

Buchiglas USA Corp is looking for **Chemical Engineers**, at **Farmingdale, NY**.

Position: Sales Engineer - Chemical Engineering (Entry Level Position)

Job Type: Full Time

Location: Farmingdale, NY

Job Responsibilities:

- Pre-Sales Consulting & Engineering - Develop engineering deliverables: process flow diagrams, P&IDs, system specifications and functional specifications based on customer requests/inputs
- Sales – Commercial execution of project sales from quotation to order (incl. preparation of quotations, pricing, and commercial negotiations)
- Project Management – Oversight of project execution from order to delivery and installation
- After-Sales Support – Assist with installation/commissioning of delivered systems and support customers through life-cycle of the sold/installed equipment
- Marketing Support – Provide input for marketing materials, attend trade shows and Seminars

Job Requirements

- Knowledge of spreadsheet, word processing and presentation software (MS Office suite)
- Strong verbal and written communication skills
- Hard working, flexible personality, eager to learn, comfortable in an international environment

Qualifications

- Entry level position (0-2 years of experience) - we train you to become a successful Sales Engineer
- Bachelor or Master degree in Chemical Engineering or Chemistry required
- Solid understanding of chemical and process engineering fundamentals
- Initial professional experience required (at least relevant internship)
- Direct experience with the operation, support, or design of chemical equipment such as reactors, filters etc. would be advantageous

Physical Requirements

- Will occasionally work around chemicals that may require personal protection
- Must occasionally wear personal protective equipment (e.g. hard hats, safety shoes, safety glasses)
- Occasional climbing of ladders and lifting (up to approx. 50lbs) may be required
- Will occasionally work in clean-room environment and wear specialized clothing

Travel Requirements

Position involves frequent traveling in the USA and Canada and some traveling to Europe (training at headquarters in Switzerland)

How to Apply:

Apply via e-mail to c.karrer@buchiglas-usa.com