



# JAMES H. RINEHART

OWNER/ASSOCIATE BROKER,  
MASON & MORSE RANCH COMPANY

Bachelor of Science 1982, Accounting

With a desire to stay in Wyoming after graduating from the University of Wyoming's College of Business, James obtained his real estate license in 1991 and at that knew his focus would be on rural properties and ranch brokerage. James sought to seek satisfaction through this career by maintaining and improving wildlife habitat and wide open spaces through the sales of quality hunting and fishing properties utilizing conservation practices. Growth of the firm while maintaining integrity and lifestyle has been vitally important. Over the years the opportunities to be involved in conservation ranch brokerage has grown. James has been involved in approximately 100,000 acres of conservation easement related transactions, either through the sale of eased ranches, the placement of easements after the sale or lands being placed under permanent protection. In addition to conservation practices, James has taken pride in his ability to showcase the details of ranch properties better than most, and to facilitate the due diligence required of buyers by ensuring those details are to the buyers at an early stage in the process.

James cannot think of another thing he would rather do than be able to show people, usually from outside of Wyoming, the wonderful attributes our state has to offer. Taking pride in knowing a lot of details about the property have gotten us accolades from sellers and buyers alike. That means a great deal when a seller commends us for our knowledge and what have learned from them or other sources about the ranch. When a buyer knows we can answer any question they may have, either on the spot or after a day, the satisfaction of a job well done means the world to me. And the knowledge that as people around the state talk (Wyoming is still just a small town with long streets don't forget), James will be commended for a job well done with the utmost in honesty and integrity.

Professional memberships and affiliations:

Advisory Board, University of Wyoming College of Business

Advisory Board of Directors, First Interstate Bank, Laramie

Board of Directors, Wyoming Wild Sheep Foundation

Life Member, Wild Sheep Foundation

Life Member, Habitat Partner, Rocky Mountain Elk Foundation