

How Are Decisions Made in Ranch/Farm Business?

Good decision-making paves the road to sound management, and how the members make those decisions is one of the vital keys to family farm/ranch business survival.

Answer the following:

A. Decisions generally occur by:

autocratic majority consensus unanimous

B. Input is obtained from all?

1	2	3	4	5
never		seldom		always

C. Does one person typically handle the major decisions?

Yes ____ No ____

Has this action positively or negatively affected:

a) the family, or b) the business?

Family	1	2	3	4	5
Business	1	2	3	4	5
	negative affect			positive affect	

D. How many people are involved in major decision-making? _____

Has this action positively or negatively affected:

Family	1	2	3	4	5
Business	1	2	3	4	5
	negative affect			positive affect	

E. Do you usually have enough information when a decision is needed?

Yes ____ No ____

Has this action positively or negatively affected:

Family	1	2	3	4	5
Business	1	2	3	4	5
	negative affect			positive affect	

F. Are the people who will have to implement the decision involved in making that decision?

Yes ____ No ____

Has this action positively or negatively affected:

Family	1	2	3	4	5
Business	1	2	3	4	5
	negative affect			positive affect	

Are changes in decision-making required in certain areas? The answers to the previous questions will demonstrate where and how a team can engage in more effective decision-making.