University of Wyoming Board of Trustee's Meeting September, 2022

Cowboy Joe Club (CJC) Report

1. CJC revenue figures --- September 6, 2022

- \$3.66 Million in cash received
 - o Increase of \$108,234 in cash received compared to the same time last year
- 3,717 members compared to 3,757 (down 40) the same time last year
- Pokes Scholarship Incentive : \$640K (included in the \$3.66M figure above)
 - Includes:
 - New memberships
 - Any account that increased from 2021
- Top 3 Counties
 - ALBANY: 780
 - LARAMIE: 627
 - NATRONA: 280
- Top 3 States
 - WYOMING: 2,834
 - COLORADO: 377
 - NEBRASKA: 56
- Top 3 CJC Levels (in terms of membership #'s)
 - CENTURY CLUB (\$100): 1,312
 - WRANGLER (\$300): 825
 - TRAIL BOSS (\$1,000): 675

2. CJC Golf Series

- Championship tournament was held on Friday, Sept. 2nd
 - 18 teams from all qualifying tournaments competed
- Generated over \$192K in net revenue (record year)

3. Cowboy Joe Club Auction - Friday, September 30, 2022

- @ Little America Cheyenne
- Will be sold out again this year at nearly 700 attendees

4. Theme Days

Fri., Sept. 16AIR FORCE* (Military Appreciation Day)Sat., Oct. 1SAN JOSE STATE* (Ag Day)Sat., Oct. 22UTAH STATE* (Homecoming)Sat., Nov. 19BOISE STATE* (Senior Day)