

# Institutional Brand Review

*by*

**Institutional  
Marketing**



# Brand Value

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A Brand is:

- a collection of **words, images, ideas & emotions**
- the **first thing** that comes to mind

“A college or university’s **long-term image**...may be the most important intangible asset it owns.”

- *Paul Herr*



# Brand Research

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## **Research included:**

- Competitor Analysis
- Brand Perception Survey
- Focus Groups / Discussions

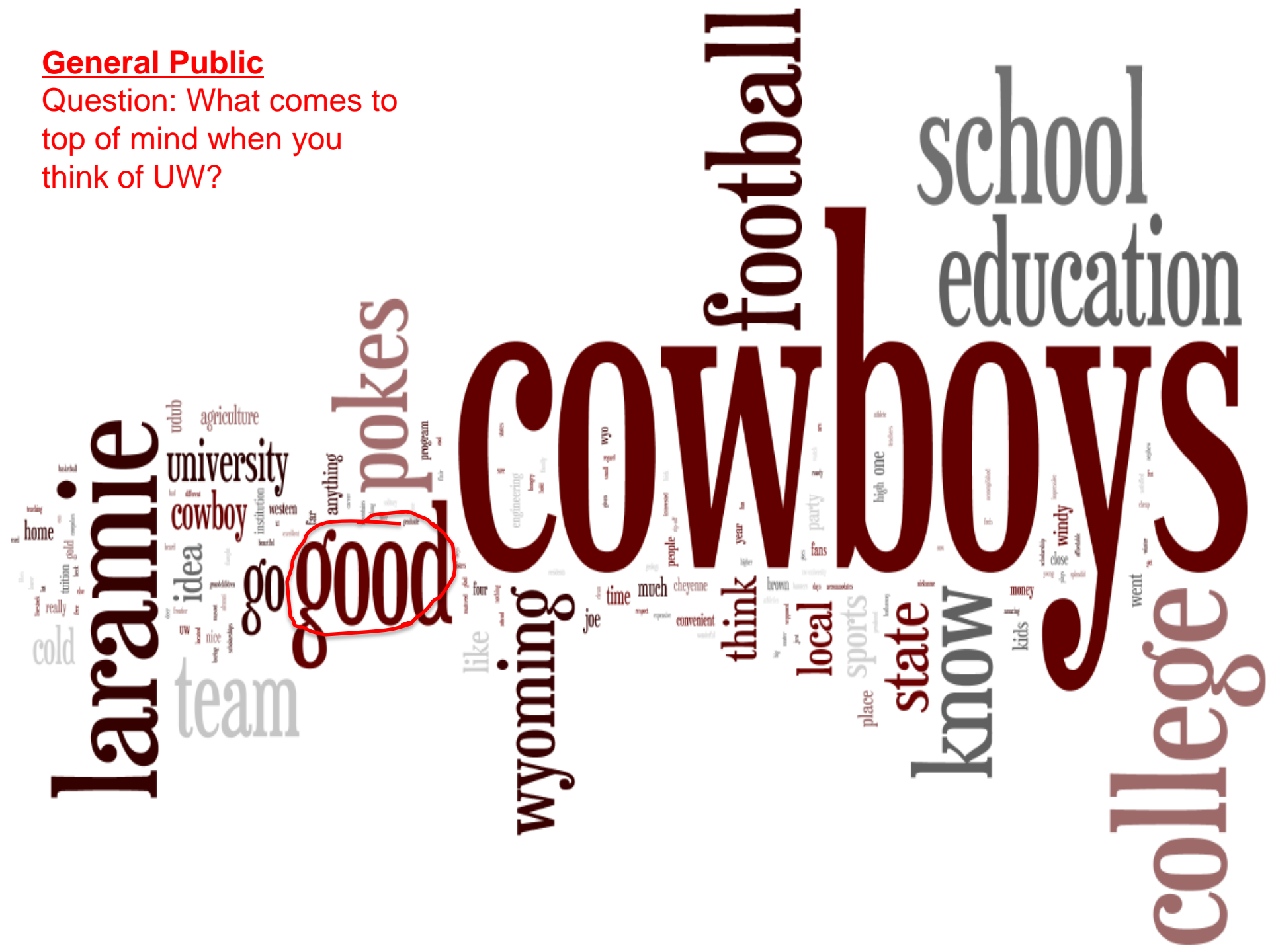
## **Audiences Included:**

General Public (Region), Students, Parents, Legislators, Donors, Alumni, Non-Matriculated Students, Staff, and Faculty



## General Public

Question: What comes to top of mind when you think of UW?





## Non-Matriculated Students

Question: What comes to top of mind when you think of UW?





# Brand Situation

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UW is well known for providing a quality education and showing excellent team spirit. Go Cowboys! However, top of mind questions did not result in a greater depth of knowledge.

This provides an opportunity to **leverage UW's brand** by **telling our story.**



# Brand Map

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**Authentic**

*humble, real, heritage*

**People**

*connectivity, community,  
diversity*

**Location**

*nature, resources, safe*

**Global**

*research, reach*

**Juxtaposition**

*balanced and diverse*

**Adventure**

*academic, recreation, preparation*

**Holistic**

*natural, all encompassing, values*





# Adventure **Your** Way

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Education **Your** Way

Research **Your** Way

Culture **Your** Way

Explore **Your** Way

Connect **Your** Way


# Adventure **Your** Way: *Your Adventure Awaits*



**ADVENTURE  
YOUR  
WAY**

**START YOURS.**

Pharmacy Professor Susan Cartham: Leading researcher in organic medicinal compounds, and “kid-approved” grilled cheese chef for husband and three kids.

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**ADVENTURE  
YOUR  
WAY**

**START YOURS.**

Native American Studies Ph.D. candidate Josiah Truman: Drawn to Wyoming for its vast history and connection to the West, not to mention its world-class Cort Gowdy bike trails.


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**ADVENTURE  
YOUR  
WAY**

**START YOURS.**

Endowed Chair Subhankar Mukherjee, School of Energy Resources: Geology & Geophysics. Recently seen at the EU Global Geological Energy Conference in Prague and jamming out at Coal Creek Coffee's Bluegrass night.


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**ADVENTURE  
YOUR  
WAY**

**START YOURS.**

International Studies Student Jennifer Quinn: UW Soccer team and Linguistics classes during the school year, internship with Global Translations in Japan during the summer.

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# Research **Your** Way: *Your Research Awaits*



**RESEARCH  
YOUR  
WAY**

Dr. Maohong Fan  
Associate Professor,  
Chemistry and Petroleum Engineering  
expert in combined nano-technologies

Clean Coal  
Conference



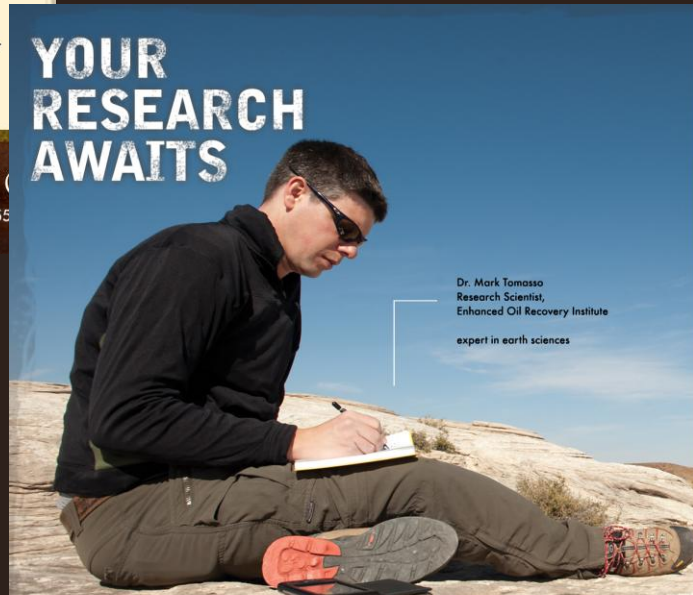
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July 8, 2010  
UW Conference Center  
[uwyo.edu/ser](http://uwyo.edu/ser)




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**YOUR  
RESEARCH  
AWAITS**

Dr. Mark Tomasso  
Research Scientist,  
Enhanced Oil Recovery Institute  
expert in earth sciences




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# Explore **Your** Way: *Your Exploration Awaits*



Patricia Sanchez,  
M.A. Candidate in Geology  
and Geophysics  
recently mapped her first  
stereographic plateau

## START YOURS.

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Michael Schill,  
Master Technician, Engineering  
& Applied Science  
cave spelunking enthusiast

## START NOW.

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# Education **Your** Way: *Your Education Awaits*




## EDUCATION **YOUR** WAY

Anabel Jaime,  
B.A. Candidate in Early Education  
and Creative Writing  
created her first educational  
pop-up book at age 9

**START YOURS.**

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## YOUR EDUCATION AWAITS

Dr. James Delaney,  
Centennial Distinguished Professor  
College of Law  
shares his love for science fiction novels

**START NOW.**

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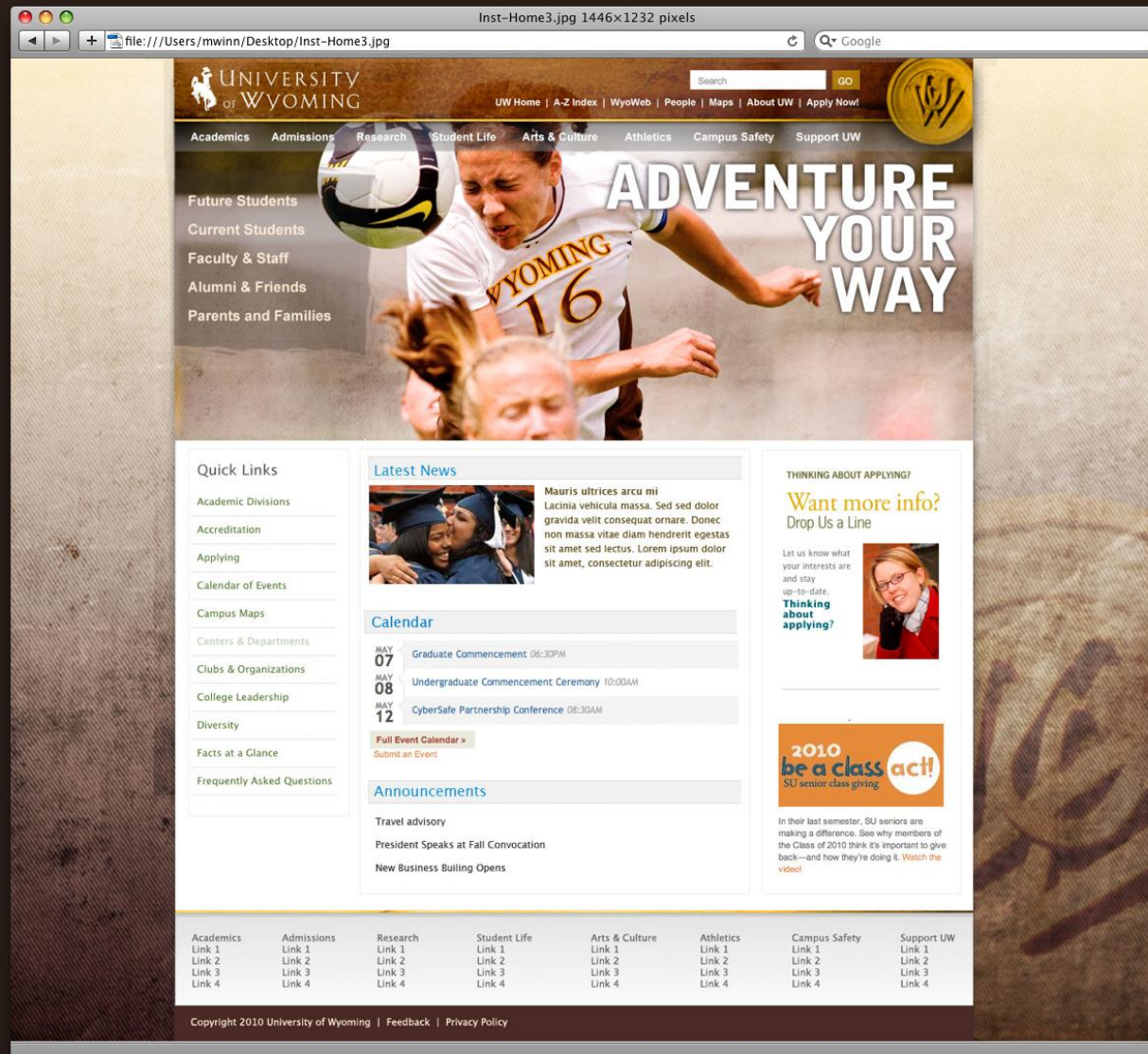


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# Website Homepage





# Website College & Department Pages



# Admissions Viewbook Interactive Design





# Brand Launch Outline

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Phase 1: Research



Phase 2: Concept Development



Phase 3: Full Design Platform Development

Phase 4: Brand Standards Manual Development

Phase 5: Internal Rollout & Training Workshops

Phase 6: Launch November 15<sup>th</sup> (in coordination with  
website launch)

# Design Disclaimer

Facts and titles of persons represented in these examples may not be accurate. The design is simply in concept phase. Real facts and titles will be used in final development.