course Title Macroeconomics Business Calculus Managerial Finance	¥ 0 M SOPH Hrs # 3 4 3	I v c IOMC Spring Dept ECON BADM MATH	DRE Semest # 1020* 2010** 2355* 2400*	er Course Title Microeconomics Business Law Mathematical Applications for Business	# 3 3 4

Total Degree Hours 64

#### **Transfer Recommendations and Notes:**

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

<b>Business Economi</b> University of Wyoming	cs, Dacid	sion of Science	
	Л	JNIOR	
Fall Semester	Hrs	Spring Semester	Hrs
Dept # Course Title	#	Dept # Course Title	#
ECON 3010** Intermediate Macroeconomic	s 3	ECON 3020** Intermediate Microeconomics	3
Non-business electives	5	DSCI 3210** Intro to Op and Supply Chain Mgt	3
Free electives	6	Free electives	6
	TOTAL <u>14</u>	total	<u>12</u>
	SF	INIOR	
Fall Semester	Hrs	Spring Semester	Hrs
Dept # Course Title	#	Dept # Course Title	#
ECON ** 4000 level Economics elective	es 9	ECON ** 4000 level Economics electives	6
Free electives	6	ECON 4240** History of Economic Thought C3	3
3/4000 level Free elective	3	MGT 4800** Business Strategy and Policy	3
	TOTAL <u>18</u>	TOTAL Total Degree Hours	<u>12</u> <u>120</u>
Transfer Recommendations and Notes: **Grade of C or above required for common boo This program has been formulated to meet the re Business, the University of Wyoming and the Co	quirements of AACSB	ajor specific core. International—the Association to Advance Collegiate Schools of	
grade point average in all College of Business co nust be from the University of Wyoming. • Grad equired for common body of knowledge and ma	ourses. • 2.50 grade poin e of C or above require jor specific core course	nior/senior-level courses. 30 of the 42 hours must be earned from UW. At average in all institution (UW) courses. • 50% of the business credit d for University Studies Program: FY, C1, C2, and C3. • Grade of C or s. • A maximum of 6 hours each at the freshman/sophomore and junior, siness. • Grade of C or above in MGT 4800 and a passing score on the	hours above /senior

## Northwest College

			FRE	SHM	AN		
Fall	Semeste	r	Hrs	Spring	g Semes	ter	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
АССТ	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
		US and Wyoming Government	3	a and a second state of the	and the state of the second second	Lab Science	4
MATH	1400	College Algebra	4	-	2	Wellness elective	2

TOTAL <u>16</u>

TOTAL <u>16</u>

SOPHOMORE									
Fall S	Semeste	* *	Hrs	Spring	Semest	er	Hrs		
Dept	#	Course Title	#	Dept	#	Course Title	#		
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3		
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3		
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4		
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3		
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3		

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

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#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

## Management, Management Consulting, BS

### **University of Wyoming**

Fall	Semeste	r	Hrs	Sprin	g Semest	er		Hrs
Dept	#	Course Title	#	Dept	#	Course Title		#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	DSCI	4240**	Computer Applications in DSCI		3
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3410**	Human Resource Management	10.00	3
MGT	4340**	Law for Managers	3	MGT	3420**	Organizational Behavior & Leadership		3
•••••••		Non-business electives	5			Free electives		6
		TOTAL	1 <u>4</u>				TOTAL	<u>15</u>
		4		IW	1			
Fall	Semester		SI		the second second second	er		Hrs
Fall	Semester #	Course Title	-	service of the servic	R g Semest #	er Course Title		Hrs #
Dept	#		Hrs	Spring	g Semest #	na an a		
Dept MGT	# 4425**	Course Title	Hrs #	Spring Dept	g Semest # 4465**	Course Title		
	# 4425** 4430**	Course Title Supervision (Fall only)	Hrs # 3	Spring Dept or MGT	g Semest # 4465** 4440**	Course Title Managerial Tools (Spring only)	C3	Hrs # 3
Dept MGT MGT	# 4425** 4430** 2110**	Course Title Supervision (Fall only) Organizational Design & Change (Fall only)	Hrs # 3 3	Spring Dept or MGT or MGT	# 4465** 4440** 4470**	Course Title Managerial Tools (Spring only) Managerial Problem Solving	С3	#
Dept MGT MGT ACCT	# 4425** 4430** 2110** 4590**	Course Title Supervision (Fall only) Organizational Design & Change (Fall only) Managerial Accounting	Hrs # 3 3 3	Spring Dept or MGT or MGT MGT	# 4465** 4440** 4470** 4800**	Course Title Managerial Tools (Spring only) Managerial Problem Solving Negotiations & Conflict Resolution	С3	#3

#### **Transfer Recommendations and Notes:**

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

### Northwest College

			FRE	SHM	AN		
Fall S	Semeste	r	Hrs	Spring	Semes	ter	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3	et in fait is a	*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
		US and Wyoming Government	3			Lab Science	4
MATH	1400	College Algebra	4			Wellness elective	2

TOTAL <u>16</u>

TOTAL <u>16</u>

		North	W Y O M			ge	
Fall S	Semester	r	Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

## Management, Entrepreneurship, BS

### University of Wyoming

			JU	<b>NIO</b>	R		
Fall	Semeste	*	Hrs	Spring	g Semest	er	H
Dept	#	Course Title	#	Dept	# Course Title		#
MGT	4360**	Business Law for Entrepreneurs (Fall only)	3	DSCI	3210**	Intro to Op and Supply Chain Mgt	3
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3410**	Human Resource Management	3
	and over the second states of the second states of the second states of the second states of the second states	Non-business electives	5	MGT	4510**	New Entrepreneurial Venture (Spring only)	3
		Free elective	3			Free electives	6
		TOTAL		IW	7	TO'	TAL <u>15</u>
		TOTAL	Ĩ		7	TO'	TAL <u>15</u>
Fall	Semester		Ĩ	active and the	R Semest		FAL <u>15</u> Hr
Fall	Semester #		SE	active and the	the second second second		
ana, 19. 1,0000 (b	#		SE	Spring	semest #	er	Hı
Dept	# 4550**	Course Title	SE Hrs #	Spring Dept	<b>Semest</b> # 4470**	er Course Title	Hı #
Dept MGT	# 4550**	Course Title Family Business & Corporate Venturing	SE Hrs # 3	Spring Dept MGT	# 4470** 4560**	er Course Title Negotiations & Conflict Resolution	Hu # C3 3

TOTAL 15

TOTAL 12 **Total Degree Hours** 120

#### Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International-the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

### Northwest College

### FRESHMAN

Fall S	Semeste	r	Hrs	Spring	Semes	ter	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
		US and Wyoming Government	3			Lab Science	4
MATH	1400	College Algebra	4			Wellness elective	2

#### TOTAL <u>16</u>

TOTAL <u>16</u>

	а.		w y o w			ge	- Marcola Marcola
Fall S	Semester	1	Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3

TOTAL <u>16</u>

#### TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

			JI	JNIOI	2		
Fall S	Semeste	r	Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MGT	3410**	Human Resource Management	3
	**	3000 level Ethics (MGT, MKT or INBU 3110)	3	MGT	3420**	Organizational Behavior & Leadership	3
		Non-business electives	5	DSCI	4240**	Computer Applications in DSCI	3
		Free elective	3			Free electives	6
		TOTAL	14 1		7		L <u>15</u>
Fall S	Semester	TOTAL	14 1	I W ENIOI Spring	Semest	ΤΟΤΑ	L <u>15</u>
	Semestei #	TOTAL	14 L SE	A State of State of State	and the second	ΤΟΤΑ	L <u>15</u>
Dept	#	TOTAL	14 SE Hrs	Spring	Semeste #	TOTA	L <u>15</u> Hrs
Fall S Dept DSCI	# 4230**	TOTAL	14 SE Hrs #	Spring Dept	Semeste # 4270**	TOTA er Course Title	L <u>15</u> Hrs # 3
Dept DSC1	# 4230**	TOTAL Course Title Purchasing & Supply Mgt (Fall only)	14 SE Hrs # 3	Spring Dept DSCI	Semesto # 4270** 4470**	er Course Title Logistics (Spring only)	L <u>15</u> Hrs # 3

Transfer Recommendations and Notes:

\*\*Grade of C or above required for common body of knowledge and major specific core.

This program has been formulated to meet the requirements of AACSB International—the Association to Advance Collegiate Schools of Business, the University of Wyoming and the College of Business.

#### **Northwest College FRESHMAN Fall Semester** Hrs **Spring Semester** Hrs # Course Title # Dept Dept # Course Title # 2010\* ACCT Principles of Accounting I 3 ACCT 2020\* Principles of Accounting II 3 \* ENGL 1010\* English I: Introduction to Composition 3 Communication 2 3 Humanities or Visual & Performing Arts 3 STAT 2050\* Fundamentals of Statistics 4 US and Wyoming Government 3 Lab Science 4 MATH 1400 College Algebra 4 Wellness elective 2

TOTAL <u>16</u>

TOTAL <u>16</u>

	SOPHOMORE									
Fall S	Semeste	r	Hrs		Semest	er	Hrs			
Dept	#	Course Title	#	Dept	#	Course Title	#			
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3			
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3			
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4			
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3			
МКТ	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3			

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

# Marketing, Sustainability & Global Markets, BS

### University of Wyoming

8			JL	JNIO	K		1441 W
Fall	Semeste	er	Hrs	Sprin	g Semes	ter	Hr
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210*	* Intro to Op and Supply Chain Mgt	3	MKT	4540**	International Marketing	3
MKT	4240*	* Consumer Behavior	3	MKT	4600**	Campus Sustainability	3
МКТ	4520*	* Marketing Research & Analysis	3		**	3000 level Ethics (MGT, MKT or INBU 311	0) 3
		Non-business electives	5	•		Free electives	6
		TOTAL		IW	7	тс	DTAL <u>15</u>
			Steel	ENIO	and the second second		
Fall S	Semeste	r	Hrs	Spring	g Semest	er	Hr
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	2400**	Economics of the Environment <sup>†</sup>	3	MGT	4800**	Business Strategy & Policy	3
		Or		MKT	4450**	Advanced Marketing Management	<u>C3</u> 3
INBU	4570**	Global Business Issues†				Free electives	6
MKT	4590**	Sustainable Business Practices (Fall only)	3	descent of the local distance of the local d	and a second		
		3/4000 level free elective	3	****			
	an and the second second second second	Free elective	6				
IfECO	ON 2400	is used then 6 of 21 credit hours required	and the second se	ectives mu	ist be 3/4	and the second sec	
		TOTAL	<u>15</u>			TC Total Degree F	0TAL <u>12</u> Iours <u>120</u>
Transf	er Reco	mmendations and Notes:					
		above required for common body of knowle	dge and m	najor specif	fic core.		
		been formulated to meet the requirements of iversity of Wyoming and the College of Bus		Internati	onal—th	e Association to Advance Collegiate Scho	ols of
usines:	s, no On	iversity of wyoning and the Conege of Bus	511035.				

### Northwest College

	FRESHMAN									
Fall Semester		Hrs	Spring	Spring Semester						
Dept	#	Course Title	#	Dept	#	Course Title	#			
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3			
ENGL	1010*	English I: Introduction to Composition	3		*	Communication 2	3			
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4			
		US and Wyoming Government	3			Lab Science	4			
MATH	1400	College Algebra	4			Wellness elective	2			

TOTAL <u>16</u>

TOTAL <u>16</u>

		North	wyow			ge	
Fall S	Semester		Hrs	Spring	Semest	er	Hrs
Dept	#	Course Title	#	Dept	#	Course Title	#
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

\*Component of Advanced Business Standing. Grade of C or above required.

\*\*Grade of C or above required for common body of knowledge and major specific core.

# Marketing, Customer Experience Management, BS

### University of Wyoming

JUNIOR									
Fall Semester		Hrs	Sprin	Spring Semester					
Dept	#	Course Title	#	Dept	#	Course Title	#		
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	MKT	4230**	Integrated Marketing Comm (Spring only)	3		
MKT	4240**	Consumer Behavior	3	MKT	4440**	Marketing of Services	3		
МКТ	4520**	Marketing Research & Analysis	3		**	3000 level Ethics (MGT, MKT or INBU 3110)	3		
		Non-business electives	5			Free electives	6		

TOTAL 14

Fall	Semeste	*	Hrs	Spring Semester				Hrs
Dept	#	Course Title	#	Dept	#	Course Title		#
MGT	3410**	Human Resources Management	3	MGT	4800**	Business Strategy & Policy		3
		OR		MKT	4450**	Advanced Marketing Management	C3	3
MKT	4210**	Sales Management				Free electives		6
MKT	4590**	Sustainable Business Practices (Fall only)	3		and the second	and the second		
	<b></b>	3/4000 level free elective	3					
		Free electives	6					
		TOTAL	<u>15</u>				TOTAL	12

Total Degree Hours 120

TOTAL <u>15</u>

#### Transfer Recommendations and Notes:

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### Northwest College

Fall Semester			Hrs		SHMAN Spring Semester		
Dept	#	Course Title	#	Dept	#	Course Title	#
ACCT	2010*	Principles of Accounting I	3	ACCT	2020*	Principles of Accounting II	3
ENGL	1010*	English I: Introduction to Composition	3	andler of these grades rate	*	Communication 2	3
		Humanities or Visual & Performing Arts	3	STAT	2050*	Fundamentals of Statistics	4
		US and Wyoming Government	3			Lab Science	4
MATH	1400	College Algebra	4		1	Wellness elective	2

TOTAL <u>16</u>

TOTAL <u>16</u>

		North	w y o w					
Fall Semester			Hrs	Spring	Spring Semester			
Dept	#	Course Title	#	Dept	#	Course Title	#	
ECON	1010*	Macroeconomics	3	ECON	1020*	Microeconomics	3	
MATH	2350*	Business Calculus	4	BADM	2010**	Business Law	3	
FIN	2100**	Managerial Finance	3	MATH	2355*	Mathematical Applications for Business	4	
BUSN	2000	Introduction to International Business	3	IMGT	2400*	Introduction to Information Management	3	
MKT	2100**	Principles of Marketing	3	MGT	2100**	Principles of Management	3	

TOTAL <u>16</u>

TOTAL <u>16</u>

Total Degree Hours 64

#### Transfer Recommendations and Notes:

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\*\*Grade of C or above required for common body of knowledge and major specific core.

## Marketing, Supply Chain Management, BS

### University of Wyoming

Fall Semester		Hrs	Spring	Spring Semester			
Dept	#	Course Title	#	Dept	#	Course Title	#
DSCI	3210**	Intro to Op and Supply Chain Mgt	3	DSCI	4240**	Computer Applications in DSCI	3
MKT	4240**	Consumer Behavior	3	annestrato e e	**	3000 level Ethics (MGT, MKT or INBU 3110)	3
MKT	4520**	Marketing Research & Analysis	3	wa and a state of the second se	wa wanaye wa na wa sa awa	Free electives	9
		Non-business electives	5				

TATES



TOTAL <u>15</u>

SENIOR									
Fall Semester		Hrs	Spring Semester				Hrs		
Dept	ept # Co	Course Title	#	Dept	#	Course Title		#	
DSCI	4230**	Purchasing & Supply Mgt (Fall only)	3	DSCI	4270**	Logistics (Spring only)		3	
DSCI	4280**	Supply Chain Management (Fall only)	3	MGT	4800**	Business Strategy & Policy		3	
	and the set of the local distance of the	3/4000 level free elective	3	MKT	4450**	Advanced Marketing Management	C3	3	
		Free electives	6			Free elective		3	

TOTAL 15

TOTAL <u>12</u> Total Degree Hours 120

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